2018 Large Chapter Of The Year!

Thanks for all your hard work in making the Central Florida Chapter, NIGP’s Large Chapter of the Year for 2018!

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CONGRATULATIONS to the Central Florida Chapter of NIGP members for achieving the 2018 Large Chapter of the Year Award. This award reflects the efforts to strive for excellence made by our Chapter members and I sincerely appreciate each member of this outstanding Chapter for working together to achieve this great honor. Every member will receive a celebratory gift commemorating our award; please join us for a group photo during our next Chapter meeting on September 21st! Also, be sure to stick around after the meeting as we will be holding a Civilian Response to an Active Shooter/Assailant Seminar.

Congratulations to our Chapter members Bobbye Marsala, David Nash, and Zulay Millan for receiving national awards at the NIGP Forum! Way to represent Florida! We are so proud of you all!

November 13th is our 20th Annual Reverse Trade Show. We desperately need your help! Register your agency and contribute to your own scholarship by volunteering and spreading the word to your vendors. Marketing materials are available online. Let’s continue to work together towards promoting and supporting the professional development of this diverse Chapter!

Damaris Nazario, CPPB, Procurement Analyst II
CFC NIGP President
Vice President’s Message

Fall (somewhere else other then Florida) has started!

Our September 21st meeting we are scheduling a Civilian Response to an Active Shooter/Assailant Seminar conducted by Master Police Officer Robert Andrews, Airport Division Training Section/TAC Unit, SWAT Team Sniper, Orlando Police Department.

Our July 27, 2018 Procurement Month Meeting and Summer Sizzling Symposium regarding Fiery Financials was a success! Over 100 were in attendance from Miami to the Panhandle! Special Thank You to the Episodic and Food Committees. Without you, this event would not have gone so smooth! You are appreciated. Thank you to Fatima Calkins and Mike Thornton for your special assistance!

Special thanks to our chapter members, volunteers, and leaders that made it possible for our chapter to win Large Chapter of the Year 2018! This is a prestigious award from NIGP National that few chapters have obtained. YOU ROCK!!! Sign up today at www.cfcnigp.org for our meetings! Contact the board with your ideas and interests. See you in September!

Tabatha Freedman, MBA, CPPO, CPPB
CFC NIGP 2018-19 Vice President

Treasurer’s Message

I can’t believe fall is almost here. The year is going by so fast. First, I want to say congratulations and thank you to all of the Chapter members. We would not be able to win Chapter of the year without our amazing members.

Now that NIGP Forum has come and gone, I’m looking forward to our September meeting, and our 20th Annual Reverse Trade Show in November.

As always, I welcome any questions, and I am here to help with any issues regarding registering for meetings/events, or Chapter finances. I look forward to seeing you all at our September Meeting.

Jessica Graham, CPPB—Administrator/Sr. Buyer
CFC NIGP Treasurer

Secretary’s Message

We did it, thanks to all of you and your hard work we received the Large Chapter of the Year award. What an honor! We couldn’t do it without all our volunteers and great committee members.

If you want to be more involved in the Chapter reach out to one of the Board members and ask about joining a committee. We have opportunities for one-time events, or you can become a member on a committee which requires a little more commitment, or step up to the plate and chair a committee. Let us know what your interests are, so we can find something that will work to your strengths.

Lisa Kesecker, CPPB—Senior Buyer
CFC NIGP Secretary

Chapter Officers

<table>
<thead>
<tr>
<th>Role</th>
<th>Name</th>
<th>Phone</th>
<th>Email</th>
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<tbody>
<tr>
<td>President</td>
<td>Damaris Nazario, CPPB</td>
<td>407.742-0940</td>
<td><a href="mailto:president@fcfnigp.org">president@fcfnigp.org</a></td>
</tr>
<tr>
<td>Vice President</td>
<td>Tabatha Freedman, MBA, CPPO, CPPB</td>
<td>386.822.5788</td>
<td><a href="mailto:treasurer@fcfnigp.org">treasurer@fcfnigp.org</a></td>
</tr>
<tr>
<td>Treasurer</td>
<td>Jessica Graham, CPPB</td>
<td>407.317.3700</td>
<td>ext. 202-5284</td>
</tr>
<tr>
<td>Secretary</td>
<td>Lisa Kesecker, CPPB</td>
<td>407.870.4622</td>
<td><a href="mailto:secretary@fcfnigp.org">secretary@fcfnigp.org</a></td>
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On Friday, September 21, 2018, we will have a Civilian Response to an Active Shooter/Assailant Seminar by Master Police Officer Robert Andrews, Orlando Police Department Airport Division at our September Chapter Membership Meeting!

Purpose of seminar: To discuss the civilian response to an active shooter/active assailant in order to increase your survivability as well as reduce the ability of an active shooter/assailant to carry out their plans. The preferred response is the Department of Homeland Security’s “RUN, HIDE, FIGHT”.

The seminar usually takes about 45 minutes to include two videos and a PowerPoint presentation. At the conclusion of the presentation a Q&A is conducted to address any concerns.
NIGP Central Florida Chapter Community Services Committee is happy to announce the date of our Annual Share-a-meal volunteering for 2018!

We are seeking 8-10 volunteers, ages 16 and older for this Dinner event to be held on Saturday, September 22, 2018, 4:00 PM—8:00 PM at Ronald McDonald House, 1630 Kuhl Avenue, Orlando, Florida

Volunteers are expected to arrive by 4:00PM. Some volunteers will be needed to cook, shop or transport food to location.

Cook and serve dinner by 6:30PM.

