## NIGP Board of Directors

**Meeting Date/Time:** Tuesday, October 16, 2012 @ 2:00 PM Eastern  
**Meeting Location:** Teleconference

**Dial In:** (866) 664-1069  
**Passcode:** 7368900 #

**President:** Bobbi Matthews, CPPO, CPPB  
**Board Secretary:** Rick Grimm CPPO, CPPB

## NIGP’s Mission:
Develop, support and promote the public procurement profession through premier education and research programs, professional support, and advocacy initiatives that benefit members and constituents.

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<th>AGENDA ITEM</th>
<th>ACTION TAKEN</th>
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| 1. Call to Order and Attendance | President Matthews called the meeting to order at 2:00 pm EDT.  

**Board Members in Attendance:**  
Bobbi Matthews CPPO CPPB – President  
Marcheta Gillespie CPPO, CPPB, C.P.M., CPM – 1st Vice President  
Don Buffum, CPPO – 2nd Vice President  
DeWight Dopslauf CPPO, CPPB, C.P.M. – 3rd Vice President  
Stephanie Creed CPPO, CPPB – Immediate Past President  
Ed Grant CPPO, CPPB, RPPO – Treasurer (Non-Voting)  
Ron Blendermann, CPPO, CPPB - Region 1  
George Nader CPPO – Region 2  
Kathy Elgin CPPO, CPPB – Region 4  
Keith Glatz CPPO – Region 7  
Lourdes Coss CPPO – Region 8  
Keith Ashby CPPO – Region 10  
Denni Baumer, CPPO, CPPB, C.P.M. - Region 11  
Nelson Park, CPPO, CPPB - Region 12  
Gord Sears CPPB – Region 13  

**Staff Members in Attendance:**  
Rick Grimm, CPPO, CPPB  
Carrie Rawn, CMP  
Tina Borger, CPPO  
Brent Maas  
Chad Quinn  
Cam Smart |

| 2. Opening Comments from President Matthews | President Matthews announced that final preparations are being made for the Fall Board meeting and looks forward to seeing everyone in Toronto. |
3. Approval of Minutes

Kathy Elgin motioned to approve the minutes of the September 18, 2012 meeting, seconded by Nelson Park. Motion carried.

4. Program Updates (Verbal Reports)

A. NIGP Resource Center Revisions and Business Partnerships (Brent Maas)

Brent Maas provided an advisory update indicating the intent is to consolidate the Procurement Resource Center under a single umbrella, to include working with existing partnerships, to add value to current members and attract new professionals.

The concept of the Center met with overall Board approval though it was noted NIGP may want to explore non-commercial means to open the Center to employment opportunities, and increase the exposure of NIGP and members using the Center.

B. NIGP Enterprise Sponsor Program (Don Buffum, Board Liaison)

Don Buffum provided an update on the Business Council and the Enterprise Sponsor Program. Highlights include:

1) The Business Council reestablished its mission to serve the NIGP membership and will accomplish this by becoming a product. The Council will explore endorsement opportunities, provide face-time with sponsors, establish biennial surveys, develop webinars, and select a white paper. Don opened the selection of 4 white paper topics to the Board:

a) We No Bid and I'll Tell You Why
b) To Coop or Not to Coop
c) What is the Cost of Doing Business with the Government
d) 20 Things Public Procurement is Doing Wrong

After discussion, the Board selected a) We No Bid, and agreed the role of the Business Council will be more engaging.

2) Don continued providing an update on the Enterprise Sponsor Program, applauding the work Chad Quinn has done in the program's development. The market segments have been defined enabling increased sponsorship opportunities. Three sponsors have already committed to the new program.

3) Don raised an issue regarding Council continuity and hopes that consideration is given to extending the liaison term or creating a vice-liaison position.

5. Board actions

A. Bylaw Revisions Related to Board Eligibility and Service

Rick Grimm provided a summary and rationale behind the proposed changes in the Bylaws, previously approved by the Governance Committee. Rick further noted further proposed changes in the Bylaws regarding the election of the Third Vice President will be presented in the December 2012 meeting.

After discussion, Don Buffum made a 3-part motion to

1) Approve Article II.3 of the NIGP Bylaws related to Board candidate qualifications;
2) Further move to approve Article II.5 of the NIGP Bylaws related to termination on the Board if the Board member retires from public procurement or fails to maintain membership in the Institute;
3) Further move to direct staff to modify related sections of the Board Policy Manual to ensure consistency

seconded by Lourdes Coss. Motion carried
B. Appointments as NIGP Representatives to Various Auxiliary Boards and Committees

President Matthews opened the discussion of reappointments to the Board. Ron Blendermann moved to re-appoint the following individuals as a NIGP Representative to various NIGP Auxiliary Councils and Committees effective January 1, 2013 through the effective date:

- Debbie Casper, AEP Evaluation Team, through December 31, 2016
- Kevin Beardsley, UPPCC Governing Board through December 31, 2015
- Norma Hall, UPPCC Governing Board through December 31, 2015
- Denni Baumer, UPPCC’s Board of Examiners (CPPB Team) through December 31, 2015
- Barbara Grilli, UPPCC’s Board of Examiners (CPPO Team) through December 31, 2015

seconded by Marcheta Gillespie. Denni Baumer abstained from voting. Motion carried.

6. Other Board Initiatives or Topics

President Matthews reminded the Board the CEO evaluations are due to Stephanie Creed no later than Friday, October 19, 2012 at 1:00 PM Central.

President Matthews confirmed all Board members have received a copy of the book, Race for Relevance. In preparation for the fall Board meeting, President Matthews tasked each Board member to come up with 2 A-ha moments and 1 OMG, We could never do that! ideas.

President Matthews informed the Board that Bob Berger will be the facilitator for the Strategic Meeting and provided brief tidbits on what to do and expect during the fall Board meeting, including:

1) Day 1 is a roll-up-your-sleeves day on the strategic plan; be comfy
2) Day 2 is more strategic planning plus the study session plus a meeting and reception with the OBPA Board
3) Day 3 is show your school spirit; sportswear to support your team

Rick Grimm received approval from the Board to email the agenda paperwork to the Board vs. sending via USPS.

Rick Grimm informed the Board that members will receive a survey from Bob Berger emailed via staff next week.

7. Next Meeting:

The next meeting will be November 1-3, 2012 in Toronto, Ontario

8. Adjournment

Keith Ashby motioned to adjourn the meeting, seconded by Lourdes Coss. Motion carried. The meeting was adjourned at 2:46 pm EDT.