



Newsletter

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STRIVES TO MAINTAIN THE HIGHEST STANDARD OF ETHICS, INTEGRITY, PUBLIC TRUST AND AWARENESS IN THE PUBLIC PROCUREMENT PROFESSION.

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LOVE PROCUREMENT

President's Message



Happy Spring and Happy National Procurement Month


We have filled many committee positions for 2021 but we are always looking to best utilize the skills of our members to advance the interests of our profession and our association. Please reach out to the Board of Directors if you are interested in getting involved, even if you have limited availability, we may be able to find an opportunity for you to help you get the most out of your membership. Remember to register for our March membership meeting, we will be presenting the awards for Manager of the Year, Buyer of the Year, and Chapter Member of the Year!

If your agency is being recognized by your Governing Body for Procurement Month please send a copy of your proclamation to secretary@cfcnigp.org for inclusion in the next newsletter. We would love to recognize all the achievements of our Agencies and Members! Also, please let us know if you have been awarded an AEP or FAPPO award.

Wishing you a month filled with love and joy. Thank you for your support of this Chapter. Let's continue to work together towards promoting and supporting the professional development of this diverse Chapter!

Damaris Nazario, CPPB
CFC NIGP President

VISION	To be the leading Chapter of NIGP: The Institute for Public Procurement by promoting the development of public
MISSION	Provide our chapter members with opportunities for professional development and the exchange of best practices.
CORE VALUES	<p>The Central Florida Chapter of NIGP shall adhere to the following core values:</p> <ol style="list-style-type: none"> 1. Ethics 2. Integrity 3. Professionalism 4. Diversity 5. Education and Professional Growth



Vice President's Message



“Spirit” is the 2021 word to resonate with our Chapter!

In folk belief, spirit is the vital principle or animating force within all living things. The modern English word "spirit" comes from the Latin spiritus, but also "spirit, soul, courage, vigor", ultimately from a Proto-Indo-European *(s)peis. Spirit is a substance in which thinking, knowing, doubting, and a power of moving do subsist.

We, as purchasing professionals, are the vital component of our entities that make them run, in conjunction with our other departments. 2020 brought challenges to the forefront we never imagined before, faced with positive courage, incredible vigor, and creative force by purchasing professionals. *You, are the “Spirit” of your entity and of our Chapter!*

Join us at our next meeting and Workshop on March 5, 2021. See details inside the newsletter! .

**Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President**

Treasurer's Message



Hello All,

Happy Procurement Month!

I hope you all are enjoying the Spring – a lovely reminder of how beautiful change can indeed be! I wish we have a never-ending Spring season in Florida and hope you all agree with me. I am looking forward to seeing everyone at the Spring Seminar on March 5th, 2021. The registration is open. Please register if you have not done it already. We will be covering great timely topics discussed by the seasoned professionals.

Please do feel free to contact me if you have any Treasurer related questions.

**Ramandeep Nijjer, MBA
CFC NIGP Treasurer**

Secretary's Message



“Never boring. Sometimes awful, often exciting, but never dull.” – #LOVEPROCUREMENT

A job in procurement requires never-ending learning and great opportunities for innovation. We are ever so lucky to be surrounded by other procurement professionals who we can learn and grown from.

Please remember to register for the March 5, 2021 Virtual Spring Workshop covering topics on leadership, best practices, and creativity.

As always, the Board will continue to support our members and their families and entities. I encourage everyone to stay informed on all of the new virtual opportunities available through NIGP.

Continue to stay safe and healthy!!

**Katrina Ponzini
CFC NIGP Secretary**

2021 DATES TO REMEMBER

2021 CHAPTER MEETING DATES

Day and Date	Times (Tentative)	Event
Friday, March 5, 2021	9 AM - 2 PM	Chapter Workshop
Friday, May 14, 2021	12 - 2 PM	Chapter Meeting
Friday, July 16, 2021	12 - 2 PM	Chapter Meeting
Friday, September 24, 2021	9 AM - 3 PM	Chapter Workshop
Wednesday, November 10, 2021	7 AM - 4 PM	Reverse Trade Show
Friday, December 10, 2021	12 - 2 PM	Chapter Meeting

FAPPO NEWS



2021 Achievement of Excellence in Procurement® Application

The National Procurement Institute, Inc. (NPI) has announced the 2021 Achievement of Excellence in Procurement® (AEP) Application and the 2021 Summary of Changes are now available. The application portal is open for submissions and applications are due May 15, 2021.

