NIGP OFFICIAL BOARD MEETING MINUTES

Meeting Date/Time: Tuesday, February 15, 2011 @ 11:00 AM Eastern
Meeting Location: Teleconference
Dial-In Information: Dial (866) 664-1069 – Conference Code 7368900

Chairman: Ken Koester, CPPO, C.P.M., A.P.P.
Board Secretary: Rick Grimm, CPPO, CPPB

NIGP’s Mission

Develop, support and promote the public procurement profession through premier educational and research programs, professional support, and advocacy initiatives that benefit members and constituents.

Roles of the NIGP Board of Directors

Set Direction * Ensure Adequate Resources * Provide Program Oversight

AGENDA ITEM ACTION TAKEN
1. Call to Order and Roll Call of Board Members
   President Ken Koester called the meeting to order at 11:04 AM.

   Board Members in Attendance
   Ken Koester CPPO, C.P.M., C.P.P. – President
   Stephanie Creed CPPO, CPPB – First Vice President
   Marcheta Gillespie CPPO, CPPB, C.P.M., CPM – Third Vice President
   Paul Brennan, CPPO – Immediate Past President
   Ed Grant CPPO, CPPB, RPPO – Treasurer (Non-Voting)
   George Nader CPPO – Region 2
   Barbara Johnson CPPO, CPPB – Region 3
   Kathy Elgin CPPO, CPPB – Region 4
   Sandra Wright CPPB – Region 5
   Don Buffum, CPPO – Region 6
   DeWight Dopslauf CPPO, CPPB, C.P.M. – Region 9
   Dave Davis CPPO – Region 12
   Gord Sears CPPB – Region 13

   NIGP Staff in Attendance
   Rick Grimm CPPO, CPPB – Chief Executive
   Tina Borger CPPO – Director, Research and Standards
2. Opening Comments from the NIGP President

President Koester extended his sympathies to Bobbi Matthews and Keith Glatz during this time of grieving for Bobbi’s sister and Keith’s father.

President Koester stated that this was an important topic for the Board to discuss so that the Chief Executive and staff have clear direction on the how to proceed with international opportunities. Marcheta Gillespie encouraged the Board to have a more broad-based discussion on this topic in the future so that the Board can define its model for international engagement consistent with the strategic plan. This model would provide a blueprint for determining which future engagements fit the model and which do not.

Marcheta Gillespie moved the motion; seconded by David Davis. Motion carried.

3. Approval of Minutes from the Board Teleconference Meeting of December 13, 2010 (attached)

“…move to approve the minutes of the December 13, 2010 Board Teleconference Meeting as presented”

Marcheta Gillespie moved the motion; seconded by David Davis. Motion carried.

4. Strategic Partnership with the Chartered Institute of Purchasing and Supply (CIPS) (attached)

“…move to authorize the Chief Executive to enter into a strategic partnership with the Chartered Institute of Purchasing and Supply (CIPS) for the purpose of developing an international public procurement framework”

President Koester stated that this was an important topic for the Board to discuss so that the Chief Executive and staff have clear direction on the how to proceed with international opportunities. Marcheta Gillespie encouraged the Board to have a more broad-based discussion on this topic in the future so that the Board can define its model for international engagement consistent with the strategic plan. This model would provide a blueprint for determining which future engagements fit the model and which do not.

Marcheta Gillespie moved the motion; seconded by David Davis. Motion carried.

Gord Sears requested a status on the Name Change Task Force and sought staff input on how the CIPS/NIGP partnership would affect education development and delivery, professional certification, and organizational risks.

Rick Grimm mentioned that the initial phase of the partnership would look at marketing existing NIGP and CIPS curriculum to geographic areas not currently served by either association. He further mentioned that, in the future, it is possible for CIPS educational products to become available in the North American market where gaps exist; and for the reverse to happen with NIGP products in CIPS strongholds. He also mentioned that it is probable for CIPS and NIGP to consider co-developing and co-branding new curriculum there is a gap between market demands and educational offerings.

Regarding professional certification, Rick mentioned that NIGP will continue to push the UPPCC certifications in the global marketplace – but the demand for a portable designation across national boundaries appears somewhat limited at this point. He mentioned that the Council may want to consider reciprocity between the CIPS designation (MCIPS) and the CPPO designation at some point in the future. At the present time, he said that advancing either program through the initial phase of the partnership remains unknown but will monitor this issue closely.

Regarding risks, Rick mentioned that it was important to balance cooperation with competition.
He stated that finding the right strategic partner that shares the same goals but does not currently compete in the same market is essential for success. He also mentioned that CIPS clearly sees new growth in the international market; so if NIGP decides not to participate, CIPS would likely find another partner and/or develop its own public procurement tools. This effect would marginalize NIGP’s opportunities to serve the international community and could also marginalize NIGP in North America if these new programs find their way to the North American market.

Regarding the Name Change Task Force, Ken Koester agreed to follow-up with Cathy Barker as the Task Force Chair.

Marcheta asked for clarification on CIPS desire to work on the principles and practices project. Tina Borger responded that this was a great opportunity to expand the reach of the project into the international arena; with the understanding that the outcome of the project remain in the public domain.

After additional discussion, Paul Brennan moved the motion; seconded by Stephanie Creed. Motion adopted.

5. **Selection of NIGP’s Representatives to the UPPCC (attached)**

“...move to appoint Kevin Beardsley as one of three NIGP representatives to the UPPCC’s Governing Board; replacing John Coggins for the reminder of his term through December 31, 2012.”

“...move to appoint Barbara Grilli as one of two NIGP representatives to the UPPCC’s Board of Examiners CPPO Team; replacing Jill Klaskin-Press for the reminder of her term through December 31, 2012.

Stephanie Creed moved the motion; seconded by Marcheta Gillespie. Motion adopted.

Kathy Elgin moved the motion; seconded by Don Buffum. Motion adopted.

6. **Re-Election of Board Members and NIGP Treasurer by Acclamation**

“...move to re-elect the following Board members and officers to the NIGP Board of Directors by acclamation for an additional term beginning July 1, 2011 through June 30, 2014 in accordance with a recommendation from the Governance Committee:

DeWight Dopslauf CPPO, CPPB, C.P.M. Region 9 Representative

Marcheta Gillespie CPPO, CPPB, C.P.M., CPM Region 11 Representative

David Davis moved the motion; seconded by Sandra Wright. Motion adopted.
Edmund Grant, CPPO, CPPB, RPPO
NIGP Treasurer

“...further move to elect Jeffrey Baer CPPO, CPPB, C.P.M. as the Region 12 Representative to the NIGP Board of Directors by acclamation for a full term beginning July 1, 2011 through June 30, 2014 in accordance with a recommendation from the Governance Committee.

7. Other Board Initiatives

In addition to the Name Change Task Force, Ken Koester mention that he would follow-up with Judy Meisel on the efforts of the Communications Task Force.

DeWight Dopslauf provided a brief report on the Board Funding Task Force and mentioned that he planned to discuss his findings with staff in the next couple of weeks.

8. Adjournment

Barb Johnson moved for adjournment; seconded by Marcheta Gillespie.