For more details contact:
Mildred Maldonado (Mildred.Maldonado@osceola.org) , Chair
or Gwendolyn McKinney (Gwendoly.Mckinney@ocfl.net), Co-Chair

Please mail Publix Gift Cards to:
Mildred Maldonado
Osceola County – Procurement Services
1 Courthouse Square #2300
Kissimmee, FL 34741

Scholarship points available to attendees and donors. Remember to get your donation receipt signed
What's a Reverse Trade Show?

It’s the opposite of a regular trade show. Government agents who work in purchasing departments will staff their booths with information to share, and vendors interested in selling to governmental agencies move from booth to booth visiting the agency staff members.

Vendors

Vendor sponsorship opportunities available!

Morning, Afternoon and Full Day Sessions

Bonus classes on “How to do Business with Governmental Agencies”!

Governmental Agencies

Expand your vendor base! Register early for raffle prizes!

On our website are sponsorship email templates and information for you to use and share with vendors.

“Partner for Success” by connecting with governmental procurement professionals at one event!

***Visit www.CFCNIGP.org to Register!***

LOCATION!

Venue On The Lake - Maitland Civic Center

641 Maitland Ave S, Maitland, FL 32751

Visit www.cfcnigp.org for more details.
When we tell vendors that Daytona Beach is decentralized for small purchases and they always ask “where can we see everyone at one time”. So, the wheels began to turn and the purchasing staff created a trade show for employees. Purchasing staff is always the middle man by going to trade shows, taking to vendors, and passing along information. But the end use never meets the vendor face to face. We gave vendors the opportunity to reserve a table for a nominal charge to cover the cost of the facility. Our first attempt at this we had 23 vendors register and 22 show up. On July 13th between the hours of 9 & 2 we had over 60 employees who make small purchases come though. Of the 22 vendors we were able to secure 2 cooperatives (US Communities and TIPS) as well as Volusia County which we piggyback their contracts. Feedback from both the vendor and employee communities indicated this was a big success and we are planning a similar event for Purchasing month, March 2019.

By Kirk Zimmerman, CPPB
City of Daytona Beach

Joanne Flick with City of Daytona Beach,
Kirk Zimmerman with City of Daytona Beach,
and
Ron Falanga with County of Volusia
Congratulations to Central Florida NIGP 2018 AEP Award Recipients!

The entities listed below have been awarded the prestigious 23rd Annual Achievement of Excellence in Procurement® (AEP) for 2018 from the National Procurement Institute, Inc. (NPI). The AEP Award is earned by public and non-profit organizations that obtain a high application score based on standardized criteria. The AEP is awarded annually to recognize Innovation, Professionalism, E-Procurement, Productivity, and Leadership in the procurement function.

The AEP program encourages the development of excellence as well as continued organizational improvement to earn the award annually. For 2018, there were 201 successful applicants, including 45 counties, 65 cities, 27 higher education agencies, 26 school districts, 29 special districts, and 9 state agencies.

Receiving the Achievement of Excellence in Procurement Award serves as validation that Procurement staff is dedicated to continuous improvement of our processes and procedures. Obtaining this prestigious award for your agency is indeed an honor. The Achievement of Excellence in Procurement Award is a great vehicle to promote awareness of sound practices and instill confidence in the role that Procurement fulfills in your organization.

**Congratulations to this year’s Recipients!**

<table>
<thead>
<tr>
<th>Organization</th>
<th>Recipient</th>
<th>Credentials</th>
<th>Title</th>
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<tbody>
<tr>
<td>City of Clermont</td>
<td>Freddy Suarez</td>
<td>MPA, CPPB</td>
<td>Purchasing Director</td>
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<tr>
<td>County of Volusia, FL</td>
<td>Jeaniene Jennings</td>
<td>CPPO, CPPB</td>
<td>Purchasing and Contracts Director</td>
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<tr>
<td>Orange County Board of County Commissioners</td>
<td>Carrie Mathes</td>
<td>MPA, CFCM, CPPO, C.P.M., CPPB, APP</td>
<td>Procurement Manager</td>
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<tr>
<td>School Board of Orange County, FL</td>
<td>Roberto Waremburg</td>
<td></td>
<td>Sr. Director, Procurement Services</td>
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<tr>
<td>Seminole County Board of County Commissioners</td>
<td>Ray Hooper</td>
<td>CPCM</td>
<td>Purchasing and Contracts Manager</td>
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Central Florida Chapter NIGP UPPCC Certifications!
Class of May 2018

You're hard work and dedication paid off... And now it's time to celebrate! Congratulations are in order for our fellow members on their recent certification...

Mr. Ronald A. Falanga, CPPO, CPPB
County of Volusia, DeLand FL

Ms Waleska Roxana Siaca, CPPB
Seminole County Sheriff's Office,
Sanford, FL

Congratulations to the other Florida procurement professionals that have attained their CPPB or CPPO certifications!

<table>
<thead>
<tr>
<th>Kristy Bada, CPPB</th>
<th>Miami</th>
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<tbody>
<tr>
<td>Lindsay Cepero, CPBB</td>
<td>Cape Coral</td>
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<tr>
<td>LeNedda D. Edwards, CPPB</td>
<td>Jacksonville</td>
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<tr>
<td>Travis M. Fulton, CPPB</td>
<td>Navarre</td>
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<tr>
<td>Sandra Herrera, CPPB</td>
<td>Fort Myers</td>
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<tr>
<td>Aneta Fryt, CPPB</td>
<td>Pembroke Pines</td>
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<td>Regina A. Kavanagh, CPPB</td>
<td>Largo</td>
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<td>Sabrina Kimball, CPPB</td>
<td>Wesley Chapel</td>
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<tr>
<td>Maureen Lewis, CPPB</td>
<td>North Lauderdale</td>
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<tr>
<td>Lisa M. Osha, CPPB</td>
<td>Sebring</td>
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<tr>
<td>Laurie D. Platkin, CPPB</td>
<td>Coconut Grove</td>
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<tr>
<td>Jill Marie Poolman, CPPB</td>
<td>Palm Coast</td>
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<tr>
<td>Brad Skinner, CPPB</td>
<td>Miami</td>
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<td>John Spence, CPPB</td>
<td>Sarasota</td>
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<td>Wylene Sprouse, CPPB</td>
<td>Coral Springs</td>
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<tr>
<td>Stephanie N. Swinson, CPPB</td>
<td>Tampa</td>
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<tr>
<td>Nicole Marie Turner, CPPB</td>
<td>Cape Coral</td>
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<tr>
<td>Dean Mealy, II, CPPO</td>
<td>Jupiter</td>
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<tr>
<td>Brian A. Webster, CPPO</td>
<td>Miami</td>
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CHAPTER NEWS

