How did you Celebrate Procurement Month?

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Greetings Chapter Members,

Spring is nature's way of saying "Let's party"... and our Chapter did just that on April 7th at Wekiva Island during our annual tradition of Family Day. Some of us were able to go kayaking/canoeing and it was a wonderful time. Also, hope everyone had an amazing Procurement Celebration during the month of March. Your photos look amazing!

We will have our May Chapter Meeting with the one and only Joe Benjamin, CPPO, CPPB, FCCM, from Tampa International Airport. He is an Area 5 NIGP Chapter Ambassador and former FAPPO President. We will be having a fun learning session regarding Professionalizing Public Procurement.

Congratulations to our Member of the Year, Teresa Smith; Buyer of the Year, Jessica Graham; and Manager of the Year, Zulay Millan. We are also excited to have achieved over 10 registrations for NIGP forum, meeting the 15% group discount level! We are looking forward to great representation this year. The Board is currently working on a submittal for Chapter of the Year and we are very hopeful again this year, that we will have another celebration for our chapter.

We have begun planning our Reverse Trade Show. We will be at the same facility as last year, Maitland Civic Center. We have and will continue to reach out for volunteers to help with this event. I would like to thank everyone who helps in any way (big or small) as our Chapter continues to move forward. There are so many volunteer positions that we need during the year, and many other episodic opportunities. Our Chapter would not be where it is today if it weren’t for everyone's hard work, past, and present!

Looking forward to seeing you at our May Chapter meeting,

Damaris Nazario, CPPB, Procurement Analyst II
CFC NIGP President
Vice President’s Message

Happy May!

Our March meeting round tables were a success! We had small groups discuss 7 different topics and then the Chapter had riveting discussion as a whole regarding the FIU Bridge.

Join us for our May 11, 2018 Procurement Month Meeting with Chapter Ambassador Joe Benjamin, CPPO, CPPB, FCCM, a Procurement Agent with Tampa International Airport. He will discuss Professionalizing Public Procurement.

Summer Symposium is July 27, 2018. Our Summer Symposium speakers are set! Thank you to Fatima Calkins for her assistance! The topic is Fiery Financials. Our key speaker is with the Bureau of Labor Statistics.

Our Family Day Picnic on April 7, 2018 at Wekiva Island in Longwood, FL was an amazing day! Thank you to all who participated. Sign up today at www.cfcnigp.org for our meetings! Contact the board with your ideas and interests. See you in May!

Tabatha Freedman, MBA, CPPO, CPPB
CFC NIGP 2017-18 Vice President

Treasurer’s Message

Happy Spring

First and foremost, I want to say thank you to all past and present members of the Central Florida Chapter of NIGP. Without the Chapter’s Internship Program, I never would have entered the field of procurement. Looking back at my 2018 Professional Buyer of the Year, I am grateful for every member of this Chapter, and the support I have received throughout the years.

The Chapter is in really great shape financially. We currently have 296 paid members, and have started seeing vendor registrations rolling in for the Reverse Trade Show - including TWO sponsors already!

Just a friendly reminder, to allow for quicker processing, please ensure all checks are made out to Central Florida Chapter of NIGP, Inc

As always, I welcome any questions you may have about our bookkeeping! I look forward to seeing you all at our May Meeting.

Jessica Graham, CPPB — Sr. Specialist (Buyer II)
CFC NIGP Treasurer

Secretary’s Message

Spring is in the Air!

Wow this year is just flying by! I hope if you are planning on attending Forum in Nashville, TN that you turned in your paperwork and joined the chapter to qualify for a group discount. We are getting 15% off our registration costs.

May Puzzle is related to Florida’s Legislative Session, don’t forget to turn it in at the beginning of the chapter meeting for a chance to win a free lunch voucher (for a regular chapter meeting).

Hope to see you all at the May Chapter Meeting!

Lisa Kesecker, CPPB — Senior Buyer
CFC NIGP Secretary

Chapter Officers

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<td>Damaris Nazario, CPPB</td>
<td>P: 407.742-0940</td>
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<td>VICE PRESIDENT:</td>
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<tr>
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<td><a href="mailto:treasurer@cfcnigp.org">treasurer@cfcnigp.org</a></td>
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<td>SECRETARY:</td>
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Summer Sizzling Symposium

Fiery Financials Speakers and Purchasing Topics

UCF Accounting Professor Dipendra Nijjer

Financial Reports and Budgeting

Steve Rondone, US Department of Labor, Bureau of Labor Statistics

Contract Escalation – CPI vs PPI

Daniel J. O'Keefe, CPA, MBA, CFE from Moore Stephen & Lovelace, P.A, a well-known auditor within the State of Florida

Contract Auditing

Friday, July 27, 2018

9:30 a.m. – 3:30 p.m.

Chapter Meeting & Coffee starts at 8:30 a.m.

Renaissance Senior Center
3800 S. Econlockhatchee Trail
Venice Ballroom
Orlando, Florida 32829

Register at www.cfcnigp.org.

NIGP Members $50.00  Non-Members $60.00
NIGP Central Florida Chapter Community Services Committee is happy to announce the date of our Annual Share-a-meal volunteering for 2018!

We are seeking 8-10 volunteers, ages 16 and older for this Dinner event to be held on Saturday, September 22, 2018, at Ronald McDonald House, Arnold Palmer Medical Center, Orlando, Florida

Volunteers are expected to arrive by 4:00PM. Some volunteers will be needed to cook, shop or transport food to location. Cook and serve dinner by 6:30PM.