This prestigious award is earned by those organizations that demonstrate excellence by obtaining a high score based on standardized criteria. The criteria measure innovation, professionalism, productivity, e-procurement, and leadership attributes of the procurement organization.

In addition to the National Procurement Institute, Inc. (NPI), the AEP is sponsored by the California Association of Public Procurement Officials (CAPPO), Canadian Public Procurement Council / Conseil canadien des marchés publics (CPPC), Florida Association of Public Procurement Officials (FAPPO), National Association of Educational Procurement (NAEP), National Association of State Procurement Officials (NASPO), NIGP: The Institute for Public Procurement and Texas Public Purchasing Association (TxPPA). The Airport Purchasing Group (APG), Omnia Partners, Strategic Government Resources (SGR), Sustainable Leadership Purchasing Council (SPLC) and the Universal Public Procurement Certification Council (UPPCC) support the AEP.

Questions regarding the AEP Program can be directed to aep@npiconnection.org.

NIGP Recognized for Global Elite Professional Training - 3rd Year In a Row

NIGP has been recognized as a Top Training organization by *Training* magazine, the leading business publication for professional learning and development for the third year in a row.

This year *Training* magazine rebranded the program from Top 125 to Top 100 which means NIGP is 1 of 100 companies across the globe recognized for the learning experiences we create for the public procurement profession.

We are proud to announce that NIGP was ranked 90 out of 100 ranking among such best training organizations in the world as Visa, Paychex, John Hopkins, CVS and Mastercard to name a few. The majority of the companies are in the finance/banking, health/medical services, business services, and construction industries. NIGP is thrilled to represent the association space on this list.

The Training Top 100 ranking is determined by assessing a range of qualitative and quantitative factors, including financial investment in employee development, the scope of development programs, how closely such development efforts are linked to business goals and objectives, and their effectiveness in terms of business impact.

Training magazine Editor-in-Chief Lorri Freifeld states, *"We salute these best-in-class organizations for their steadfast dedication to continuous employee learning and development; their agility and innovation in transforming their training delivery in response to the pandemic; and their passionate commitment to the current and future success of their people."*

<https://trainingmag.com/training-magazine-ranks-2021-training-top-100-organizations/>

Great News about the NIGP-CPP

The National Procurement Institute (NPI) recognized the NIGP-CPP credential for their 2021 application (and future years) as a relevant credential in the Achievement of Excellence in Procurement award criteria for the Chief Procurement Officer and for Professional Staff.

NPI, founded in 1968 as a non-profit organization, serves public procurement professionals internationally. NPI is focused on leading excellence in public procurement. The Achievement in Excellence in Procurement Award, established in 1995 recognizes organizations that demonstrate commitment to innovation, professionalism, productivity, e-procurement, and leadership attributes.

More Great News! The Florida Association of Public Procurement Officials (FAPPO) has also recognized the NIGP-CPP certification as one of their preferred certifications for their 2021 FAPPO Award of Excellence.

FAPPO is a public purchasing association based in Florida and was established in 1968. FAPPO is one of the oldest and most widely recognized professional statewide procurement organization. Their membership consists of approximately 1,100 procurement professionals representing over 300 public agencies throughout the State of Florida.

The [NIGP Certified Procurement Professional](#) (NIGP-CPP) is the future of public procurement certification.

Make 2021 the year you earn your NIGP-CPP - the must-get certification for procurement professionals like you.



UPPCC Agency Certification Awards Program: Updates for 2021

At its December meeting, the UPPCC Board approved several changes to its long-standing Agency Certification Awards program. Updates effective for 2021 include:

- small, medium and large agency categories consolidated into one category for all agencies
- to qualify for the annual award, all agencies are required to have a minimum of 75% of its qualifying procurement staff to be UPPCC Certified
- logos for the annual award and sterling award will be issued to awarded agencies on an annual basis that may be used to promote their achievement
- the framed certificate for the annual award will be replaced with a different type of award worthy of display in a trophy case
- the Sterling Agency award will continue to be an automatic additional recognition issued to agencies that are awarded the Agency Certification Award after each consecutive 3 year period
- a \$50 fee to apply will be required to off-set the cost to operate the program

The 2021 Agency Certification Awards application will be available on the [Agency Certification Awards](#) page in February.