Congratulations to the NIGP Award Winners!

2018 Distinguished Service Award Winner
David E. Nash, CPPO, CPPB
Retired

2018 Anne Deatherage Meritorious Service Award Winner
Bobbye L. Marsala, CPPO, CPPB, C.P.M.
Chief Procurement Officer
City of Palm Bay, FL

Young Professional Award
Zulay Vincenty Millan, CPPO, CPPB, FCCM,
Procurement Administrator
Orange County, FL
Central Florida Invades Nashville
Award Luncheon
Chapter Members:

An article was published in Government Procurement magazine titled "Women in procurement, Celebrating Success and Battling Challenges Every Day." Based on this article, a women’s panel was assembled to share stories and experiences during a presentation at this year’s NIGP Forum. The panel moderator, Marcheta Gillespie, reached out to your Chapter President to fill in as the Young Professional voice for the panel.

First, a survey was conducted to support the discussion focus for the presentation. The survey obtained demographic information, interests, and challenges experienced by women in procurement. It was available for 1 week and received over 400 responses!

The high interests in this topic were further demonstrated by the 2018 NIGP Forum session attendance of approximately 300 procurement professionals.

During the presentation, the panel was asked for their opinions, experiences, or advice based on any particular survey focused question. As the voice of the Young Professional, your Chapter President recalls being asked regarding her experience as a mentee in our Chapter’s mentoring program, what challenge/s she has experienced as a young professional, and what advice she could give to the young professionals within the room.

Per Marcheta, the goals of the session were to bring "awareness amongst our peers of issues and opportunities facing women today, aligning with the #PressforProgress Movement, and providing positive role models to other women by offering mentorship, information, and the benefit of our collective experience." Discussions included building a network, sharing successes, and taking advantage of support systems to increase opportunities in procurement.

To continue the movement forward, an NSite Community has been created for all NIGP members to join in on the discussions.

New NSite Community: Women in Procurement

#pressforprogress
From the Gaylord Opryland Resort and Convention Center, workshop sessions, the trade show, our Chapter winning Large Chapter of the Year, all the way to the City of Nashville itself, this was the best Forum I have been to so far. Of course it helped that I am a huge Country Music Fan.

From the very start of the conference, the opening ceremony and keynote speaker set the tone for the whole conference. Jimmy Wayne had an amazing story of his life and had everyone in tears and his music was awesome. The energy for the whole conference was set right from the start. Every workshop I attended was outstanding and I got a lot out of each and every one of them. The Social Event at the Country Music Hall of Fame was great. The food was good, music from Ritchie McDonald, lead singer from Lonestar was awesome, and the walk through the Hall of Fame was just unbelievable, bringing back a lot of memories!

David Billingsley and I facilitated the Large City Agency based networking session, which was well attended and there were lots of great conversations and ideas exchanged. I personally made quite a few new procurement friends throughout the week. For those that missed it, you have a year to plan on attending 2019 Forum in Austin, TX next year. You won’t regret it!

Diane Wetherington, CPPB
Purchasing Agent III
City of Orlando
I’m able to go to FORUM! The impossible became possible this year due to a quirky twist in my entity’s ERP (Enterprise Resource Planning) system upgrade project timeline. The result - I was able to carve out a couple days away. The time was used wisely for ONE full day at NIGP FORUM.

The day started with the vendor tradeshow and products expo. One of the best ever, with suppliers from many areas of interest. It was great making new connections and meeting suppliers with which we currently do business. Cooperatives were there too. I was able to learn that a NASPO wireless contract my entity uses (that expires next year) already has the new solicitation in process. This is very valuable information to me.

Crisis Management: Dissection of a Chapter Disaster was the first class for me. This was attended by Chapter committee members and leaders from all over the country discussing issues and solutions to things that have occurred and potential issues that have not happened yet. The varying perspectives and resolutions were thought provoking and insightful. I am also happy to say our Chapter has not had to deal with some of these situations, and I hope we never do. One of the weirdest situations was a BBQ in a parking garage!

Planning for Risk: Incorporating Risk Management into Contract Administration was the second class. And can you say IRONIC! Yes, the focus of conversation was an ERP system. The main reason I almost did not attend! With open dialogue, group therapy (just kidding) discussions, and a great presenter this was a fabulous session identifying risks and pitfalls while asserting plans to minimize them throughout the procurement process.

Annual Meeting of the Members: NIGP was the third class. This was conducted by NIGP Officers and staff in a town hall setting. NIGP provided their footprint ideas for the future. In addition to their classes and webinars, NIGP may be offering certificate programs that possibly will count towards college CEUs. This is exciting news for those that are working towards degrees!