For more details contact:
Mildred Maldonado (Mildred.Maldonado@osceola.org), Chair or Gwendolyn McKinney (Gwendoly.Mckinney@ocfl.net), Co-Chair

Publix Gift Card Donations or cash accepted.

Scholarship points available To attendees and donors.
20TH ANNUAL REVERSE TRADE SHOW
TUESDAY, NOVEMBER 13, 2018

“Partner for Success” by connecting with governmental procurement professionals at one event! ***Visit www.CFCNIGP.org to Register!***

What's a Reverse Trade Show?

It's the opposite of a regular trade show. Government agents who work in purchasing departments will staff their booths with information to share, and vendors interested in selling to governmental agencies move from booth to booth visiting the agency staff

VENDORS

Vendor Sponsorship opportunities available!

Morning, Afternoon and Full Day Sessions

Bonus classes on “How to do Business with Governmental Agencies!

GOVERNMENTAL AGENCIES

Expand your vendor base!

Register early for raffle prizes!

On our website, are sponsorship email templates and information for you to use and share with your vendors.

LOCATION!

Venue On The Lake - Maitland Civic Center
641 Maitland Ave S, Maitland, FL 32751

Visit www.cfcnigp.org for more details.
STUDY GROUPS COMMITTEE MESSAGE

Study Groups are forming! Sign up today!

If you are planning on taking the CPPB or CPPO exam this year, please contact Diane Wetherington (diane.wetherington@cityoforlando.net) or Jessica Graham (Jessica.graham@ocps.net) to join one of our Study Groups.

We currently have a group preparing for the October CPPB exam. Others may be forming soon. Don't miss the opportunity to study with other CFC-NIGP members.

PROCUREMENT MONTH PROCLAMATION

City of Orlando Procurement Month

On March 26th, the City of Orlando Procurement and Contracts Division celebrated Procurement month by having breakfast and a mock RFP Committee meeting. Various staff members acted as City employees and others acted as vendors, presenting several different scenarios and the solutions. It was a fun learning experience.
WHEREAS, the public procurement and supply management profession plays a significant role in the efficiency and effectiveness of both government and business; and

WHEREAS, in addition to the purchase of goods, services and construction, Procurement adds value to the organization by performing functions such as executing, implementing and administering contracts, developing strategic procurement strategies and cultivating working relationships with suppliers and other departments within the organization; and

WHEREAS, public procurement professionals in the City of Orlando Government and in other public and private organizations have tremendous influence on the economic conditions in the United States, with accumulative purchasing power running into the billions of dollars; and

WHEREAS, the Procurement and Contracts Division in the City of Orlando is committed to provide high caliber strategic logistical and operational support of all departments within the City of Orlando; and

WHEREAS, the Procurement and Contracts Division and the City of Orlando recognizes, supports and practices the Public Procurement Values and Guiding Principles of Accountability, Ethics, Impartiality, Professionalism, Service and Transparency, established by the Institute for Public Procurement (NIGP) as fundamental tenants of the public procurement profession; and

WHEREAS, the Institute for Public Procurement (NIGP) has proclaimed the month of March as Procurement Month and the Institute for Supply Management has proclaimed March as Supply Management Month;

NOW, THEREFORE, I, Buddy Dyer, Mayor of the City of Orlando, hereby do proclaim the month of March 2018 as

“Procurement Month”

in the City of Orlando.

IN WITNESS WHEREOF, I hereunto have set my hand and caused the Seal of the City of Orlando to be affixed this 1st day of March, 2018.

Buddy Dyer
Osceola County
Board of County Commissioners

VENDOR APPRECIATION DAY

Over 150 registered vendors! Participating agencies:

- The School District of Osceola County
- KUA Kissimmee Utility Authority
- Kissimmee
- Central Florida Expressway Authority
- City of St. Cloud
- Toho Water Authority
- America's SBDC Florida
- UCF Florida

March 9, 2018
CHAPTER NEWS

OSCEOLA COUNTY’S VENDOR APPRECIATION DAY
OSCEOLA COUNTY’S VENDOR APPRECIATION DAY

How to do business with your local government agencies

Cheryl Jessee, CPPB, FCCM

Kristine Rodriguez, CPPO, CPPB, FCCM
I have been giving procurement systems some thought lately and have this observation.

Most, I'll say all, e-procurement systems focus on ‘bids’, more accurately formal bids, and ‘suppliers’.

I believe it is safe to apply the Pareto principal to procurement transactions.

- 20% of the dollars are spent with 80% of the transactions.
- 80% of the dollars are spent with 20% of the transactions.

20% of the procurements are done through formal bid and 80% are done through small purchase methods such as POs, p-cards, and off contracts.

There are many software companies that provide software that only address 20% of our procurement transactions. It seems like improving the process for the 80% has been overlooked. Since the bulk of the work for the 80% may be done by our end users (departments) it gets overlooked as being important.

Our agency is in the process of revamping the organizational goals. This means I have to redo my goals and develop meaningful KPIs. This is a good thing. While procurement may not contribute directly to the new goals of the organization (because of what the goals are) the fact that we provide support to every department that does contribute directly means we are a second tier contributor.

