



The Institute for Public Procurement



Virtual Learning Calendar

OCTOBER 2020 – JUNE 2021

NIGP’s mission is to develop, support and promote our members and the incredible work you do to keep our communities and our lives safe.

Lifelong learning and educational training are essential to your growth and continued success as a future public procurement leader. NIGP strives to provide innovative professional development opportunities that challenge you, empower you and give you the tools to thrive in this ever-evolving world.

We understand your budget constraints and are doing everything we can to keep training costs to a minimum while providing maximum impact and value. We hope you can take advantage of these special savings as we continue to create innovative, cost-effective training experiences for our Members.

Virtual learning experiences range from 1/2 day to 3 days. In addition, our 2, 4 & 8 week courses allow you to study on your own and then come together with peers and an NIGP instructor to discuss concepts in detail. With virtual instructor-led training, you get the benefit of interacting and collaborating with a live instructor while maintaining the ease and flexibility of a virtual online course.

To register for these virtual offerings, please visit <https://www.nigp.org/search-courses> and type the course title in the search bar.

Member Exclusive Savings through December 31, 2020

Virtual Instructor-Led Competency Modules Save 30% On These Select Offerings:

Register Now through December 31, 2020 to receive your savings. Use Code: **FORUS02**

Competency Module: Social Responsibility Alignment

Date: October 20
Date: February 9
Date: April 16
Special Price: \$217
Regular Price: \$310

Competency Module: Legislation & Legal Environment

Date: November 10
Date: April 6
Special Price: \$109
Regular Price: \$155

Competency Module: Spend Analysis

Date: October 29
Date: January 28
Date: March 11
Special Price: \$109
Regular Price: \$155

Competency Module: Driving Change, Innovation & Agility

Date: November 17
Special Price: \$217
Regular Price: \$310

Competency Module: Cost, Price & Value Analysis

Date: November 3
Special Price: \$217
Regular Price: \$310

Competency Module: Quality Assurance, Inspection & Acceptance

Date: December 2
Special Price: \$109
Regular Price: \$155

Competency Module: Risk Analysis

Date: December 3

Special Price: \$109

Regular Price: \$155

Competency Module: Contract Management & Performance

Date: December 10

Special Price: \$217

Regular Price: \$310

Competency Module: Communication Strategies

Date: December 15

Special Price: \$109

Regular Price: \$155

Competency Module: Mission & Public Benefit

Date: January 14

Special Price: \$109

Regular Price: \$155

Competency Module: Critical Thinking & Problem Solving

Date: January 20

Special Price: \$109

Regular Price: \$155

Competency Module: Protests & Appeals

Date: January 28

Special Price: \$109

Regular Price: \$155

Competency Module: Talent Recruitment & Development, Succession Planning

Date: February 16

Special Price: \$109

Regular Price: \$155

Competency Module: Program Implementation & Management

Date: February 25

Special Price: \$277

Regular Price: \$395

Competency Module: Specification Development

Date: March 23

Date: May 20

Special Price: \$109

Regular Price: \$155

Competency Module: Relationship Management

Date: April 13

Special Price: \$109

Regular Price: \$155

Competency Module: Market Analysis & Forecasting

Date: April 20

Special Price: \$217

Regular Price: \$310

Competency Module: Business Management & Continuity

Date: April 27

Special Price: \$277

Regular Price: \$395

Competency Module: Logistics & Transportation

Date: June 15

Special Price: \$109

Regular Price: \$155

Competency Module: Economics, Budget, Financial Management & Accounting

Date: June 24

Special Price: \$217

Regular Price: \$310

On-Demand Competency Modules Save 30% On These Select Offerings:

Special Price: \$80 (each) Regular Price \$115 (each)

Register Now through December 31, 2020 to receive your savings. **Use Code: ONDEMAND02**

- **Mission & Public Benefit**
- **Ethics, Integrity and Transparency**
- **Legislation and Legal Environment**
- **Enabling Regulations & Compliance**

(If you complete these four competencies, you will earn a Core Certificate: Foundations of Strategy & Policy)

- **Requirements Planning & Understanding**
- **Standardization**
- **Cost, Price & Value Analysis**

(If you complete these three competencies, you will earn a Core Certificate: Foundations of Planning & Analysis)

- **Specification Development**
- **Evaluation Methods**
- **Negotiations**

On-Demand Learning is 100% self-paced. Accessible anytime from anywhere with any device with lifetime access and no due dates.

