"A Word From The President"
Clifton Crawford, New Castle County Government

Dear DPPA Members,

Our first quarter meeting was held in Middletown, Delaware at the Appoquimink Community Library and we were honored to welcome our seven new Chapter members. I would like to give a special thanks to our Educational Speaker, Mr. Mathew Meyer - New Castle County Executive who provided information on Government Spending and Budget and our Meeting Sponsor, Mr. Patrick Crawford - Senior Account Manager of Safeware Inc.

In February I attended the Leadership Academy hosted by National Institute of Government Procurement (NIGP) and some of the class exercises were on volunteering and leadership.

I would strongly suggest to our new members to get involved by volunteering and taking on a committee chair position. We all have different experiences, ideas and talents and by getting involved we can become a even better chapter.

March is Procurement Month and in preparation DPPA has received proclamations from several agencies. I would like everyone to take a picture at work, during the month of March with a sign about Procurement. The picture will be loaded on the website and will be in the next newsletter.

Our Second Quarter Meeting is scheduled for Thursday, May 16, 2019 and will be hosted by Delaware State University. Hope to see you there!

Cliff

GOT AN IDEA?

Educational Topics, Community Service Events, Meeting Locations.....

We want to hear from you!
Chapter Education

Mr. Matthew Meyer
New Castle County Executive
"Public Expenditures"

New Castle County government is working hard to efficiently use our limited tax dollars. That includes expanding apprenticeship opportunities and expanding opportunities for local employers to bid on contracts to improve our parks, libraries, sewers and basic infrastructure, to enhance our quality of life and keep our communities safe.” New Castle County Executive, Matthew Meyer, was the first Quarter Educational speaker for the chapter and he spoke on

In his first 60 days in office, Mr. Meyer reduced government spending by 3% and passed a $284 million budget through County Council without amendment. In his first year, Mr. Meyer also attracted Del Monte Foods to build their largest fruit and vegetable distribution facility in the country, saved county taxpayers over $2 million through farmland preservation strategies, announced the most comprehensive program in the county's history to reduce vacant homes, equipped firefighters in the county with life-saving Narcan and drafted and signed new law that immediately facilitated investment that will more than double the state's solar energy production capacity.

Prior to becoming County Executive, Meyer worked as a math teacher, an attorney, a diplomat in Iraq and an economic advisor to Governor Jack Markell and started two successful business. A student of Brandywine School District Schools and Wilmington Friends School, he is a graduate of Brown University well as the University of Michigan Law School and is fluent in Swahili.

Thank you, Executive Meyers
for taking time out of your busy schedule to attend our meeting and speak
to our Chapter Members. It was a pleasure having you!
Chapter Meeting Sponsor

Mr. Patrick Crawford - Safeware Inc.

The second quarter chapter meeting sponsor was Safeware Inc. Representing Safeware was Mr. Patrick Crawford, Federal Government and Law Enforcement Specialist.

For over 30 years, the Safeware team has provided public safety equipment nationally with expertise in personal protective equipment. The team services and supports all aspects of safety from law enforcement and fire service special operations to public utility and public works crews. Safeware’s history of quick response to the major safety crises of the past twenty years, including their direct involvement and sustained efforts during 9/11 and the California wildfires, uniquely positions them as experts in public safety and response. Safeware is a single source for all public safety equipment, offering competitive pricing, servicing options, process savings, and national coverage with regional expertise. In 1979, they were founded as a value-added independent safety equipment supplier. Headquartered just outside Washington DC, they have expanded to serve many markets and are proud to be one of the largest safety supply companies serving the industrial, government, military, and response marketplace.

Many of us had no idea Safeware was part of US Communities, which makes purchasing items much easier. Safeware is constantly working with LE to develop new products, such as Trauma and Narcotic Handling Kits. Call Patrick if your agency is in need of any specialized equipment and he will work with you and your department to find a solution. If you need anything from personal protective gear to flashlights Safeware has it all.

Thank You Safeware, for being our 2019 First Quarter Chapter Meeting Sponsor!
The new year has started off great with an increase in membership. DPPA would like to take the time to welcome the following into the DPPA family as of the First Quarter of 2019. Six out of the seven new members who submitted applications attended and received their official certificates and membership packets.

**Travis Crawford—Delaware River and Bay Authority**

Travis Crawford is the Procurement and Contracts Manager for the Delaware River and Bay Authority, a bi-state agency charged with providing and maintaining transportation links between the states of Delaware and New Jersey. Travis resides in Wilmington with his family.

**Amy Cresto—Bethany Beach Police Department**

Amy moved to Sussex County in 2001 from New Castle County and began working for a law firm in Georgetown. Later she was hired by the Bethany Beach Police Department in 2013 as the Administrative Assistant to the Chief of Police. I have been involved in purchasing my entire career.