I have identified one area for improvement would be to provide better programs or systems for the 80%. Improve the process used for small dollar purchases. By doing that we would be improving 100% of the transactions conducted by the departments.

I’ll share a little bit from the recent supplier survey that I released. Of the 497 responses received so far, 21.59% of the suppliers say their average invoice amount is $1,001 to $5,000. That percentage is the highest of all the dollar ranges provided. In my agency that dollar range qualifies as a small dollar purchase and would be delegated to our departments through the use of a p-card.

Improving the efficiency for the 80% is important. Yet it seems the focus of procurement is on systems and the process for the 20%. Is it out of sight out of mind?

There are a lot of e-procurement systems out there and I have used several and seen many, but not all. I cannot think of any that really stood out as providing a good solution to be used by our end users for small dollar purchases, the 80% of transactions.

While direct (hard) dollar savings on the 20% can be greater, I would guess improving efficiencies for the 80% could result in similar indirect savings. End user time, quality and payment processing.

I can’t say I have the answer, yet. But I believe I have identified a problem. If the procurement profession can provide better solutions for the 80% it would go a long way to end the question, “What does purchasing do?!”
The Central Florida Chapter of NIGP shared a family day at Wekiva Island. The picnic started around 11:00 am in the Classroom and Sanctuary Deck location at the park. A few of our members, family and friends tried their hand at canoeing and kayaking. Others relaxed in the shade of the deck, splashed in the water, or stayed in the A/C playing games. All had a good time! Thank you to those that participated and brought yummy treats to share! Thank you to grill master Tabatha!
CHAPTER NEWS

Congratulations!

Member of the Year
Teresa Smith

Manager of the Year
Zulay Millan

Buyer of the Year
Jessica Graham
CHAPTER NEWS

Birth Announcement

Parents: Jason & Kristine Rodriguez
Name: Emmett Rey Rodriguez
Born: April 18, 2018
Weight: 7.2 lbs.
Inches: 19.5

Kristine Rodriguez, CPPO, CPPB, FCCM
Assistant Procurement Services Director
Osceola County BOCC
February 7, 2018

**Congratulations Teresa Smith on your Promotion!**

Look at that smile on my face. It is official Family and Friends. The wait is over. I GOT A PROMOTION TODAY.

Screaming to the top of my voice Thank you Lord for FAVOR.

Meet the new Greater Orlando Aviation Authority, Small Business Compliance Administrator.

God is good all the time and all the time God is good. In my Pastor’s voice (Rev. Willie C Barnes from Macedonia Mbc) a blessing delayed is NOT a blessing denied.

My Story:
George Parker, I want to thank your (Fraternity Brother) Mr. Kevin Gaston for introducing me to Procurement and giving me an opportunity at Orange County Public Schools. Kevin hired me as a Procurement Specialist in March of 2004. (WITH NO EXPERIENCE), this position prepared me for my new position as the Small Business Compliance Administrator. Thank you Mr. George Morning, Director of Small Business Development for believing in me.

And to all of my Family and Friends that prayed over this job, (You know who you are.) THANK you so much from the bottom of my heart ❤️❤️. I love all of you. And finally thank you Jesus for everything that you have done and everything that you are about to do in my life.

I'm ready to receive my season for GRACE and FAVOR. 🙌🙏儿

Jabari Shaffer, Ja’Von Smith and Tario Washington 2018 is our year for Grace and Favor.

#NowYouKnowMyStory
#MyWorshipIsForReal
#LookAtGod
#WontHeDoIt

I AM A BLESSED WOMAN.
FAPPO
51st Annual Conference and Trade Show
May 22 - 25, 2018

Rosen Centre Hotel
9840 International Drive
Orlando, FL 32819
Phone #1-800-204-7234

FAPPO Room Rates
$149.00 / Night
Design Management Fundamentals Course

Effective integration of the distinctly different design and construction processes is a critical management responsibility for a successful design-build project. This new course, along with DBIA’s Design Management Guide, explores the fundamental aspect associated with successful management of design within an integrated delivery framework.

- The purpose of this course is to provide a foundation of the practical tools, information and advice needed to successfully fulfill the obligations of the role of design manager on a design-build project.
- This course is integrated with The Design Management Guide for the Design-Build Environment Version 1.0.

Presenter: Baabak Ashuri, PhD, DBIA

This course has been approved for 8.0 AIA LUs, DBIA CEUs, and PDHs.

June 14, 2018
8:00 AM - 5:00 PM

LOCATION
The Haskell Building
111 Riverside Ave.
Jacksonville, FL 32202

Pricing
DBIA Member: $375
Non-Member: $675
Owner Member: $275
Owner Non-Member: $375

See You in Nashville, TN!  August 19-22, 2018

Attending Forum is an excellent opportunity to grow your public procurement knowledge and network with colleagues from around North America. Visit the NIGP Forum Website for registration forms and ALL information related to Forum 2018.

See you there!!!!

FORUM 2018

Keeping up with

NATIONAL
FALL WORKSHOP

Sarasota Lido Beach Resort
700 Benjamin Franklin Drive, Sarasota, FL 34236
Hotel rates will be available later.

Friday, November 2, 2018

Conference Registration-Member $99.00
Conference Registration-Non-Member $149.00

Registration deadline is October 31, 2018
DBIA’s annual Design-Build Conference & Expo grows each year as an increasing number of the nation’s owners and design-builders declare this is their #1 design-build event. 2018 is also DBIA’s silver anniversary, so come celebrate 25 years of design-build success with us.