MEMBER RECOGNITIONS



Newly certified individuals from the October 2020 exams

Jason Bezak, CPPB, City of Port St. Lucie

Nick Canjar, CPPB, City of Palm Bay

Roberta Stanton, CPPB, Seminole County Sheriff's Office

Crystal Pierson, CPPO, Lake County Schools

congratulations

MEMBER RECOGNITIONS

Happy Retirement!

Denise
Purchasing



Congratulations on your Retirement!

Denise



*Wishing you good health,
good luck and great success
in your retirement...
Best Wishes to You!*

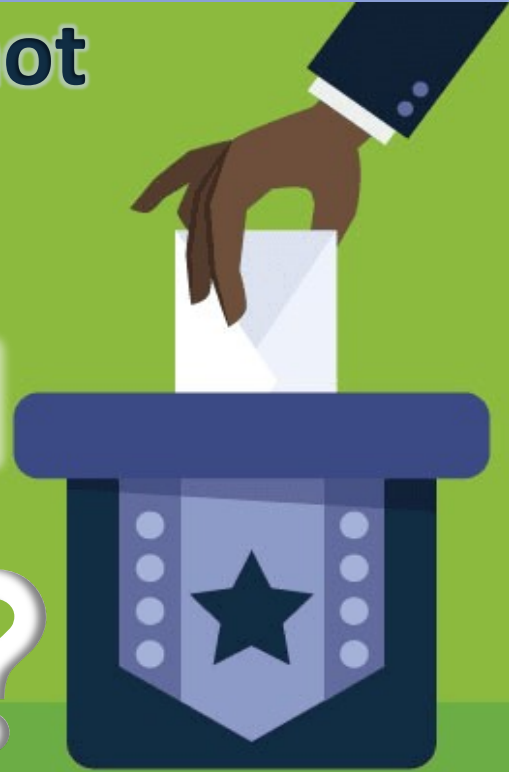
OFFICER ELECTIONS



2021 OFFICER ELECTIONS

**The elections are not
over yet!**

**are you
Ready?**



Volunteering as an Officer provides an opportunity for members to support their colleagues, showcase their talents and gain valuable leadership experience.

Nominations will be accepted through July 1, 2021

Contact us today!

President@cfcnigp.org

Damaris.Nazario@osceola.org

PROGRAMMING MESSAGE

Friday, March 5, 2021
CFC NIGP Virtual Chapter Membership Meeting and
Spring Workshop - Procurement Interaction

A FREE Professional Development Event!
www.cfcnigp.org

9:15 a.m. - 10:00 a.m. **Chapter Membership Meeting** for Central Florida Chapter Members

Procurement Interaction Workshop – Virtual

10:00 a.m. – 11:00 a.m. Leadership - Overcoming Challenges of Change Management in a Regulated Environment
[Christin Webb, MBA, CPPB, Administrator of Purchasing, Shelby County Government Purchasing Department, christin.webb@shelbycountyttn.gov](#)

Change management is a key skill necessary for navigating individual, team, and organizational enhancements. Integrated with regulated environments and the task can sometimes seem more challenging. This session explores critical technical and non-technical components to effectively managing change in a regulated environment. Participants attending this session will:

1. Understand what change management and its history
2. Understand why change management is important to key personnel and government procurement
3. Understand key focuses to achieve effective change

11:00 a.m. – 12:00 p.m. "Best Practices for Effective Contract Administration" by [Ginger Line and Jon Henke with Sourcewell, ginger.line@sourcewell-mn.gov](#) and [Jon.Henke@sourcewell-mn.gov](#)

As procurement professionals, we often focus a lot of energy on solicitations and getting contracts in place, but what happens next? This is the start of contract administration, which include activities after the contract is executed. To create high-performing contracts, you need to simultaneously engage your client relationships and business-partner relationships to help all parties achieve their goals. Join our presentation to learn best practices that will ensure more effective results throughout your contract's lifespan.