Note: This Virtual Learning Calendar includes NIGP-hosted offerings only and does not reflect the complete schedule of learning opportunities. Please contact our Events team (events@nigp.org) for more information or to discuss scheduling agency and chapter training.

OCTOBER 2020

Webinar: Zoom To The Top...Of The Virtual World

Date: October 7

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Members

Learning Lab: Learn from the Stars

Date: October 14

Time: 2PM - 4PM (ET)

Contact Hours: 2.0 | CEUs: .2

Price: \$79 Member | \$179 Non-Member

NIGP-CPP Bridge Prep

Date: October 19 - November 2

Time: 2-Week Experience

Contact Hours: 15 | CEUs: 1.5

Price: Free to Members and Non-Members

Competency Module: Social Responsibility Alignment

Date: October 20

Time: 8AM - 5PM (ET)

Contact Hours: 7.5 | CEUs: .8

Price: \$310 Member | \$410 Non-Member

Webinar: NIGP-CPP: Providing Choice for Canadian Public Leaders

Date: October 20

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to All

NIGP-CPP Bridge Prep

Date: October 20 - November 3

Time: 2-Week Experience

Contact Hours: 15 | CEUs: 1.5

Price: Free to Members and Non-Members

Competency Module: Spend Analysis

Date: October 29

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

NOVEMBER 2020

Webinar: How Unlikely Partners Can Make You Successful: The Realized Value In A Collaborative Buyer & Supplier Relationship and Why It Matters

Date: November 3

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to All

Competency Module: Cost, Price & Value Analysis

Date: November 3

Time: 8AM - 5PM (ET)

Contact Hours: 7.5 | CEUs: .8

Special Price: \$217 Member

Price: \$310 Member | \$410 Non-Member

(30% Savings for Members Use Code: FORUS02)

Competency Module: Negotiations

Date: November 5

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Price: \$155 Member | \$255 Non-Member

Core Certificate: Foundations of Strategy & Policy

Date: November 2 - November 16

Time: 2-Week Experience

Contact Hours: 17 | CEUs: 1.7

Price: \$425 Member | \$525 Non-Member

Competency Module: Legislation & Legal Environment

Date: November 10

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Specialization Certificate: Construction Procurement

Date: November 10 - 12

Time: 3-Day Experience

Contact Hours: 22.5 | CEUs: 1.3

Price: \$595 Member | \$695 Non-Member

Competency Module: Driving Change, Innovation & Agility

Date: November 17
Time: 8AM - 5PM (ET)
Contact Hours: 7.5 | CEUs: .8
Special Price: \$217 Member
Price: \$310 Member | \$410 Non-Member
(30% Savings for Members Use Code: FORUS02)

Learning Lab: Step to Their Side Often: Help Mold & Promote the Team

Date: November 18
Time: 2PM - 4PM (ET)
Contact Hours: 2.0 | CEUs: .2
Price: \$310 Member | \$410 Non-Member

DECEMBER 2020

Core Certificate: Foundations of Sourcing & Contracting

Date: November 30 - December 14
Time: 2-Week Experience
Contact Hours: 22.5 | CEUs: 2.3
Price: \$595 | \$695 Non-Member

Competency Module: Quality Assurance, Inspection & Acceptance

Date: December 2
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

Competency Module: Risk Analysis

Date: December 3
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

Specialization Certificate: Technology Procurement

Date: December 7 - December 21
Time: 2-Week Experience
Contact Hours: 27.5 | CEUs: 2.8
Price: \$ 595 | \$695 Non-Member

Competency Module: Negotiations

Date: December 8
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Price: \$155 Member | \$255 Non-Member