Nowhere else can owners and design-builders across the nation, sectors and professions come together for a jam-packed three days of workshops, panel discussions and keynotes by industry leaders focused like a laser on addressing the real-world challenges America’s design-build teams and owners face across all sectors.

Whether you’re new to design-build or an industry pro, we promise you will leave this event echoing what our attendees tell us year after year…

THERE WILL BE A CERTIFICATION WORKSHOP OFFERED NOV. 7-9, 2018 IN NEW ORLEANS!

Many of our most popular and time-tested Design-Build Conference & Expo programs are returning in New Orleans, including; Owners’ Only Forums, in-depth Design-Build Done Right™ education workshops (earning up to 12 hours CEUs) and panel discussions providing project insights and practical solutions to challenges facing today’s design-build industry. We’ll also honor our 2018 National Design-Build Project/Team Award winners, host a Silent Auction, present the best of the nation’s design-build exhibitors, provide incredible networking opportunities and so much more.
Hello Chapter Members!

Planning on attending NIGP FORUM this year in Nashville, TN? While Group registration has ended, you can still attend! Go to the NIGP FORUM website for details.

Thanks! Tabatha
vicepresident@cfcnigp.org
On March 16, 2018 for 4 credit hours we conducted Round Table Discussions of the following topics: 1) Chapter Ideas and Leadership Opportunities, 2) Sustainability, 3) Protests and Troubles with Vendors, 4) Uniform Guidance Federal Funds, 5) CCNA multiplier, 6) Certification Preparation, and 7) Certificates of Insurance. Members spent approximately 10 minutes at a table of their choice before moving to another topic. Each table had a facilitator prepared with a list of questions and information to get ideas flowing.

The membership then came together to discuss a topic that occurred on March 15, 2018, the Florida International University (FIU) bridge collapse in Miami, FL. Members analyzed and explored the project’s traumatic results and the effects to Purchasing.

Thank you to our facilitators for assisting with this event: Ray Hooper, Arthur (Dino) DeRostaing, Ted Phillips, Tammy Ma, Diane Wetherington, Denise Schneider, Damaris Nazario, and Tabatha Freedman.

Thank you to our members for attending! It was an engaging exchange of ideas!
## Community Service Committee—Donation Receipt

### DONATION RECEIPT FROM CENTRAL FLORIDA CHAPTER NIGP

**COMMUNITY SERVICES COMMITTEE** (Please print clearly so form can be returned to you timely)

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**AREA BELOW FOR COMMITTEE CHAIRS USE ONLY**

**COMMUNITY SERVICES CHAIR**

Approved by / Date

**SCHOLARSHIP CHAIR**

Accepted by / Logged / Date:

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*Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs*

Thank you for your generosity. We appreciate your support!

---

Your co-chairs

Mildred Maldonado
Osceola County BOCC

Gwendolyn McKinney
Orange County Government
PROFESSIONAL DEVELOPMENT COMMITTEE MESSAGE

Certification
Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful. For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at [http://www.uppcc.org](http://www.uppcc.org).

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<td>May 7, 2018 - May 19, 2018</td>
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<td>October 15, 2018 - October 27, 2018</td>
<td>July 30</td>
<td>August 13</td>
<td>September 20</td>
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<td>May 7, 2019 - May 19, 2019</td>
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Study Groups
If you are planning on taking the CPPB or CPPO exam this year please contact Diane Wetherington at (diane.wetherington@cityoforlando.net) or Jessica Graham at [Jessica.graham@ocps.net](mailto:Jessica.graham@ocps.net) to join one of our Study Groups.

Several groups are studying now preparing for the October Exam dates. Others will be forming soon for Exams in May 2019. Don’t miss the opportunity to study with other CFC-NIGP members.

CFCNIGP Sponsored Classes / Seminars Scheduled
The Professional Development Committee is eager to help you meet your educational goals. Currently we have Four (4) classes scheduled for the Chapter, however, there are more classes scheduled throughout the State of Florida. All classes can be found on the Training Matrix.

- **Legal Aspects of Public Procurement**
  - May 2-4, 2018
  - Orlando Utilities Commission
  - 3-Day Class

- **FEMA Procurement Requirements & Reimbursements**
  - July 9-10, 2018
  - School District of Osceola County
  - 2-Day Class
  - Pending

- **Developing & Managing RFP’s in the Public Sector**
  - July 11-13, 2018
  - Brevard Public Schools
  - 3-Day Class

- **Introduction to Public Procurement**
  - August 6-8, 2018
  - Orange County BOCC
  - 3-Day Class
  - Pending
Hosting a Seminar
If you are interested in hosting a 1-day, 2-day, or 3-day class at your agency location, we encourage you to review the “How to Become a Host Site” document, which can be found on our chapter site in Archive. Contact Lisa Kesecker at lisa.kesecker@osceolaschools.net with any further questions or to begin the seminar scheduling process.

With over 30 classes to choose from, visit the NIGP website for Face-to-Face Course information at: http://www.nigp.org/eweb/StartPage.aspx?Site=NIGP&webcode=pd_ep_f2f

NIGP Webinars
NIGP Webinars are 90-minute topical online classes that provide time-challenged professionals the opportunity to earn contact hours without ever having to leave the office. All you need is a computer. Offered throughout the year, Webinars are a great way for you and the entire procurement team to stay abreast of the best practices and current issues in the profession.

