



NIGP: The Institute for Public Procurement

# Annual *Report* 2015



Procurement.  
It's everywhere.



# FY2015 NIGP Board of Directors

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## BOARD OF DIRECTORS



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# NIGP Statement of Financial Position

## June 30, 2015 and 2014

	2015	2014
<b>Assets</b>		
Cash and cash equivalents	\$2,685,164	\$1,583,519
Investments	\$2,297,961	\$2,130,586
Accounts receivable, net	\$172,244	\$296,611
Due from UPPCC	\$117,865	\$80,427
Prepaid expenses and other assets	\$358,367	\$205,748
Inventory	\$42,654	\$72,791
Property and equipment, net	\$349,497	\$1,633,697
<b>Total Assets</b>	<b>\$6,023,752</b>	<b>\$5,958,379</b>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued expenses	\$728,291	\$521,616
Notes payable	—	\$647,950
Deferred revenue	\$2,262,377	\$2,144,810
<b>Total Liabilities</b>	<b>\$2,990,668</b>	<b>\$3,314,376</b>
Net assets:		
Unrestricted	\$2,989,791	\$2,492,167
Temporarily restricted	\$43,293	\$151,836
<b>Total net assets</b>	<b>\$3,033,084</b>	<b>\$2,644,003</b>
<b>Total Liabilities and Net Assets</b>	<b>\$6,023,752</b>	<b>\$5,958,379</b>

\* NIGP's Form 990 is available upon request. E-mail [executive@nigp.org](mailto:executive@nigp.org).



# ACHIEVEMENTS for NIGP FY2014-2015

## NEW Online Educational Resources

### 13,024 students

- 3,003 classroom
- 1,201 online
- 8,820 Webinar

### 200+ educational events

### 122 New CPPBs

### 70 New CPPOs

#### NIGP Business Council

- **8 NIGP Chapter White Paper Presentations** – *Everybody Wins: Crafting a Solicitation that Fosters Transparency, Best Value and Collaborative Partnership*
- **NEW White Paper.** *The Healthy Agency-Supplier Relationship Guide*

#### NIGP Position Papers

- *Procurement Authority in Public Agencies*
- *Local Preference in Public Procurement*

#### INAUGURAL NIGP Academic Summit

- Public administration academics and association leaders from ASPA, NASPA and NIGP meet to advance development and adoption of public procurement-specific university curriculum

#### 2nd Annual NIGP Chapter Leadership Symposium

- 55 chapter leaders
- 15 NIGP Board members

#### CHAPTER ANNIVERSARIES

##### 35 Years

- Maryland Public Purchasing Association, Inc.
- Mid-Tennessee Public Purchasing Association
- Midwest Association of Public Procurement

##### 30 Years

- New York State Association of Municipal Purchasing Officials

##### 25 Years

- Atlantic Public Purchasing Association
- California Chapter
- Dallas Ft. Worth Metroplex
- Kentucky Public Procurement Association
- Southeast Florida Chapter

##### 15 Years

- Delaware Public Purchasing Association, Inc.

##### 10 Years

- Mid-Florida Chapter of NIGP
- North Florida Procurement Association
- North Louisiana Chapter NIGP
- Utah Chapter of NIGP

## HIGHEST PERCENTAGE INCREASE

### of Chapter Members

#### Small Chapters (0-100)

- Idaho Public Purchasing Association, Inc. Chapter of NIGP - 61% increase
- North Florida Procurement Association of NIGP 32% increase
- Midwest Association of Public Procurement Chapter of NIGP – 7% increase

#### Medium Chapters (101-200)

- Tennessee Association of Public Purchasing Chapter of NIGP – 39% increase
- East Tennessee Purchasing Association Chapter of NIGP – 35% increase
- Southeast Texas Association of Public Purchasing Chapter of NIGP – 29% increase

#### Large Chapters (201-350)

- Texas Association of Public Purchasers Chapter of NIGP – 32% increase
- Greater Miami Chapter of NIGP – 27% increase
- Tampa Bay Area Chapter of NIGP – 23% increase
- Central Florida Chapter of NIGP – 23% increase

#### Extra Large Chapters (351 +)

- Carolinas Association of Governmental Purchasing Chapter of NIGP – 34% increase
- Oklahoma Association of Public Procurement, Inc. Chapter of NIGP - 32% increase
- Maryland Public Purchasing Association, Inc. Chapter of NIGP – 14% increase

## HIGHEST PERCENTAGE INCREASE

### of NIGP Members

#### Small Chapters (0-100)

- Coastal Georgia Chapter of NIGP – 96%
- Assiniboia Chapter of NIGP – 91%
- Idaho Public Purchasing Association, Inc. Chapter of NIGP – 86%

#### Medium Chapters (101-200)

- Columbia Chapter of NIGP – 87%
- Tennessee Association of Public Purchasing Chapter of NIGP – 78%
- Dallas Ft. Worth Metroplex Chapter of NIGP – 78%
- Missouri Association of Public Purchasing Chapter of NIGP – 67%

#### Large Chapters (201-350)

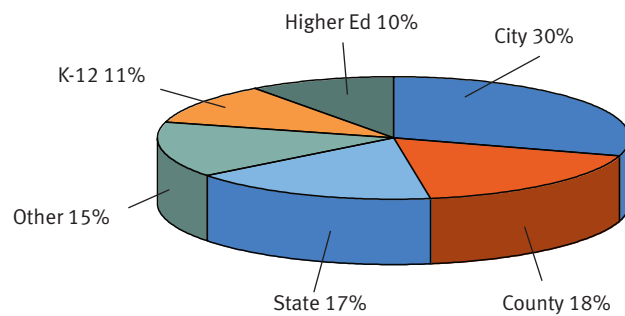
- Georgia Chapter of NIGP – 96%
- Illinois Association of Public Procurement Officials, Inc. Chapter of NIGP – 84%
- Central Florida Chapter of NIGP – 80%

#### Extra Large Chapters (351 +)

- Virginia Association of Governmental Purchasing, Inc. Chapter of NIGP – 86%
- Arizona State Capitol Chapter of NIGP – 71%
- Southeast Florida Chapter of NIGP – 70%

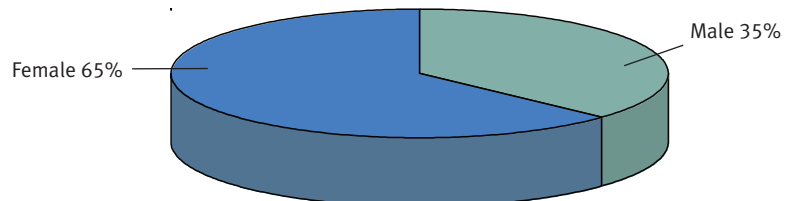
## Member Agency Demographics

	TOTAL	Percentage of Membership
City	875	30%
County	537	18%
State	493	17%
Other	436	15%
K-12	335	11%
Higher Ed	291	10%



## Individual Member Demographics

	TOTAL	Percentage of Membership
<b>Total member individuals</b>	<b>14,894</b>	<b>100%</b>
Male	5,222	35%
Female	9,672	65%
<b>Ethnicity</b>		
Caucasian	10,094	68%
African American	2,647	18%
Hispanic/Latino	1,025	7%
Other	594	4%
Asian American	354	2%
Native American	181	1%





NIGP: The Institute for Public Procurement  
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