12:00 p.m. – 1:00 p.m. Lunch (1 hour)

1:00 p.m. – 2:00 p.m. "Creativity at Work; Transforming Culture Through Design Thinking and Innovation Labs" by [Carrie Mathes, Zuly Millan, and Nury Alers. nuryalers@me.com, https://www.linkedin.com/in/nury-alers \[linkedin.com\]](#)

Often when faced with a problem, our brains are programmed to find a good enough solution right away and act upon it, but those seeking excellence must study problems and build a deeper understanding of them to develop valuable insights and effective solutions.

Design Thinking is a non-linear iterative process that facilitates exploring problems, inefficiencies and opportunities by soliciting collaborative input and challenging assumptions in an attempt to identify alternative strategies and solutions that might not be instantly apparent with our initial perceptions and understanding.

How might we use design thinking to advance innovation in Public Procurement? Join us as we share our experience developing a Procurement Innovation Lab and using design thinking strategies to cultivate solutions, build from collective experiences, and strengthen relationships with stakeholders.

This Workshop is worth 3 Contact Hours and is an open event to procurement professionals. Zoom details to be provided to registrants only. Registration is open until the day before the event at www.cfcnigp.org.

Please contact me if you have any questions.

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
C: 407-840-3348 E: Vicepresident@cfcnigp.org

PROGRAMMING MESSAGE

Hello Chapter Members,

On Friday, January 29, 2021 we held an amazing panel - **Cooperative Purchasing Panel Discussion: A Practitioner's Practical Guide IN OUR NEW REALITY**. This event was attended by 52 Chapter members and guests! The facilitator and presenter contact information is as follows:

Facilitator:

Bill Munch, CPPO, CPPB
2020 AZNIGP RJD Mentoring Award
2016 NIGP National Manager of the Year
Procurement Compliance & Training Officer
Valley Schools Management Group
Phoenix, AZ 85027
602- 677-1988
bmunch@vsit.org

Panelists:

~~Renette~~ Renette R. Apodaca, MPA, CPPO, CPO
Executive Director -Business Systems,
Procurement and Accounts Payable
Albuquerque Public Schools
Albuquerque, NM
505 878 8112
renette.apodaca@aps.edu

~~Stéphanie~~ Stéphanie Dion, NIGP-CPP, CPPB
Strategic Sourcing Specialist
Supply Chain Management -
Strategic Sourcing Corporate Services Division Manitoba Hydro
Winnipeg, Manitoba, Canada
204 360 3874
sdion@hydro.mb.ca

Jason Steinmann, CPPB
2020 NIGP National Buyer of the Year
Buyer, Granite School District
Salt Lake City UT
385 648 4552

jjsteinmann@graniteschools.org

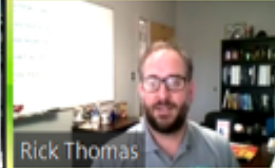
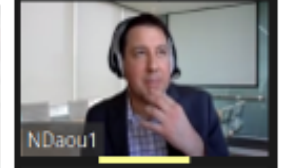
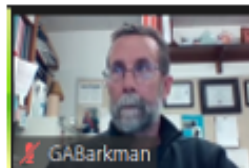
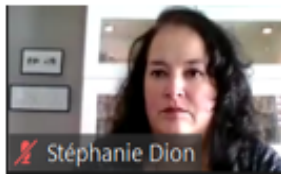
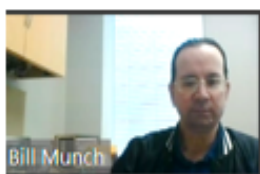
Mark R. Hayden
Director, CPO and State Purchasing Agent State Purchasing
Division General Services Department Santa Fe, NM 87505
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505 827 2331

~~Gabarkman~~ Gary Gabarkman, CPPB
Procurement Specialist Supervisor
Mesa Public Schools
Mesa, AZ
480 472 8118
Gabarkman@mpsaz.org

~~Nathan~~ Nathan Daou, NIGP-CPP, CPPO, C.P.M., CPPB, A.P.P.
Contract Administrator
City of Tucson
Tucson AZ
520 837 4138
Nathan.Daou@tucsonaz.gov

Rick Thomas, QPA, CPM
Purchasing Manager
Atlantic County Utilities Authority
Harbor Township, NJ P
rthomas@acua.com
609 272 8950

Cooperative purchasing is a critical tool in our procurement tool box. Come hear from a panel of renowned and diverse public procurement officials that will address cooperative purchasing as an effective component of your overall procurement strategy. Our panel members represent the generational spectrum and know the true value of cooperative purchasing and how it can benefit your organization. We will discuss how to develop sound purchasing policies to make your purchasing effective, efficient and compliant. During this lively discussion with our experts, explore how you can engage in cooperative purchasing at an actionable level in this interactive format.



Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
C: 407-840-3348 E: Vicepresident@cfcnigp.org

LEGISLATIVE UPDATES

Challenging Legislative Session Ahead Filed By: Juliet Misconi, MPA, NIGP-CPP, CPPO, CPPB CFCNIGP Legislative Task Force Chair

The Florida Legislature meets in session every year for sixty consecutive days. The 2021 Legislative Schedule is as follows.

- January 29, 2021 5:00 p.m., deadline for submitting requests for drafts of general bills and joint resolutions, including requests for companion bills.
- February 26, 2021 5:00 p.m., deadline for approving final drafts of general bills and joint resolutions, including companion bills.
- **March 2, 2021 Regular Session convenes**, deadline for filing bills for introduction.
- April 17, 2021 Motion to reconsider made and considered the same day. All bills are immediately certified.
- April 20, 2021 50th day – last day for regularly scheduled committee meetings.
- April 30, 2021 60th day – last day of Regular Session.

As of this writing, we are still in the drafting phase of the session, so there are few new bills to report... yet. I will be looking for bills related to procurement, purchasing, construction, public works, public records, public meetings, energy, utilities, CCNA, and all other facets that impact Florida public procurement. Look for an announcement and posting of a synopsis of bills on the CFCNIGP website in late March. Of note so far:

- House Bill 35, allowing public notices to be posted on an agency's website (always a hot topic!).
- House Bill 53, which revises the definition of public works project, among other things.

As a side note, lobbying groups and local representatives are telling government agencies the same story across the state: Due to the pandemic, the state budget will be tight. In Brevard County, delegate representatives have advised not to ask for any appropriations without at least a 50% agency match. Finally, I wanted to add that the Palm Bay City Council has supported a legislative priority requested by Procurement for changes to CCNA, including the ability to consider cost in the evaluation. Of course, we have seen this before, but one of our legislators is considering this and has placed a bill in "drafting." I will keep a close eye out for any bills that emerge as a result.

Stay tuned for more future updates!



PUBLIC PROCUREMENT ASSOCIATE DESIGNATION



AVAILABLE 100% ON-DEMAND & WITH SPECIAL MEMBER PRICING

Successfully pass all three core certificates below and receive the PPA designation.

On-Demand Learning is 100% self-paced. Accessible anytime from anywhere with any device with lifetime access and no due dates.

Core Certificate: Foundations of Sourcing & Contracting

Examines the importance of ensuring procured commodities are acquired in the right manner, based on the correct criteria, and within the appropriate price range.

Special Price for Members: \$310 (Regular Price \$360) | Non-Members: \$410
Contact Hours: 11.5 | CEUs: 1.15 (Use Code: FORUS03 at checkout)

[REGISTER](#)

Core Certificate: Foundations of Strategy & Policy

Introduces the world of public procurement.

Special Price for Members: \$310 (Regular Price \$360) | Non-Members: \$410
Contact Hours: 10.5 | CEUs: 1.1 (Use Code: FORUS03 at checkout)

[REGISTER](#)

Core Certificate: Foundations of Planning & Analysis

Analyzes the requirements for a project and provide the best solutions for the entity.

Special Price for Members: \$250 (Regular Price \$300) | Non-Members: \$350
Contact Hours: 9.0 | CEUs: 0.9 (Use Code: FORUS03 at checkout)

[REGISTER](#)



RFP Learning Lab Series

This 10-part Learning Lab series is based on the recently revised Global Best Practice (GBP) Request for Proposals and delves into each of the elements in the GBP. Participants can expect handouts and detailed discussion on practical application, including case studies and guidance on best practices.