Upcoming Webinars

Webinar - Procurement, Best Value Sourcing and Smart Contracts with Blockchain and Cryptocurrency
– A Glimpse of the Future
Dates: 16 May, 2018

Webinar - Technically, it's not a Bid - Practical Guidance for IFBs/ITTs
Dates: 24 May, 2018

Webinar - Fleets for the Future: Applying Innovative Cooperative Procurement Strategies to Public Fleets
Dates: 30 May, 2018

Webinar - Unleash the Power of LinkedIn & Leverage Your Government Agency
Dates: 07 Jun, 2018

Webinar - Market Research: How it Can Empower You to Make Smart Decisions
Dates: 07 Aug, 2018

For more information or to sign go to:

http://www.nigp.org/grow-professionally/education/webinars

Webinar Fees

Complimentary to NIGP Members / $190.00 Non-Members *

*Non-Member Fee includes a one-year complementary NIGP membership

Three (3) new Face-to-Face classes available from NIGP, see details on the next page.

Lisa Kesecker, CPPB
Pro-D Chair
NEW Face-to-Face Courses Now Available!

We’re pleased to offer three new practical and engaging courses to help strengthen your understanding of key procurement practices. All courses are presented by respected subject matter experts in the professional style that you have come to expect from NIGP.

1. FEMA Procurement Requirements and Reimbursements
   - Duration: 2-day course | Contact hours: 16 | Non-accredited
   - Instructors: Les Vallie, CPPO and Vonda Melchior, C.P.M.

   The Federal Emergency Management Agency (FEMA) follows strict rules and regulations for payment. Every agency must follow all FEMA required processes from the initial hours of an emergency or disaster to the final restoration to qualify for reimbursement. This course guides entities on the proper way to follow the procurement process and oversee contracts to position your entity to successfully obtain reimbursement for expenses.

2. Financial Analysis for Procurement Professionals
   - Duration: 1-day course | Contact hours: 8 | Non-accredited
   - Instructor: Lourdes Coss, CPPO, MPA

   Understanding financial statements helps procurement professionals make sound decisions about suppliers. The course focuses on the key areas of a financial statement that are relevant to an agency selecting a supplier. It covers the level of analyses, relevant ratios and why they are important for procurement categories. The class concludes with a financial analysis game using these concepts.

3. Procurement Challenges: A Solution Seminar
   - Duration: 1-day course | Contact hours: 8 | Non-accredited
   - Instructor: Michael Kolodisner, CPPO

   Today’s procurement professional faces challenges every day. This course utilizes relevant case studies on issues regularly confronted by an agency. Participants work in groups to debate and discuss the fundamental principles of each case and develop solutions. Topics for discussion may include ethics, the law, fiscal and budgetary dilemmas, strategic sourcing, and supplier contract engagement.

For more information visit nigp.org/host-a-nigp-course or email events@nigp.org.
Final Impact – Adopted Legislation from the 2018 Session
By: Juliet Misconi, CPPO, CPPB, Legislative Updates Task Force Co-Chair

The 2018 Florida Legislative Regular Session ran from January 9, 2018 through March 9, 2018. During that time frame, the CFCNIGP Legislative Updates Task Force monitored the progression of 42 House and Senate bills that were related to functions reflective of various procurement responsibilities for State and local government professionals in Florida. Of those 42 bills, only 2 were approved and enacted into law.

A brief description of each is as follows:

House Bill 411: This bill relates to Public Records and Public Meetings regarding Fire Safety Systems. It provides exemption from public records requirements for fire safety system plans held by agency, exemption from public records & public meetings requirements for information relating to fire safety systems for certain properties & meetings relating to such systems & information, & exemption from public meetings requirements for portions of meetings that would reveal such plans held by agency; it also provides for retroactive application, for future legislative review & repeal, & statement of public necessity. The effective date is April 6, 2018.

House Bill 545: This bill relates to Prohibition Against Contracting with Scrutinized Companies who do business with Israel. With an effective date of July 1, 2018, this legislation prohibits a company that is on Scrutinized Companies that Boycott Israel List or that is engaged in boycott of Israel from bidding on, submitting proposal for, or entering into or renewing contract with agency or local governmental entity for goods or services REGARDLESS OF DOLLAR VALUE (strikes the $1,000,000 minimum currently in place in 287.135 but only for companies that Boycott Israel).

I encourage you to review the content of these bills. The Task Force has created a list of approved bills with a summary of the impact, which can be accessed on the Chapter’s website. Please visit the CFCNIGP member site, under “Documents and Files,” then “Legislative Updates.” We have also posted the pdf versions of the House and Senate bills which provides more specific detail.

I would like to encourage anyone looking for an opportunity to learn to consider joining our Task Force next year. Please contact me if you have any questions.

Juliet Misconi, CPPO, CPPB
Legislative Updates Task Force Co-Chair
MENTORSHIP

Some of the Benefits:

→ Guidance to the Mentee.
→ Share knowledge and experience
→ Customize plan to meet Mentee’s goals.
→ Assist Mentee thru certification process
→ Scholarship points
→ Mentee Learns the NIGP nuances
→ Mentor gives feedback for progress and assessment
→ Mentor feels sense of achievement by “giving back”

Mentors needed.

MENTEE
MENTOR

Take advantage of the Mentoring Program!