**Rhonda Figueroa—Dover Police Department**

Rhonda Figueroa is the Central Services Coordinator for Dover Police Department. She is the Fleet Manager and also handles Procurement and Inventory for the department since May 2015. Rhonda has an Associate’s degree in Accounting and is currently working towards her Bachelors of Science degree in Accounting and Finance at Wilmington University.
DPPA MEMBERSHIP ON THE RISE..... Continued

Ruthena Gbedema - Department of Health and Social Services

Ruthena Gbedema started working for the State of Delaware almost three years ago as the Administrative Specialist for the ACT Case Management Unit, in Human Resources at DHSS. She received her Bachelor's Degree in Business Administration with a minor in Contract Management and Acquisition from the University of Maryland in 2018. In July of 2018 she transitioned into her current position as a Management Analyst II with the Contract Management and Procurement Unit at DHSS.

Shawnte Manning - City of Wilmington

Shawnte has been with the City of Wilmington for the past five years starting as an Accounts Payable Clerk. In May of 2017, she obtained her Accounts Payable Certification and is currently working as a Purchasing Technician. Beside working full time, Shawnte is a student at Wilmington University and is studying Organizational Management. In her spare time she enjoys spending time with her family and friends and she is excited to be one of the newest members.

Caroline Walker - Delaware River and Bay Authority

Caroline has been with the Delaware River & Bay Authority for about two years under the Finance Department assisting Property Management and Legal. She recently transferred to Procurement as Contract Administrator assisting with administering contracts for DRBA projects, services, and purchasing. Caroline holds BA of Arts in English from Florida State University and is currently pursuing a Master's in Public Administration at Rutgers-Camden.

We are excited and honored to have them as members of the finest procurement association in Delaware. We look forward to getting to know each them personally, as well as professionally and cannot wait to see what they will contribute individually and collectively to the chapter.
This year’s Leadership Symposium provided a unique educational experience with a different sense of purpose, vitality, and commitment to accelerate empowerment and impact on the public procurement profession. NIGP changed the name to Chapter Academy because of the focus on Chapter related issues.

The Chapter Academy offered a blend of content on topics that are most relevant to today’s Chapter Leaders focusing on chapter engagement, program planning & development, and volunteerism. The result is impactful application of new learning experiences, stimulating new thinking and inspiring action. Clifton Crawford, President attended the Academy from February 14th to the 16th and provided a few snap shots of the different groups activities and some of the Area II Members in attendance.
"DPPA MEMBER ATTENDS MISSION TRIP OVERSEAS"

Submitted by Wendy Brown—1st Vice

DPPA members are involved in their communities throughout the state. Through their service endeavors they touch many lives in Delaware and throughout the world. Recently, DPPA 1st Vice President, Wendy Mitchell Brown, travelled to Haiti and the Dominican Republic on a medical missions trip sponsored by Dream 4 Ministries at Maranatha Life Changing Church in Dover. Wendy and 11 fellow missionaries—including Pastor Dr. Maribel Garcia Zaragoza and Missions Director Mary Parker, left for Cap Haitien late on Sunday, October 8. They carried 23 bags, weighing almost 50 pounds each, packed with clothes, flip flops, medicine, medical equipment, toiletries, eyeglasses, sunglasses, vitamins, personal care items and bibles—in addition to their personal luggage.

Multiple clinics were held in Ouanaminthe, Haiti and Santo Domingo, Dominican Republic, including one open-air clinic in Haiti. Over 600 individuals were touched through the missionaries’ efforts in both countries. All types of major and minor illnesses and ailments were addressed—free of charge. Clothes, flip flops, vitamins and glasses were distributed as well.
In Honor of Procurement Month

“When we celebrate Procurement Month, we acknowledge an elite group of professionals that have made a difference in governmental efficiency and effectiveness. This month provides the opportunity to help educate elected officials, administrators, taxpayers and vendors about the procurement process and the admirable work you perform every day.” - NIGP

In honor of Procurement Month, the Chapter received Proclamations from Governor John Carney and City of Dover Mayor, Robin Christiansen.

All three proclamations recognized the value and resources the Delaware Public Purchasing Association provide for the state procurement community. The below are the proclamations presented to the Chapter.
A virtual event is a web-based event that replicates many aspects of a traditional, location-based conference, membership meeting or trade show. It may take place on a standalone basis or in conjunction with a location-based conference. Unlike a single webinar, virtual events feature multiple sessions and may include keynote presentations, training, workshops, discussion areas, social networking, exhibits, and more.

$129 - NIGP Members ~ $229 - Non-Members

Today's organizations need to not only build their current leaders, but also empower a new generation of young, agile and digital leaders who are engaged and ready to act. NIGP is committed to providing members a variety of pathways to strengthen their leadership competencies. Our programs are focused not only on providing current leaders with opportunities to build and enhance their skills, but to emerging leaders alike, encouraging collaborative growth through shared opportunities.