If that is not enough for one day, in the middle of the classes was the NIGP Award ceremony. So many moments celebrating our profession and those that give so much. Then . . . the surreal experience when the emcee is walking towards us, and it takes a few moments to realize we WON Large Chapter of the Year! Being a part of this Chapter and intricately involved in the application process for many years, it is an incredible experience to be there, to celebrate this achievement of all our members. In case you did not know, this is the fifth year we won this prestige award! This year, brought tears to my eyes.

Full circle. I’m back at work now and the ERP upgrade project is under way. With memories of FORUM in Nashville, TN still in my head, I feel truly blessed to have this day, my quick amazing adventure.
National IPA is holding a **FREE Regional Supplier Summit** in Orlando! Our top 20 suppliers will be in attendance and would love the opportunity to meet with you! There will be a **FREE LUNCH and coffee bar** at the event! In addition – you will receive continuing education credit for attending.

An example of who will be attending will be OFFICE DEPOT – SHI – BCI BURKE – FASTENAL – GOJO – TORO – US FOODS – LOWES – ESI – PSX -CONNECTION

**LINK TO REGISTER:**
http://www2.nationalipa.org/orlando2018

**When:** Thursday, September 13, 2018
**10:00 AM - 2:00 PM EST**

**Where:** Hilton
6001 Destination Parkway
Orlando, FL 32819

**Location:** Florida 4 Room

We would love to see you there! Please register today!!

Thanks so much!
Allison Brookes

**Allison R. Brookes, PMP, FCCM**
Regional Manager, Florida
National IPA
850-228-7716 Cell
www.nationalipa.org
Grants Management in Daytona Beach, FL - October 11-12, 2018

Grant Writing USA will present a two-day grants management workshop at the River to Sea Transportation Planning Organization in Daytona Beach, October 11-12, 2018. In this class you'll learn how to administer government grants and stay in compliance with applicable rules and regulations. This training is recommended for grant recipient organizations across all disciplines.

More information including learning objectives, class location, graduate testimonials and online registration is available here:

http://grantstraining.com/DaytonaFL2018

We are excited to offer Central Florida Chapter of NIGP members and their staff a special tuition rate of $565. Please use code "FLASSN" to receive this $30 discount off full price at registration. Tuition includes Grant Management USA’s 400-page grant management workbook and reference guide. Seating is limited, online reservations are necessary.

Multi-enrollment discounts and discounts for Grant Writing USA returning alumni are available.

Tuition payment is not required at the time of enrollment.

Contacts:
Janet Darling
at Grant Writing USA
888.290.6237 toll free
janet@grantwritingusa.com

Pamela Blankenship
River to Sea TPO
386.226.0422 - Ext 20416
PBlankenship@r2ctpo.org

More than 10,000 agencies across America have turned to Grant Writing USA for grant writing
THE DETAILS

REGISTRATION

EARLY REGISTRATION RATES (Registrations received before September 3, 2018)
DBIA Member: $299
Non-Member: $399
Public-Sector Owner: $149
DBIA Young Professional (35 and under): $229
Build-a-Bike Charity Event: TBD
Opening Night Event: TBD

LATE REGISTRATION RATES (Registrations received after September 3, 2018)
DBIA Member: $399
Non-Member: $499
Public-Sector Owner: $199
DBIA Young Professional (35 and under): $299
Build-a-Bike Charity Event: TBD
Opening Night Event: TBD

Please visit www.fldbia.org to register.

Scholarships are available (first come, first served) for Public-Sector representatives and students. Please contact Karen Wallace to submit a scholarship application.

CONFERENCE DATES

October 3-5, 2018

LOCATION

Hilton St. Petersburg Bayfront
333 1st Street SE, St. Petersburg, FL 33701

CONTACT

Karen Wallace, Executive Director, DBIA Florida Region
Design-Build Institute of America Florida Region, Inc.
P.O. Box 781172
Orlando, FL 32878-1172
(407) 563-1410
kwallace@fldbia.org | www.fldbia.org
Join the DBIA Florida Region for Design-Build 2018, the Region’s 13th Annual Conference!

October 3-5, 2018
Hilton St. Petersburg Bayfront
333 1st Street S
St. Petersburg, FL 33701

Gain knowledge and insight into Design-Build Done Right. Participants include professionals representing every facet of the design-build industry including contractors, architects/engineers, consultants, public and private owners.

Visit www.fldbia.org for more information.

Register by September 12th and save!

- Owner Scholarships Available
- Up to 12 CEUs and PDHs available

CONFERENCES
What to Expect? Fcp3 welcomes all City officials to attend a complimentary tailored P3 101 workshop. Learn about the Florida Statute, the funding resources available as well as participate in an open forum to discuss specific city needs.

Who Should Attend? City officials, municipality personnel and managers.

How to further your opportunity? If you’re interested in hosting a 1:1 session during the P3 Showcase on Thursday, October 11th, fcp3 will provide you with a complimentary table to schedule sessions with vendors interested in learning more about your project and providing opportunities to support your capital campaign needs. **

COMPLIMENTARY TAILORED WORKSHOP – OCTOBER 10th
Bayfront Ballroom – First Floor
3:00pm – 5:00pm Tailored Workshop
5:00pm – 7:00pm Networking Cocktail Reception

P3 SHOWCASE
OCTOBER 11, 2018
8 a.m. - 7 p.m.
INTERCONTINENTAL MIAMI
100 Chopin Plaza | Miami, FL 33131

Fore More Information visit www.fcp3.org or contact Stacey Miller at director@fcp3.org | 954-975-4304

**Public officials hosting a 1:1 session attend the P3 Showcase on October 11th at no charge.
SAVE THE DATE!

Higher Ed & K-12 Procurement Professionals: This Event Is For You!

NAEP Florida
2018 Regional Meeting

Seas the Day!

