



NIGP: The Institute for Public Procurement

Annual *Report* 2014



Procurement.
It's everywhere.



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NIGP Statement of Financial Position

June 30, 2014 and 2013

	2014	2013
Assets		
Cash and cash equivalents	\$1,583,519	\$325,254
Investments	\$2,130,586	\$2,703,122
Accounts receivable, net	\$296,611	\$232,819
Due from UPPCC	\$80,427	\$47,368
Prepaid expenses and other assets	\$205,748	\$218,310
Inventory	\$72,791	\$43,330
Property and equipment, net	\$1,633,697	\$1,749,912
Total Assets	\$5,958,379	\$5,320,115
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$521,616	\$557,291
Notes payable	\$647,950	\$711,401
Deferred revenue	\$2,144,810	\$1,920,471
Total Liabilities	\$3,314,376	\$3,189,163
Net assets:		
Unrestricted	\$2,492,167	\$1,976,937
Temporarily restricted	\$151,836	\$154,015
Total net assets	\$2,644,003	\$2,130,952
Total Liabilities and Net Assets	\$5,958,379	\$5,320,115

* NIGP's Form 990 is available upon request. E-mail executive@nigp.org.



ACHIEVEMENTS for NIGP FY2013-2014

NEW Online Educational Resources

- *Debriefing Suppliers and Avoiding Protests*
- Procurement Flashcards Vols. 1-3
- *Risk Management*
- *Selecting the Right Procurement Method*

16,864 students

- 3,374 classroom
- 1,284 online
- 12,206 Webinar

250+ educational events

452 New CPPBs
225 New CPPOs

NIGP Business Council

- **6 NIGP Chapter White Paper Presentations** – *We ‘No Bid’ and I’ll Tell You Why*
- **NEW White Paper.** *Everybody Wins: Crafting a Solicitation that Fosters Transparency, Best Value and Collaborative Partnership*

INAUGURAL NIGP Chapter Leadership Symposium

- 65 chapter leaders
- 17 board members

CHAPTER ANNIVERSARIES

30 Years

- Arkansas Chapter of NIGP
- Columbia Chapter of NIGP
- Georgia Chapter of NIGP
- Mississippi Assoc. of Governmental Purchasing and Property Agents Chapter of NIGP
- Pennsylvania Public Purchasing Association Chapter of NIGP

25 Years

- Canada West Chapter of NIGP
- Southeast Louisiana Chapter of NIGP

20 Years

- Central Ohio Organization of Public Purchasers Chapter of NIGP

- Indiana Chapter of NIGP
- Public Purchasing Association of Connecticut Chapter of NIGP

10 Years

- Idaho Public Purchasing Association, Inc. Chapter of NIGP

HIGHEST PERCENTAGE INCREASE of Chapter Members

Small Chapters (0-100)

- Gulf Coast Association of Governmental Purchasing Officers, Inc. - 37.3% increase

Medium Chapters (101-200)

- Texas Association of Public Purchasers Chapter of NIGP – 20.4% increase

Large Chapters (201-350)

- Kentucky Public Procurement Association Chapter of NIGP – 50.5% increase

Extra Large Chapters (351 +)

- Oklahoma Association of Public Procurement, Inc. Chapter of NIGP - 39% increase

HIGHEST PERCENTAGE INCREASE of NIGP Members

Small Chapters (0-100)

- Sarasota Bay Chapter of NIGP – 95.7%

Medium Chapters (101-200)

- Greater Miami Chapter of NIGP, Inc. – 77.2%

Large Chapters (201-350)

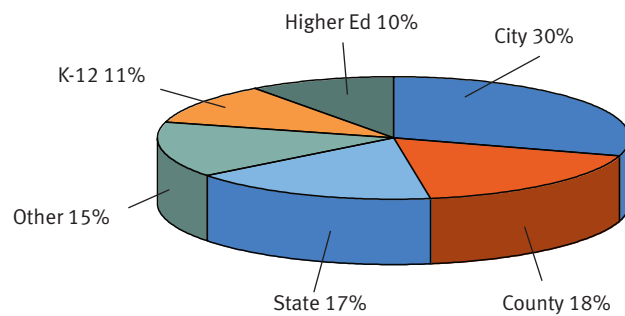
- Illinois Association of Public Procurement Officials, Inc. Chapter of NIGP – 78%

Extra Large Chapters (351 +)

- Rocky Mountain Governmental Purchasing Association Chapter of NIGP – 76.7%

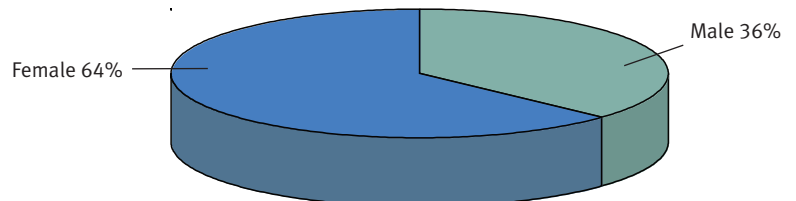
Member Agency Demographics

	TOTAL	Percentage of Membership
City	875	30%
County	537	18%
State	493	17%
Other	436	15%
K-12	335	11%
Higher Ed	291	10%



Individual Member Demographics

	TOTAL	Percentage of Membership
Total member individuals	14,547	100%
Male	5,237	36%
Female	9,310	64%
Ethnicity		
Caucasian	10,183	70%
African American	2,473	17%
Hispanic/Latino	873	6%
Other	582	4%
Asian American	291	2%
Native American	145	1%





NIGP: The Institute for Public Procurement
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