Learning Lab: Use Just Enough Structure: Plan, Communicate, Follow-Up

Date: December 9
Time: 2PM - 4PM (ET)
Contact Hours: 2.0 | CEUs: .2
Price: \$79 Member | \$179 Non-Member

Competency Module: Contract Management & Performance

Date: December 10
Time: 8AM - 5PM (ET)
Contact Hours: 7.5 | CEUs: .8
Special Price: \$217 Member
Price: \$310 Member | \$410 Non-Member
(30% Savings for Members Use Code: FORUS02)

Competency Module: Ethics, Integrity & Transparency

Date: December 10
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Price: \$155 Member | \$255 Non-Member

Competency Module: Communication Strategies

Date: December 15
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

Legal Aspects of Public Procurement

Date: January 5 - 7
Time: 3-Day Experience
Contact Hours: 22.5 | CEUs: 2.3
Price: \$595 Member | \$695 Non-Member

Competency Module: Negotiations

Date: January 7
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Price: \$155 Member | \$255 Non-Member

NIGP-CPP Bridge Prep

Date: January 11 - January 25
Time: 2-Week Experience
Contact Hours: 15 | CEUs: 1.5
Price: Free to Members and Non-Members

Core Certificate: Foundations of Planning & Analysis

Date: January 11 - January 25
Time: 2-Week Experience
Contact Hours: 15 | CEUs: 1.5
Price: \$425 Member | \$525 Non-Member

CPPB Prep

Date: January 12 - March 2
Time: 8-Week Experience
Contact Hours: 24
Price: \$395 Member | \$495 Non-Member

Learning Lab: Use Meaningful Measures of Merit

Date: January 13
Time: 2PM - 4PM (ET)
Contact Hours: 2.0 | CEUs: .2
Price: \$79 Member | \$179 Non-Member

Competency Module: Mission & Public Benefit

Date: January 14
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member (Register by December 31)
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

NIGP-CPP Prep

Date: January 18 - February 15
Time: 4-Week Experience
Contact Hours: 22.5 | CEUs: 2.3
Price: \$395 Member | \$495 Non-Member

Competency Module: Critical Thinking & Problem Solving

Date: January 20
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member (Register by December 31)
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

Core Certificate: Foundations of Leadership

Date: January 25 - 26
Time: 2-Day Experience
Contact Hours: 15 | CEUs: 1.5
Price: \$425 Member | \$525 Non-Member

Winter VCON

Date: January 26 - January 28
Time: 3-Day Experience
Contact Hours: 18
Price: \$129 Member | \$229 Non-Member

Competency Module: Protests & Appeals

Date: January 28
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member (Register by December 31)
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

Competency Module: Spend Analysis

Date: January 28
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member (Register by December 31)
Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

FEBRUARY 2021

Core Certificate: Foundations of Strategy & Policy

Date: February 1 - February 15

Time: 2-Week Experience

Contact Hours: 17 | CEUs: 1.7

Price: \$425 Member | \$525 Non-Member

Specialization Certificate: Construction Procurement

Date: February 2 - 4

Time: 3-Day Experience

Contact Hours: 22.5 | CEUs: 2.3

Price: \$595 Member | \$695 Non-Member

CPPO Prep

Date: February 8 - March 22

Time: 7-Week Experience

Contact Hours: 24

Price: \$395 Member | \$495 Non-Member

Webinar: TBD

Date: February 9

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

Competency Module: Social Responsibility Alignment

Date: February 9

Time: 10AM - 6PM (ET)

Contact Hours: 7.5 | CEUs: .8

Price: \$310 Member | \$410 Non-Member

Competency Module: Ethics, Integrity & Transparency

Date: February 10

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Price: \$155 Member | \$255 Non-Member

Core Certificate: Foundations of Warehousing & Inventory Management

Date: February 11 - February 25

Time: 2-Week Experience

Contact Hours: 15 | CEUs: 1.5

Price: \$425 Member | \$525 Non-Member

Competency Module: Talent Recruitment & Development, Succession Planning

Date: February 16

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member (Register by December 31)

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Learning Lab: First Ask How? Then Why? Then Decide?