Daytona | Oct. 24 – 26

Hard Rock Hotel | Daytona Beach
Rooms start at $169/night + tax
Click here to make your reservations under the group room block

Schedule-At-A-Glance

Weds., October 24: 5pm New Attendee Orientation (optional), 7:30pm Conference Welcome Reception

Thurs., October 25: Full day of programming & education; Afternoon Exhibit Hall with evening dinner & reception

Fri., October 26: Continued programming & education; Conference concludes 3:30pm

Registration only $200!

www.naepnet.org/event/2018Florida

All meals provided!
FALL WORKSHOP

Sarasota Lido Beach Resort
700 Benjamin Franklin Drive,
Sarasota, FL 34236

Friday, November 2, 2018
Conference Registration-Member $99.00
Conference Registration-Non-Member $149.00

Registration deadline is October 31, 2018
For more information visit www.FAPPO.org

FAPPO Room Rates
$149.00—$199.00 / Night
Depending on View
DBIA’s annual Design-Build Conference & Expo grows each year as an increasing number of the nation’s owners and design-builders declare this is their #1 design-build event. 2018 is also DBIA’s silver anniversary, so come celebrate 25 years of design-build success with us.

Nowhere else can owners and design-builders across the nation, sectors and professions come together for a jam-packed three days of workshops, panel discussions and keynotes by industry leaders focused like a laser on addressing the real-world challenges America’s design-build teams and owners face across all sectors.

Whether you’re new to design-build or an industry pro, we promise you will leave this event echoing what our attendees tell us year after year…

**THERE WILL BE A CERTIFICATION WORKSHOP OFFERED NOV. 7-9, 2018 IN NEW ORLEANS!**

Many of our most popular and time-tested Design-Build Conference & Expo programs are returning in New Orleans, including; Owners’ Only Forums, in-depth Design-Build Done Right™ education workshops (earning up to 12 hours CEUs) and panel discussions providing project insights and practical solutions to challenges facing today’s design-build industry. We’ll also honor our 2018 National Design-Build Project/Team Award winners, host a Silent Auction, present the best of the nation’s design-build exhibitors, provide incredible networking opportunities and so much more.
FAPPO
52nd Annual Conference and Trade Show
May 13—16, 2019

Hilton Ft Lauderdale Marina
1881 SE 17th Street
Fort Lauderdale, FL 33316
Phone #1-954-463-4000

FAPPO Room Rates
$129.00 — $159.00 / Night
Tower, Pool, Marina or Intercostal Views
Keeping up with NATIONAL

The Two Host Hotels will be the Hilton Austin and the JW Marriott Austin
PROGRAMMING COMMITTEE MESSAGE

NIGP Forum — SAVE THE DATE

In 2019, NIGP Forum will be at the Austin Convention Center and the two main hotels will be the Hilton Austin and the JW Marriott Austin. Austin, the capital of Texas, was known as the “City of the Violet Crown” because of the colorful glow of light across the hills just after sunset.

The Annual Forum is the largest North American educational conference exclusively for individuals in public procurement. The educational component of the conference covers the latest hot topics, best practices, resources and skills to help improve job performance and provide professional development.

The products exposition provides an opportunity to discover the latest products and services available to the government from a vast array of suppliers.

This is a once a year opportunity to engage in professional development and network with others in public procurement and the supplier community. For the 2018 Nashville Forum, there was 331 vendor booths and over 1,350 attendees!

Future Forums
FORUM 2019
Date: August 25 - 28
Location: Austin, TX

FORUM 2020
Date: August 23 - 26
Location: Chicago, IL

FORUM 2021
Date: August 29 - September 1
Location: Anaheim, CA

Programming Committee Chair
Tabatha Freedman, MBA CPPO, CPPB
tfriedman@volusia.org or 386-822-5788
vicepresident@cfcnigp.org
Our final attendee count for the CFC NIGP Summer Symposium, Friday, July 27, 2018, was 114 purchasing professionals! The audience consisted of cities, counties, schools and universities, transit authorities, and utility entities from as far south as Miami to as far north as Pensacola/Milton. West coast professionals were in attendance from Clearwater to Fort Meyers. Thus, the audience was diverse and widespread throughout the State of Florida!

The theme for this CFC NIGP Summer Symposium was Fiery Financials Speakers and Purchasing Topics. We had four speakers. The first was UCF Accounting Professor Dipendra Nijjer presenting Financial Reports and Budgeting. The second and third speakers were from the US Department of Labor, Bureau of Labor Statistics, Economist Steve Rondone and Senior Economist Peter Sarfati focusing on Contract Escalation - CPI vs PPI. The final speaker was Daniel J. O’Keefe, CPA, MBA, CFE from Moore Stephen & Lovelace, P.A, a well-known auditor within the State of Florida, Contract Auditing. The four classes were worth four unaccredited contact hours for certification or recertification.

A survey was conducted with 50 responses provided. Four questions on a scale of 1 to 10 were asked. The results are as follows: rate topics = 8.74, met expectations = 8.64, recommend to others = 9.16, and attend again = 9.22. Thank you all for the comments and additional topic recommendations!
# DONATION RECEIPT FROM CENTRAL FLORIDA CHAPTER NIGP

**COMMUNITY SERVICES COMMITTEE** (Please print clearly so form can be returned to you timely)

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**NOT ELIGIBLE FOR SCHOLARSHIP POINTS UNLESS SIGNED BY COMMUNITY SERVICES & SCHOLARSHIP CHAIRS**

<table>
<thead>
<tr>
<th><strong>COMMUNITY SERVICES CHAIR</strong></th>
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Thank you for your generosity. We appreciate your support!
Certification

Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful. For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at http://www.uppcc.org.