Contact Info
Felicia Holmes
fholmes@tohowater.com
**RECERTIFICATION TASK FORCE MESSAGE**

**CFC-NIGP Recertification Counselors:**

Diane Wetherington  
Diane.wetherington@cityoforlando.net  
Phone 407-246-3633

Jessica Graham  
Jessica.Graham@ocps.net  
Phone 407-317.3700 x 2025284

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### What's The Best Way To Prepare For the Exam?

<table>
<thead>
<tr>
<th>Certification Preparation Recommended Timeline</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 MONTHS BEFORE TEST</td>
</tr>
<tr>
<td>Body of Knowledge Review (UPPCC)</td>
</tr>
<tr>
<td>NIGP Foundation courses &amp; texts</td>
</tr>
<tr>
<td>4 MONTHS BEFORE TEST</td>
</tr>
<tr>
<td>Study Group</td>
</tr>
<tr>
<td>3 MONTHS BEFORE TEST</td>
</tr>
<tr>
<td>NIGP Prep Classes (CPPO &amp; CPPB)</td>
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<tr>
<td>NIGP Online Prep (CPPO &amp; CPPB)</td>
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<tr>
<td>NIGP Online Assessment</td>
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<tr>
<td>2 MONTHS BEFORE TEST</td>
</tr>
<tr>
<td>Webinars</td>
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<tr>
<td>Contact-an-Expert</td>
</tr>
<tr>
<td>(NIGP Member-exclusive)</td>
</tr>
<tr>
<td>1 MONTHS BEFORE TEST</td>
</tr>
<tr>
<td>Personal Study</td>
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</tbody>
</table>

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**UPPCC RECERTIFICATION at a Glance**

CPPB and CPPO are certifications offered by the Universal Public Procurement Certification Council (UPPCC). This information is being provided to support NIGP members.

- Certificants must hold a valid current certification and must apply for recertification every five years.  
  No examination is required.
- Current employment is not a prerequisite.
- There is a single Application for Recertification for CPPB, CPPO and Dual Recertification.
- All certificants must earn a minimum of 45 contact hours in at least two out of the three categories listed below.

<table>
<thead>
<tr>
<th>Category/</th>
<th>Examples</th>
</tr>
</thead>
</table>
| Continuing Education – Accredited | Courses that meet a quality standard set by a 3rd party.  
Higher education courses that offer credit hours and NIGP courses that offer CEUs (approved by IACET) |
| Continuing Education – Non-Accredited | NIGP webinars, Educational workshops of NIGP Forum, NIGP courses that do not offer CEUs, Chapter educational events |
| Professional Contributions | Leadership roles in procurement organizations at the national and chapter level, authoring a published article, teaching (up to 20 contact hours) |

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Visit [www.nigp.org](http://www.nigp.org) for more details
Herndon, VA - April 4, 2018

- The Universal Public Procurement Certification Council (UPPCC) is pleased to announce the upcoming launch of its new Certification Management System (CertMS).

This modern, user-friendly, cloud-based system will link applicants, candidates and certificants to their CPPO/CPPB records through an online self-service portal accessible from the UPPCC Website.

**Self-Service Benefits**

Through the MyUPPCC Self-Service Portal, UPPCC customers will be able to:
- Effectively and efficiently manage their certification processes
- Access their individual account profile
- Manage their contact information
- Order products, view invoices and make payments

**Streamlined Experience for Applicants, Candidates & Certificants**

Users will have access to many great features - all online and completely paperless!
- Apply for certification
- Check the status of an existing application
- View exam results
- View certification status and recertification dates
- Log continuing education and professional development activities
- Apply for recertification
- *And more!*

**What’s Next**

In the coming weeks, UPPCC will be inviting all existing customers with valid email addresses to create individual user accounts in the new system. The email communication will provide specific instructions on how to access an individual account and create a password for continued access.

**Give it a Try**

UPPCC encourages all customers to take a few moments to review existing contact information and make any necessary updates during this initial visit. Updated contact information will allow the UPPCC to keep customers apprised of new system features and functionality as they are made available.

**About the UPPCC**

The Universal Public Procurement Certification Council (UPPCC) is an independent entity formed to govern and administer the Certified Public Procurement Officer (CPPO) and Certified Professional Public Buyer (CPPB) certification programs. The CPPO and CPPB programs are highly regarded and respected among procurement professionals and employers involved in the public sector. To date, the UPPCC has certified well over 10,000 professionals primarily within the US and Canada as well as in other nations around the globe.
CHAPTER RESOURCES NOW AVAILABLE ON YOUR SMART PHONES!

Follow @CFCNIGP for news, resources and updates about the chapter.

"Like" the Central Florida Chapter of NIGP fan page on Facebook to see how others are discussing, teaching and sharing procurement news.

Join the Central Florida Chapter of NIGP group on LinkedIn to participate in procurement discussions and information exchange opportunities.

Join the Central Florida Chapter of NIGP group on GovLoop for additional interaction with government procurement professionals.

Subscribe to the Central Florida Chapter of NIGP blog to receive news on procurement topics and participate in information exchange opportunities.
Website Tips for our CFC NIGP Members

TIPS FOR USING www.CFCNIGP.org

Using our website is easy!
Here are shortcuts to 4 common tasks:

**Important:** Review your member profile and keep it up to date
- On the home page under Member Services, click “Review/Update Your Profile.”
- Sign in with your user name and password.
- Review and update your login, password, email address, employer and personal contact information.
- Click on tabs at the top of your profile to register for meetings, renew membership, add certifications, join committees and more.
- Don’t forget to click “save” where indicated!