The NIGP Leadership Online provides access to high quality learning that you complete on your own time. Select from two options and get started on your leadership path today.

**FOR MORE INFORMATION ON THESE CLASSES AND OTHERS VISIT [WWW.NIGP.ORG](http://WWW.NIGP.ORG)**
The NIGP Forum is the largest North American conference exclusively for public procurement. The Forum is NIGP's showcase educational event, providing an ideal environment for networking with colleagues and suppliers, attending educational workshops led by subject matter experts in the field, and being motivated and inspired by professional speakers during general sessions.

Attendees can visit with over 200 suppliers during our products exposition, which provides the opportunity for one-on-one interaction and networking with suppliers. Receive real hands-on experience with the latest and greatest products and services available to the government during dedicated expo hours.

More than 70 specialized educational workshops and formal networking opportunities will be available to help you improve your skills, learn best practices, or provide a platform where you can gain support from colleagues on issues you face every day. The NIGP Forum is exclusive to the public procurement profession so you can be assured that educational sessions will relate specifically to public procurement issues. Professionals from all facets of the government will highly benefit from attending this event.

2019 Area II Conference
The 2019 Area II Conference & Tradeshow hosted by MPPA will take place October in Ocean City Maryland.

For more information, please visit www.mppainc.org
2019 1QTR Meeting Sponsor

WHAT SAFEWARE MEANS FOR YOUR BUSINESS

Safeware provides access to the best products and services to keep people safe in any workplace. From construction and utilities to fire and law enforcement, we offer the best solutions to keep you out of harm’s way. Safeware facilitates the selection, supply, and service of all the equipment you need to return home safely every day.

For more information on our products, please call

(301) 683-1234

We ❤️ Our Sponsors

2019 Chapter Sponsor

No minimum order is required to get our great prices and free delivery. Our 99% fill rate gives you assurance we'll get your order right the first time and every time. Plus, every order is invoiced and we provide monthly billing summaries, usage reports, and department billing to help you manage your budgets. We are now listed as one of the State of Delaware Contact vendors for office supplies.

www.supplies.officebasics.com
Are you a member of NIGP ??

Membership Benefits
- Tools to support your day to day activities.
- Online document library containing thousands of RFP's
- Members discounts on all educational programs and classes
- Various procurement resources
- 18 Free webinars on relevant, real world trending procurement topics
- Study Tools to help you prepare for your certification or recertification's
- Free subscriptions to the Go Pro and N Forum
- Discounts to attend NIGP National Forums

www.nigp.org

2019 Officers & Committee Members

President
Clifton Crawford

First Vice President
Wendy Brown

Second Vice President
Kimberly Cuffee

Financial Treasurer
Lisa Tusick

Recording Secretary
Kimberly Jones

Membership Committee Chairperson
Barry Wolfgang

Website /Newsletter Chairperson
Kimberly Cuffee

Editor-in-Chief
Barry Wolfgang

Sponsorship Chairperson
Sussanne Jara

Budget Chairperson
VACANT

Electronic Media Chairperson
Latonya Frieson-Jones

Education Chairperson
Travis Crawford

⇒ Get Rid of Old Papers: Chances are many of those papers piled high on your desk aren’t of any value to you. As you begin to sort through your stack of papers, begin asking yourself: Do I need this? Why? Where will I look for it when I need it? Then, create a filing system that best fits your needs.

⇒ Separate Business and Pleasure: Regardless of where you do the bulk of your work, it’s important to keep distractions at bay. Keep a home office free of distraction by having a designated mail location away from your office space, and encouraging family members to keep the area free of toys, tech gadgets, and anything else that might invite lost time and inefficiency to sneak into your day. For office employees, cell phones and smart phones can be a big productivity-killer. Keep your phone in a designated location, and check it during breaks – instead of every time you hear the text message chime.

⇒ Keep Supplies and Often-Used Items Separate: Daily-use items that you’ll likely need throughout the course of a day, like your laptop, pens, planner, and Post-It Notes, all deserve a spot on your desk. Other items, such as tape, stapler, paper clips, and envelopes, should be neatly stored inside your desk. This keeps less-frequently-used items from taking up valuable desk real estate, but ensures that they are easily accessible.

⇒ Organize Your Computer: When your favorite desktop background starts getting obscured with icons, it’s time to de-clutter your virtual desktop. File away documents that you’ll need again, and send everything else off to the virtual recycle bin.

⇒ Slow Down: One of the biggest pitfalls to organization is finding the time. Invest the time to properly organize your space, so files, supplies, and other items are in an intuitive, easy-to-find place. Once you’ve established a system that works for you, stick to it!