<table>
<thead>
<tr>
<th>Exam Dates</th>
<th>Apply by:</th>
<th>Apply w/ late fee by:</th>
<th>Register for exam by:</th>
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<tbody>
<tr>
<td>October 15, 2018 - October 27, 2018</td>
<td>July 30</td>
<td>August 13</td>
<td>September 20</td>
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<tr>
<td>May 7, 2019 - May 19, 2019</td>
<td>January 29</td>
<td>February 12</td>
<td>March 26</td>
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Prometric Testing Center
2301 Lucien Way, Suite 150
Maitland, FL 32751

Study Groups
If you are planning on taking the CPPB or CPPO exam this year please contact Diane Wetherington at (diane.wetherington@cityoforlando.net) or Jessica Graham at (Jessica.graham@ocps.net) to join one of our Study Groups.

Several groups are studying now preparing for the October Exam dates. Others will be forming soon for Exams in May 2019. Don’t miss the opportunity to study with other CFC-NIGP members.

CFCNIGP Sponsored Classes / Seminars Scheduled
The Professional Development Committee is eager to help you meet your educational goals. Currently we have One (1) classes scheduled for the Chapter, however, there are more classes scheduled throughout the State of Florida. All classes can be found on the Training Matrix.

Sourcing in the Public Sector  December 3-5, 2018  City of Palm Bay 3-Day Class

Hosting a Seminar
If you are interested in hosting a 1-day, 2-day, or 3-day class at your agency location, we encourage you to review the “How to Become a Host Site” document, which can be found on our chapter site in Archive. Contact Lisa Kesecker at lisa.kesecker@osceolaschools.net with any further questions or to begin the seminar scheduling process.

With over 30 classes to choose from, visit the NIGP website for Face-to-Face Course information at: http://www.nigp.org/eweb/StartPage.aspx?Site=NIGP&webcode=pd_ep_f2f
PROFESSIONAL DEVELOPMENT COMMITTEE MESSAGE — Continued

NIGP Webinars
NIGP Webinars are 90-minute topical online classes that provide time-challenged professionals the opportunity to earn contact hours without ever having to leave the office. All you need is a computer. Offered throughout the year, Webinars are a great way for you and the entire procurement team to stay abreast of the best practices and current issues in the profession.

Upcoming Webinars

Webinar - Best Value Procurement – Big Picture, Big Impact
Date: 11 Sep, 2018

Webinar - Unleash the Power of EAP: 2018 Benchmark Survey Insights
Date: 25 Sep, 2018

Webinar - The Challenges, Benefits, and Best Practices of Effectively Adopting ERP Systems: A Public Procurement Perspective
Date: 04 Oct, 2018

Webinar - NEW GASB Lease Standard Requires Significant Changes: What You Need To Know
Date: 16 Oct, 2018

Webinar - The Procurement-Supplier-End User Relationship: Navigating Traditional, Advanced, and Services Procurement
Date: 18 Oct, 2018

Webinar - Ready, Set, Go: Paperless Evaluation Solutions
Date: 23 Oct, 2018

For more information or to sign go to:
http://www.nigp.org/grow-professionally/education/webinars

Webinar Fees

Complimentary to NIGP Members / $190.00 Non-Members *

*Non-Member Fee includes a one-year complementary NIGP membership (for eligible individuals).

Lisa Kesecker, CPPB
Pro-D Chair
MENTORING COMMITTEE MESSAGE

MENTORSHIP

MENTEE
MENTOR

Some of the Benefits:

⇒ Guidance to the Mentee.
⇒ Share knowledge and experience
⇒ Customize plan to meet Mentee’s goals.
⇒ Assist Mentee thru certification process
⇒ Scholarship points
⇒ Mentee Learns the NIGP nuances
⇒ Mentor gives feedback for progress and assessment
⇒ Mentor feels sense of achievement by “giving back”

Mentors needed.

Take advantage of the Mentoring Program!

Contact Info
Felicia Holmes
fholmes@tohowater.com
RECERTIFICATION TASK FORCE MESSAGE

CFC-NIGP Recertification Counselors:
Diane Wetherington
Diane.wetherington@cityoforlando.net
Phone 407-246-3633
Jessica Graham
Jessica.Graham@ocps.net
Phone 407-317.3700 x 2025284

What's The Best Way To Prepare For the Exam?

Certification Preparation Recommended Timeline

5 MONTHS BEFORE TEST
Body of Knowledge Review (UPPCC)
NIGP Foundation courses & tests

4 MONTHS BEFORE TEST
Study Group

3 MONTHS BEFORE TEST
NIGP Prep Classes (CPPO & CPPB)
NIGP Online Prep (CPPO & CPPB)
NIGP Online Assessment

2 MONTHS BEFORE TEST
Webinars
Contact-an-Expert
(NIGP Member-exclusive)

1 MONTH BEFORE TEST
Personal Study

UPPCC CPPB CPPO CPPB CPPB CPPO CPPB

UPPCC RECERTIFICATION at a Glance

CPPB and CPPO are certifications offered by the Universal Public Procurement Certification Council (UPPCC). This information is being provided to support NIGP members.

- Certificants must hold a valid current certification and must apply for recertification every five years. No examination is required.
- Current employment is not a prerequisite.
- There is a single Application for Recertification for CPPB, CPPO and Dual Recertification.
- All certificants must earn a minimum of 45 contact hours in at least two out of the three categories listed below.

Visit www.nigp.org for more details
UPPCC Certification Management System is now LIVE!

If you missed the email from UPPCC, MyUPPCC is now live. You should have received an email with your username. Please visit [my.uppcc.org](http://my.uppcc.org) to visit the portal.