**Forgot your user name or password?**
- On the home page under Member Services, click “Review/Update Your Profile.”
- Under “Forgot Your Login?” Enter the email address you have on file.
- You’ll receive an email linking you directly to your member profile where you can enter a new user name and/or password.

**Register online for meetings and events**
- On the home page under Upcoming Events, click “details” to go to a meeting’s information page.
- Click “register.” If you have a profile, log in with your user name and password to complete registration. If not, click “register as a non-member” to create a profile and complete your registration.

**Become a new member or renew your current membership**
- Click Membership at the top of the home page.
- Determine which membership level applies to you.
- **New Members:** click “Join Online” next to your membership level in the first chart. Fill out the online form to create your member profile and complete registration.
- **Current Members:** click “Renew Online” next to your membership level in the second chart. Sign in with your user name and password to complete your renewal.

Questions? Email: president@cfcnigp.org
What’s Happening at NIGP!

- **NIGP Innovation Award:** Transform. Innovate. Inspire. Now accepting application! This award recognizes how your work transformed your agency, your customers, your community. Deadline to submit is May 12th. Learn more at [http://www.nigp.org/home/membership/our-members/honors-and-awards-agency](http://www.nigp.org/home/membership/our-members/honors-and-awards-agency)

- **Second Annual Ethics in Action Video Contest:** Grand Prize is $500. Submission due by May 11th. Learn more at: [http://engage.nigp.org/acton/fs/blocks/showLandingPage/a/24793/p/p-0044/t/page/fm/0](http://engage.nigp.org/acton/fs/blocks/showLandingPage/a/24793/p/p-0044/t/page/fm/0)

- **Webinar Topics for Next Month:** Amazon Business; IT Software Procurement; Blockchain and Cryptocurrency; Fleets for the Future and the Power of LinkedIn. Learn more at: [http://www.nigp.org/grow-professionally/education/webinars](http://www.nigp.org/grow-professionally/education/webinars)

- **Forum Scholarship Winners:**

  - [Image]

- **NIGP’s Newest Course Coming Online:** Contract Administration in the Public Sector, beginning May 3 taught by Joy Kerkhoff (24 contact hours)

- **NIGP’s Newest On-Demand Courses:** Surety Bonds: Limiting Risk and Financial Loss (1 contact hour) and Understanding Local Preference (.5 contact hour)

Questions: Contact [customercare@nigp.org](mailto:customercare@nigp.org)
Or call 800-FOR-NIGP
(800-367-6447)
1. What year did you become a team member of NIGP National?
I started at NIGP in September of 2005. I joined the membership department which eventually became the customer care team.

2. What is your current NIGP National team member role?
In January of 2012 I joined the events team as an events administrator.

3. What does your NIGP National team member role entail?
I wear several hats as the Events Administrator, my primary duty is to help Chapters and Contract holders plan and schedule face to face courses. This involves selecting an instructor, watching the course to see if it has the correct number of attendees to confirm and helping promote courses to NIGP Institute members who may not be a member of the local Chapter. If registrations are low, I try to find creative ways to still confirm the class. Also in my job duties is managing the QCT (Quality Control Team) at our annual forum. I assign the volunteers to each workshop session and special event.

4. What is the most interesting, unusual, or challenging purchasing event in which you have been involved?
Well, I am not a procurement practitioner but I love our annual Forums. Who wouldn't. Both the sessions and the morning speakers are great. I love to see the excitement and energy of the attendees.

5. What is your number one goal (career or personal)?
Presently my goal is to learn how to drive our RV while towing our car. The RV is kind of big for a car – not so big if you think of it as a house.

6. What is your favorite past-time or hobby?
Both my husband and I love to travel. It was fairly easy when I worked for the airlines. Now with the RV, we are taking our two oldest granddaughters out west for the summer. After we return home, I tend to be a bit political and understand we have some elections coming up…..plan to be busy with that.

7. Share a little known fact about yourself.
I once sang a duet in a Paris bistro. No, I won't elaborate……and no wine was not involved.

Thanks for allowing me to be a part of your newsletter! In the driving photo I was very intense of not hitting this little car beside me. And there is the RV, as well as our 11 year old granddaughter, Kylie. She is always up for a road trip!

Thank you again, all the best to your Chapter. I have loved working with Lisa Kesecker.
1. What year did you join the chapter?

2017

2. How long have you worked in the purchasing profession?

Exactly one year this April.

3. What is the most interesting, unusual or challenging purchase in which you have been involved?

Soliciting a 325 line item bid for School Supplies.

4. What professional certifications do you hold?

None

5. What is your number one goal (career or personal)?

To become Certified.

6. What is your favorite past-time or hobby?

Coaching Volleyball.