Date: February 17

Time: 2PM - 4PM (ET)

Contact Hours: 2.0 | CEUs: .2

Price: \$79 Member | \$179 Non-Member

Specialization Certificate: Technology Procurement

Date: February 22 - March 8

Time: 2-Week Experience

Contact Hours: 27.5 | CEUs: 2.8

Price: \$595 Member | \$695 Non-Member

Competency Module: Program Implementation & Management

Date: February 25 - February 26

Time: 1.5 Days (11AM - 5PM (ET) each day)

Contact Hours: 11.5 | CEUs: 1.2

Special Price: \$277 Member (Register by December 31)

Price: \$395 Member | \$495 Non-Member

(30% Savings for Members Use Code: FORUS02)

MARCH 2021

Core Certificate: Foundations of Sourcing & Contracting

Date: March 1 - March 15

Time: 2-Week Experience

Contact Hours: 22.5 | CEUs: 2.3

Price: \$595 Member | \$695 Non-Member

Webinar: TBD

Date: March 2

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

Competency Module: Negotiations

Date: March 4

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Price: \$155 Member | \$255 Non-Member

CPPB Prep

Date: March 9 - April 27

Time: 8-Week Experience

Contact Hours: 24

Price: \$395 Member | \$495 Non-Member

Competency Module: Spend Analysis

Date: March 11

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member (Register by December 31)

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Learning Lab: Manage Risk & Change

Date: March 17

Time: 2PM - 4PM (ET)

Contact Hours: 2.0 | CEUs: .2

Price: \$79 Member | \$179 Non-Member

Competency Module: Specification Development

Date: March 23

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member (Register by December 31)

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Webinar: TBD

Date: March 23

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

Competency Module: International Procurements

Date: March 30

Time: 9AM - 5PM (ET)

Contact Hours: 7.5 | CEUs: .8

Price: \$310 Member | \$410 Non-Member

APRIL 2021

Core Certificate: Foundations of Planning & Analysis

Date: April 5 - April 19

Time: 2-Week Experience

Contact Hours: 15 | CEUs: 1.5

Price: \$425 Member | \$525 Non-Member

Webinar: TBD

Date: April 6

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

Competency Module: Legislation & Legal Environment

Date: April 6

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member (Register by December 31)

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Specialization Certificate: Technology Procurement

Date: April 12 - April 26

Time: 2-Week Experience

Contact Hours: 27.5 | CEUs: 2.8

Price: \$595 Member | \$695 Non-Member

Competency Module: Relationship Management, Internal Customers & Suppliers

Date: April 13

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Special Price: \$109 Member (Register by December 31)

Price: \$155 Member | \$255 Non-Member

(30% Savings for Members Use Code: FORUS02)

Learning Lab: Keep Learning and Make It Stick

Date: April 14

Time: 2PM - 4PM (ET)

Contact Hours: 2.0 | CEUs: .2

Price: \$79 Member | \$179 Non-Member

Competency Module: Social Responsibility Alignment

Date: April 16

Time: 10AM - 6PM (ET)

Contact Hours: 7.5 | CEUs: .8

Price: \$310 Member | \$410 Non-Member

Core Certificate: Foundations of Warehousing & Inventory Management

Date: April 19 - May 5

Time: 2-Week Experience

Contact Hours: 15 | CEUs: 1.5

Price: \$425 Member | \$525 Non-Member

APRIL 2021 continued

NIGP-CPP Bridge Prep

Date: April 19 - May 6
Time: 2-Week Experience
Contact Hours: 15 | CEUs: 1.5
Price: Free to Members and Non-Members

Competency Module: Market Analysis & Forecasting

Date: April 20
Time: 8AM - 5PM (ET)
Contact Hours: 7.5 | CEUs: .8
Special Price: \$217 Member (Register by December 31)
Price: \$310 Member | \$410 Non-Member
(30% Savings for Members Use Code: FORUS02)

Specialization Certificate: Construction Procurement

Date: April 26 - May 10
Time: 2-Week Experience
Contact Hours: 22.5 | CEUs: 2.3
Price: \$595 Member | \$695 Non-Member