**Self-Service Benefits**

Through the MyUPPCC Self-Service Portal, UPPCC customers can:

- Effectively and efficiently manage their certification processes
- Access their individual account profile
- Manage their contact information
- Order products, view invoices and make payments

**Streamlined Experience for Applicants, Candidates & Certificants**

Users will have access to many great features - all online and completely paperless!

- Apply for certification
- Check the status of an existing application
- View exam results
- View certification status and recertification dates
- Log continuing education and professional development activities
- Apply for recertification

If you need assistance, or have any questions, contact me and I’ll be happy to assist!

CFC-NIGP Recertification Counselor:

Jessica Graham, CPPB  
[jessica.graham@ocps.net](mailto:jessica.graham@ocps.net) or 407-317-3700 ext. 202-5284
UPPCC Certification Management System is now LIVE!

If you missed the email from UPPCC, MyUPPCC is now live. You should have received an email with your username. Please visit my.uppcc.org to visit the portal.

PLEASE NOTE:

- You must have an existing account with the UPPCC or create a new one account. Any paper/hard copy applications for certification sent to the UPPCC will not be accepted and will be sent back to the applicant. All applications for certification must be submitted through the new online system.

- The paper 2018 recertification application posted on the UPPCC website is still being accepted. However, this could change. Please check the UPPCC website, or reach out to me with any questions. The next newsletter article will be updated with any available information regarding recertification applications.

Reminder, the Chapter provided two Non-Accredited training opportunities this year. In January the Chapter provided the Winter Workshop, worth 4.5 contact hours, and the Summer Symposium, also worth 4.5 contact hours. Please make sure to save your attendance certificates, so you can use the classes for recertification. If you did not receive an attendance certificate, please let me know.

If you need assistance, or have any questions, contact me and I’ll be happy to assist!

CFC-NIGP Recertification Counselor:
Jessica Graham, CPPB
Jessica.Graham@ocps.net or 407-317-3700 ext. 202-5284
CHAPTER RESOURCES NOW AVAILABLE ON YOUR SMART PHONES!

Follow @CFCNIGP for news, resources and updates about the chapter.

“Like” the Central Florida Chapter of NIGP fan page on Facebook to see how others are discussing, teaching and sharing procurement news.

Join the Central Florida Chapter of NIGP group on LinkedIn to participate in procurement discussions and information exchange opportunities.

Join the Central Florida Chapter of NIGP group on GovLoop for additional interaction with government procurement professionals.

Subscribe to the Central Florida Chapter of NIGP blog to receive news on procurement topics and participate in information exchange opportunities.
Website Tips for our CFC NIGP Members

TIPS FOR USING www.CFCNIGP.org

Using our website is easy! Here are shortcuts to 4 common tasks:

**Important:** Review your member profile and keep it up to date
- On the home page under Member Services, click “Review/Update Your Profile.”
- Sign in with your user name and password.
- Review and update your login, password, email address, employer and personal contact information.
- Click on tabs at the top of your profile to register for meetings, renew membership, add certifications, join committees and more.
- Don’t forget to click “save” where indicated!

**Forgot your user name or password?**
- On the home page under Member Services, click “Review/Update Your Profile.”
- Under “Forgot Your Login?” Enter the email address you have on file.
- You’ll receive an email linking you directly to your member profile where you can enter a new user name and/or password.

**Register online for meetings and events**
- On the home page under Upcoming Events, click “details” to go to a meeting’s information page.
- Click “register.” If you have a profile, log in with your user name and password to complete registration. If not, click “register as a non-member” to create a profile and complete your registration.

**Become a new member or renew your current membership**
- Click Membership at the top of the home page.
- Determine which membership level applies to you.
- **New Members:** click “Join Online” next to your membership level in the first chart. Fill out the online form to create your member profile and complete registration.
- **Current Members:** click “Renew Online” next to your membership level in the second chart. Sign in with your user name and password to complete your renewal.

Questions? Email: president@cfcnigp.org
1. What year did you become a team member of NIGP National? I started with NIGP in December of 2016. I had currently been with another association for 11 years. With them I started in the call center, worked my way through managing our road courses, the foundation and eventually with Chapters. That means Chapters have been my world for 16 years!

2. What is your current NIGP National team member role? My most important role is being a resource for the 72 NIGP Chapters. One of the best things that has happened in my role in recent years is the creation of the Chapter Ambassador Program. I love working with all 19 volunteers that are the eyes and ears of the institute and a great connection to our chapter network.

3. What does your NIGP National team member role entail? Lots of emails and phone calls; which I love! At any given time 500+ of the chapter leaders can reach out to me for questions, guidance or resources.

4. What is the most interesting, unusual, or challenging purchasing event in which you have been involved? One of the things I am most proud of at NIGP is the creation of the Chapter Leadership Development Symposium. When I stared with NIGP nothing like this was on their radar and I thought it was so important to bring together chapter leaders and give them the tools to be a good leader, but most importantly have a place where they can connect with others that are experiencing the same thing they are. It has been a huge success and grows every year. We are currently planning our 6th event!

5. What is your favorite past-time or hobby? I am a huge scrap booker. Starting since college I have a book for each year of my life! I love to read, cross-stitch, puzzles and since moving to Florida full time I have become quite the beach goer. I currently volunteer with a group called Blanketing Boxers with Love, we make no sew fleece blankets and send to Boxer Rescue Groups all over the US. It is so rewarding to see a foster or adopted Boxer with your blanket.