7. Share a little known fact about yourself.

I LOVE Law & Order: SVU and Criminal Minds.
Congratulations to the March newsletter puzzle winner:
Anetha Williams, Central Florida Expressway Authority

Name: ___________________________________________________

Agency: __________________________________________________

Remember to turn in your completed puzzle prior to the start of the March Chapter meeting for your chance to win a Free Lunch or other great prize!
Membership Meeting Minutes
March 16, 2018

Started 1:40 PM  Ended 2:15 PM

Round Table Membership Discussion Event

Welcome – Damaris Nazario, President

- Introductions and Recognition of Guests & New Members – Damaris Nazario

Guests:
   Janice Ellis, Brevard County School Board
   Candy Cossle, Brevard County School Board

New Members:
   Todd Jackson, Orange County Government
   Kalindi Fitch, Orange County Government
   Brandon Orofino, Orange County Public Schools

OLD BUSINESS
- Secretary’s Report and Approval of Previous Minutes – Lisa Kesecker
   Motion by Denise Schneider, Seconded by Kathy Bozeman
   No Discussion
   Motion Passed

- Treasurer’s Report and Approval – Jessica Graham
   Motion by Wil Henzmann, Seconded by Juanita Barden
   No Discussion
   Motion Passed

- Vice President’s Report – Tabatha Freedman
  - Scholarship Updates
    The Scholarship log has been posted to the website, you can find it under “Documents and Files”.
    You will also find the Scholarship Donation Receipt which you will need if you to the Share-A-Meal event at the Ronald McDonald House.
    The Scholarship Redemptions Form is also there if you need to use it for an upcoming class or conference.

  - Reverse Trade Show is now posted on the chapter website, so please sign up. There are also other resources available to help promote the RTS to local vendors, sample emails, sponsorship information, etc.

The Central Florida Chapter of NIGP works to promote and support the professional development of its diverse membership and strives to maintain the highest standard of ethics, integrity, public trust and awareness in the public procurement profession.
• NIGP National members remember to Vote for new member council, we have three (3) delegates running from the state of Florida and our Sister Chapter – Alaska/Hawaii also has someone running.
  Amy Flack, CPPO, CPPB (Incumbent) Purchasing Manager
  Hillsborough County Aviation Authority (Tampa)

  Chris Coghill, CPPO, CPPB Contracts Manager
  Hillsborough County Solid Waste Management (Tampa)

  David Santucci, CPPO, CPPB Assistant City Manager
  City of Deerfield Beach

  Jeffery E. Dansdill, CPPO, CPPB Senior Contracts Manager
  Hawaii Health System Corporation (Honolulu)

NEW BUSINESS
- President’s Report – Damaris Nazario

  Buyer of the Year Award
  Jessica Graham, Buyer II – Orange County Public Schools.

  Manager of the Year Award
  Zulay Millan, Supervisor – Orange County Government

  Cindy Bryan Member of the Year Award
  Teresa Smith - GOAA Small Business Compliance Administrator

Committee/Task Force (s)
• Announcement of new Chairs
  New Committee List is posted to the website.

• Updates from Chairs

  Legislative Updates: There is a lot going on in the State, please see the Legislative update in the March Newsletter.

  Community Service: At our December meeting we collected over 269 lbs of can goods and supplies for the Second Harvest Food Bank.

  Pro-D: We have three (3) classes currently scheduled they are:
  Legal Aspects of Public Procurement May 2-4, 2018 Orlando
  FEMA: Procurement Requirements and Reimbursements July 9-10, 2018 Kissimmee
  Developing and Managing RFP’s in the Public Sector July 11-13, 2018 Viera

  Study Groups: Get with Diane Wetherington or Jessica Graham if you are planning on taking your CPPB or CPPO. We have a CPB study group forming now with 3 people signed up.
Strategic Partnership – Joann Flick
The Florida Design Build Institute of America will be hosting their annual conference on October 4-5, 2018 in St. Petersburg. You can get more information from their website at www.FLDBIA.org

- Recognition of new certifications
  None

- Job Postings, Announcements, New Positions, Purchasing News
  GOAA has a Purchasing Agent position open, the job posted is available until 5:00 pm today.

- Drawing 50/50
  Total was $24.00, of which $12.00 will go to JoAnn Flick, City of Daytona Beach

- Puzzle Contest (free lunch voucher)
  Anetha Williams, Central Florida Expressway Authority

- Other New Business Membership Fees

  Discussion to increase membership fees from $35.00 up to $40.00 per member, per year to help offset rising food and meeting costs.

  Denise Schneider motioned to approve the increase for the upcoming year, January 1, 2019, motion was seconded by John Schmidt.
  • No further discussion
  • Motion Passed

CHAPTER MEETING IS ADJOURNED
Membership Meeting Agenda,
May 11, 2018

11:45 - 12:00 Registration
12:00 - 12:30 Lunch
12:30 – 1:30 PM
- Professionalizing Public Procurement Presentation, Chapter Ambassador Joe Benjamin
1:30 PM
- President’s Welcome and Recognition of Guests & New Members

OLD BUSINESS
- Secretary’s Report and Approval of Previous Minutes Lisa Kesecker
- Treasurer’s Report and Approval – Jessica Graham
- Vice President’s Report – Tabatha Freedman
  Speaker Topics / Presentations
  Forum update
- President’s Report – Damaris Nazario
  Reverse Trade Show update

NEW BUSINESS
- Committee/Task Force (s)
  Updates from Chairs
  Community Service
  Pro-D
  Internship/Externship/Mentoring
  Legislative Updates
  Open Floor
- Recognition of new certifications
- Job Postings, Announcements, New Positions, Purchasing News
- Drawings 50/50
- Puzzle Contest
- Other New Business

CHAPTER MEETING IS ADJOURNED

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