With the conclusion of the June General Membership meeting on June 11, we are officially half way through the 2019 PPANO year. We have had some successes (professional development assistance awards, class and Forum give aways, successful course offerings, etc.). However, I believe this is just the beginning, and the group has just scratched the surface of what we can be. The theme of our June presentation was “8 wastes,” and we were asked to think about how these wastes apply to our everyday lives. Upon reflection, I would like to add a “9th waste” for the group to consider: “wasted opportunity.”

I challenge everyone to look at the various opportunities that PPANO offers and think about how you can get involved or take advantage of them. This could range from joining a committee to attending an event that you otherwise might have skipped. Furthermore, if you have any suggestions for programs, courses, speakers, activities, or anything at all, please do not hesitate to reach out to me or one of the other board members. Failing to do so would definitely be an “opportunity waste” for you and the entire group!

One specific opportunity I would like to highlight this month is our planned November meeting. The Board, and specifically Vice President Shawn Becker, have been working to host our end of the year celebration at the Rock and Roll Hall of fame. What better place to energize the group, celebrate past successes, and generate ideas for future opportunities. Please mark your calendars now for Tuesday, November 12. More info to come!

John M. Highman, Jr., CPPB
PPANO President
MEETING SCHEDULE

Tuesday, September 10, 2019
PPANO General Membership Meeting
8:30am - Noon
City of Independence Civic Center
6363 Selig Dr.
Independence, Ohio 44131

8:30am: REGISTRATION and BREAKFAST
9:00am: CALL TO ORDER

“5s and Kaizen”
5S is a technique that results in a workplace that is clean, uncluttered, safe, and well organized. A 5S environment has "a place for everything and everything in its place," with all tools and materials ready where and when they are needed. Learn how 5S can help reduce waste and optimize productivity in any work environment. Also learn the concept of Kaizen- to take apart a process, improve it and put it back together.

*Please note, REGISTRATION to the PPANO General Membership Meeting is available through September 10. MEMBERS and Non-Members are FREE to attend this event.

Tuesday, November 12, 2019
PPANO November Annual Meeting
8:30am - Noon
ROCK AND ROLL HALL OF FAME
1100 E. 9th St.
Cleveland, OH 44114

8:30am: REGISTRATION and BREAKFAST
9:00am: CALL TO ORDER

Panel Discussion
Description: Members will gather to learn with and from an esteemed panel that utilize the principles and culture of lean on a daily basis. In this meeting, panelists will share insights and experiences of continuous improvement in the purchasing/procurement industry.

*Please note, REGISTRATION to the PPANO General Membership Meeting is available through September 10. MEMBERS and Non-Members are FREE to attend this event.
2019 Training Opportunities

One Day Classes
- Practical Specification Writing – October 16, 2019
- How to Buy Performance Results – November 13, 2019

Two Day Classes
- Customer Service: The Key to Success in Public Procurement – February 20-21, 2019

PPANO HAS ALSO PARTNERED WITH CORPORATE COLLEGE FOR THE GENERAL MEMBERSHIP MEETINGS IN 2019.

(You do not have to have attended the first two sessions to attend! If you have questions regarding a session, please contact a PPANO Board Member.)

<table>
<thead>
<tr>
<th>SESSION 1</th>
<th>What is Lean: Introduction of Lean for Office and Service (complete)</th>
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<tr>
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<td>SESSION 3</td>
<td>5S and Kaizen</td>
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<td>Panel Discussion</td>
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SESSION 3 – 5S and Kaizen (September general Membership Meeting)
“5S is a technique that results in a workplace that is clean, uncluttered, safe and well organized. A 5S environment has ‘a place for everything and everything in its place’, with all tools and materials ready where and when they are needed. Learn how 5S can help reduce waste and optimize productivity in any work environment. Also, learn the concept of Kaizen – to take a part of a process, improve it and put it back together.”

- Numbers Game or Card Game Activity
- Transactional Kaizen event discussion

SESSION 4 – Panel Discussion (November General Membership Meeting)
“Members will gather together to learn from and with an esteemed panel that utilize the principles and culture of lean on a daily basis. In this meeting, panelists will share insights and experiences of continued improvement in the purchasing/procurement industry.”

- Participants will receive a Certificate of Completion and receive Continuing Educational Units (CEUs) 0.6 from Cuyahoga Community College’s (Tri-C) Corporate College for the successful completion of the workshop. End-of-workshop evaluations will be conducted either paper-based or electronically.
Webinar Schedule:

**Introducing NIGP Pathways**
Dates: June 26, 2019  
Start Time: 2:00 PM  
Contact Hours: 1  
Instructor: 
*Rick Grimm, CPPO, CPPB, FCIPS, & Todd Slater, Ph.D*

**Introducing NIGP Pathways**
Dates: July 10, 2019  
Start Time: 2:00 PM  
Contact Hours: 1  
Instructor: 
*Rick Grimm, CPPO, CPPB, FCIPS, & Todd Slater, Ph.D*

**Sustainable Purchasing 101: Achieving Your Procurement Goals with Products that Meet the Triple Bottom Line**
Dates: July 16, 2019  
Start Time: 2:00 PM  
Contact Hours: 1  
Instructor:  
*Tad Radzinski, PE, ISSP-CSP, LEED AP, SFP*

**NIGP Pathways** ([https://nsite.nigp.org/nigppathways/home](https://nsite.nigp.org/nigppathways/home))

What is Pathways?

“An innovative approach to help you develop personalized competency-based learning and credentialing paths for every phase and every stage of your working life in public procurement. It provides ultimate flexibility to create unique professional development experiences where you control your own destiny. You have the option to custom design your professional development to get focused learning for success in a current role, or to develop longer term strategic plans based on your career aspirations.”

Please check out the above link for more information!!!