6. Share a little-known fact about yourself. I am a bit overly obsessed with organization, all my office files are color coded and my closets are organized by type and color and everything is in a container labeled. Most say I have a bit of OCD. Also, Christmas is my favorite holiday. I have been known to put a full-size tree in every room of my house (yes, even miniature ones in the bathrooms!) Each one has a different theme...there is that obsessiveness again!
Congratulations to the July newsletter puzzle winner:  
**Kim Stoekel, Orange County Convention Center**

Name: ____________________________________________

Agency: __________________________________________

Remember to turn in your completed puzzle prior to the start of the September Chapter meeting for your chance to win a Free Lunch or other great prize!
“Partner for Success” by connecting with governmental procurement professionals at one event! ***Visit www.CFCNIGP.org to Register!***

What’s a Reverse Trade Show?

*It’s the opposite of a regular trade show.* Government agents who work in purchasing departments will staff their booths with information to share, and vendors interested in selling to governmental agencies move from booth to booth visiting the agency staff members.

**VENDORS**

Vendor Sponsorship opportunities available!

Morning, Afternoon and Full Day Sessions

Bonus classes on “How to do Business with Governmental Agencies!”

**GOVERNMENTAL AGENCIES**

Expand your vendor base!

Register early for raffle prizes!

*On our website, are sponsorship email templates and information for you to use and share with your vendors.*

**LOCATION!**

Venue On The Lake - Maitland Civic Center
641 Maitland Ave S, Maitland, FL 32751

Visit www.cfcnigp.org for more details.
Membership Meeting Minutes
July 27, 2018

Started 9:02 AM  Ended 9:27 AM

Welcome – Damaris Nazario, President
- Introductions, Welcome Guests & Recognition of New Members

New Members:
Nancy Riffe, Osceola County BOCC
Chackamay Francis, Osceola County BOCC
Yonney Dominguez, Seminole County Public Schools
Brandy Hazel, Collier County Sherriff’s Office
Sean Williams, Collier County Sherriff’s Office
Christina Leger, Orange County Public Schools
Sonja Williams, City of Palm Bay
Matthew Smith, City of Palm Bay
Anthony McCall, City of Orlando
Howard White, GOAA

OLD BUSINESS
- Secretary’s Report and Approval of March & May Meeting Minutes – Lisa Kesecker
  Motion to approve Minutes by Roberta Stanton, Seconded by Kathy Bozeman.
  No discussion
  Motion Passed

- Treasurer’s Report and Approval – Jessica Graham
  Motion to approve by John Schmidt, Seconded by Angela Thomas.
  No discussion
  Motion Passed

- Vice President’s Report – Tabatha Freedman
  Speaker Topics
  September 21st – Topic Active Shooter Presentation
  December 7th – Holiday Meeting and State of the Chapter

- President’s Report – Damaris Nazario
  Reverse Tradeshow Update
  20th Annual Reverse Trade Show will be held on Tuesday, November 13th at the Maitland Civic Center.

  Please pick up RTS material to hand out to your Vendors, place them wherever Vendors/People come into your agency. I.e.: Permitting Department, Front Desk.

The Central Florida Chapter of NIGP works to promote and support the professional development of its diverse membership and strives to maintain the highest standard of ethics, integrity, public trust and awareness in the public procurement profession.
NEW BUSINESS
- Committee/Task Force(s)
  Updates from Chairs
  Community Service – Mildred Maldonado
  Ronald McDonald House “Share-A-Meal” event September 22nd, we still need Volunteers to cook and make donations for food. You can earn point for donations; send Publix gift cards to Mildred Maldonado at Osceola County BOCC, Procurement Services, 1 Courthouse Square, Suite #2300, Kissimmee, FL 34741.

  Pro-D
  One class – Intro to Public Procurement, August 8 – 10, 2018 in Orlando

- Recognition of new certifications
  CPPB – Waleska “Roxanna” Siaca, Seminole Co., Sheriff’s Office
  CPPB – Jill Poolman, Flagler Co. Schools

- Job Postings, Announcements, New Positions, Purchasing News
  CFC NIGP is one of the finalists for NIGP’s Chapter of the Year “COY”.

- Drawings 50/50
  Morning drawing $204.00 with $102.00 going to Nancy Rodriguez, Lynx
  Afternoon drawing $145.00 with $73.00 going to Coraly Vazquez, KUA

- Puzzle Contest
  Kim Stoekel, Orange County Convention Center

- Other New Business
  None

Meeting Adjourned at 9:27 AM

10:00 AM – 3:30 PM Summer Symposium: Fiery Financials Speakers and Purchasing Topics
Membership Meeting Agenda,
September 21, 2018

12:00 PM Registration and Lunch

12:25 PM Chapter Meeting

Welcome – Damaris Nazario, President
- Introductions and Recognition of Guests & New Members

OLD BUSINESS
- Secretary’s Report and Approval of Previous Minutes – Lisa Kesecker
- Treasurer’s Report and Approval – Jessica Graham
- Vice President’s Report – Tabatha Freedman
- President’s Report – Damaris Nazario
  Reverse Tradeshow Update

NEW BUSINESS
- Committee/Task Force (s)
  Updates from Chairs
  Community Service
  Pro-D
  Internship/Externship/Mentoring
  Legislative Updates
  Open Floor

- Recognition of new certifications
- Job Postings, Announcements, New Positions, Purchasing News
- Drawings 50/50
- Puzzle Contest
- Other New Business

12:50 PM – Chapter Meeting Is Adjourned

1:00 PM – 2:00 PM Civilian Response to an Active Shooter/Assailant Seminar

2018 CHAPTER MEETING DATES
January 26th
March 16th
May 11th
July 27th
September 21st
RTS – November 13th
December 7th

2019 CHAPTER MEETING DATES
January 18th
March 15th
May 3rd
July 19th
September 27th
December 6th

LUNCH
Provided by
Pollo Tropical
Tea & Water
Cupcakes