Competency Module: Business Management & Continuity

Date: April 27
Time: 1.5 Days (11AM - 5PM (ET) each day)
Contact Hours: 11.5 | CEUs: 1.2
Special Price: \$277 Member (Register by December 31)
Price: \$395 Member | \$495 Non-Member
(30% Savings for Members Use Code: FORUS02)

Webinar: TBD

Date: April 29
Time: 2PM - 3:30PM (ET)
Contact Hours: 1
Price: Free to Members | \$190 Non-Member

MAY 2021

Core Certificate: Foundations of Strategy & Policy

Date: May 3 - May 17
Time: 2-Week Experience
Contact Hours: 17 | CEUs: 1.7
Price: \$425 Member | \$525 Non-Member

Webinar: TBD

Date: May 4
Time: 2PM - 3:30PM (ET)
Contact Hours: 1
Price: Free to Members | \$190 Non-Member

NIGP-CPP Prep

Date: May 10 - June 11
Time: 4-Week Experience
Contact Hours: 22.5 | CEUs: 2.3
Price: \$395 Member | \$495 Non-Member

Competency Module: Negotiations

Date: May 13
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Price: \$155 Member | \$255 Non-Member

Core Certificate: Foundations of Leadership

Date: May 17 - 18
Time: 2-Day Experience
Contact Hours: 15 | CEUs: 1.5
Price: \$425 Member | \$525 Non-Member

Learning Lab: Lead Laterally: Choose to Help

Date: May 19
Time: 2PM - 4PM (ET)
Contact Hours: 2.0 | CEUs: .2
Price: \$79 Member | \$179 Non-Member

Competency Module: Specification Development

Date: May 20
Time: 1PM - 5PM (ET)
Contact Hours: 4.0 | CEUs: .4
Special Price: \$109 Member (Register by December 31)
Price: Price: \$155 Member | \$255 Non-Member
(30% Savings for Members Use Code: FORUS02)

CPPB Prep

Date: May 5 - July 22
Time: 8-Week Experience
Contact Hours: 24
Price: \$395 Member | \$495 Non-Member

Webinar: TBD

Date: May 25
Time: 2PM - 3:30PM (ET)
Contact Hours: 1
Price: Free to Members | \$190 Non-Member

Spring VCON SAVE THE DATE!

Date: May 25 - May 27
Time: 3-Day Experience

Competency Module: Ethics, Integrity & Transparency

Date: June 3

Time: 1PM - 5PM (ET)

Contact Hours: 4.0 | CEUs: .4

Price: \$155 Member | \$255 Non-Member

Core Certificate: Foundations of Sourcing & Contracting

Date: June 7 - June 21

Time: 2-Week Experience

Contact Hours: 22.5 | CEUs: 2.3

Price: \$595 Member | \$695 Non-Member

Specialization Certificate: Construction Procurement

Date: June 8 - 10

Time: 3-Day Experience

Contact Hours: 22.5 | CEUs: 2.3

Price: \$595 Member | \$695 Non-Member

Competency Module: Logistics & Transportation

Date: June 15

Time: 8AM - 5PM (ET)

Contact Hours: 7.5 | CEUs: .8

Special Price: \$217 Member (Register by December 31)

Price: \$310 Member | \$410 Non-Member

(30% Savings for Members Use Code: FORUS02)

Webinar: TBD

Date: June 15

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

Specialization Certificate: Construction Procurement

Date: June 21 - July 5

Time: 2-Week Experience

Contact Hours: 22.5 | CEUs: 2.3

Price: \$595 Member | \$695 Non-Member

Competency Module: Economics, Budget, Financial Management & Accounting

Date: June 24

Time: 8AM - 5PM (ET)

Contact Hours: 7.5 | CEUs: .8

Special Price: \$217 Member (Register by December 31)

Price: \$310 Member | \$410 Non-Member

(30% Savings for Members Use Code: FORUS02)

Webinar: TBD

Date: June 29

Time: 2PM - 3:30PM (ET)

Contact Hours: 1

Price: Free to Members | \$190 Non-Member

New virtual offerings are added on a regular basis, so keep checking our website and your email for updates. Contact events@nigp.org for more information.