INSTRUCTORS: Stéphanie Dion, CPPB, Manitoba Hydro, Victor Leamer, CPPB Spokane County, WA, Michael Thornton, CPPO, City of Leesburg, FL

Each two-hour Zoom webinar uses the Zoom breakout function for collaborative learning and instructor participation. Upon completion, participants earn Contact Hours 2.0 | CEUs: .2.

Learning Lab 4: Evaluation Committee/Process

Learn how to create an effective Proposal Evaluation Committee (PEC). This is essential for a defensible evaluation process. Understand the roles and responsibilities of the PEC and Procurement and how working as a team impacts a successful outcome.

February 23 | 2PM - 4PM (ET)

Learning Lab 5: Responsiveness, Compliance, and Responsibility

What do they mean? How are they used? This session presents real-world examples and scenarios that demonstrate each of these concepts and how they interconnect. Discover their use, value, and how to properly apply them for successful outcomes.

February 25 | 2PM - 4PM (ET)

Learning Lab 6: Communication/Engagement with your Suppliers

Did you know you can engage with suppliers during the procurement process? Supplier engagement can provide tremendous value to both the supplier and entities. Learn how you can develop an effective communication plan.

March 9 | 2PM - 4PM (ET)

Learning Lab 7 Part 1: Treasure Map for Suppliers

Discover what information is essential to portray intent correctly in your RFP. We examine examples and provide guidance on the critical information required for suppliers to have a clear understanding of your needs and so you can provide the best proposal possible.

March 23 | 2PM - 4PM (ET)

Learning Lab 7 Part 2: Scope of Work/Requirement writing (pre-requisite: Learning Lab Part 1)

Practice makes perfect. Get ready to write specifications for actual procurements. Sharpen your specification writing skills and receive helpful tips and advice during this interactive session.

March 25 | 2PM - 4PM (ET)

Learning Lab 8: The End in Mind - Post evaluation steps

Learn why post evaluation is important. This session covers the various steps we often forget about and must be prepared for should they occur. This is where scrutiny makes a well crafted and executed RFP shine.

April 20 | 2PM - 4PM (ET)

Learning Lab 9: Tales from the Trenches: When Rubber Hits the Road!

Learn from practitioners who have been there, done that. Get tips, insight, and exceptional advice you can implement immediately.

April 22 | 2PM - 4PM (ET)

Learning Lab 10: RFP Misfits

Improve your solicitation by including often overlooked, seldom used variations/elements to customize your RFP documents and evaluation methodology.

April 29 | 2PM - 4PM (ET)

Registration is first come, first serve and space is limited to 45 participants to ensure a focused one-on-one social learning experience.

Price: \$79 Member | \$179 Non-Member

Register today.



NIGP
The Institute for
Public Procurement

“WIN-WIN” Incentive for Chapters EXTENDED

Don't let budget cuts stop your professional development. Continue on your path towards growth, save big and help your chapter earn money!

Our partnership with NIGP and its support of chapters is stronger than ever. To ease the financial impact of COVID, NIGP is offering a special “WIN-WIN” incentive for chapters and our members to win big.

How it Works

1. **Members win** by **saving 30%** on select virtual offerings
2. **Chapters win** by getting a **15% rebate** for every member who registers before June 30, 2021
3. Your members must identify the chapter affiliation during registration

Let's make this program a “WIN-WIN” for you and our chapter.

[View Offerings and Register Today](#)

Don't miss these virtual courses coming soon!

NIGP is here to support your learning journey. For your convenience we are now offering courses **virtually** along with a live instructor who guides you through the content and exercises. All materials are available digitally and courses are scheduled across different time zones! Virtual courses are being delivered through Zoom. Instructions for joining are provided in advance of the course start date.

3 Days Virtual Courses

[Legal Aspects of Public Procurement](#) 03/15 - 03/17, 2021 **VIRTUAL CLASS**
[Core Certificate: Foundations of Sourcing and Contracting](#) 02/23 - 02/25, 2021 **VIRTUAL CLASS**
[Core Certificate: Foundations of Sourcing and Contracting](#) 02/24 - 02/26, 2021 **VIRTUAL CLASS**
[Core Certificate: Foundations of Sourcing and Contracting](#) 03/17 - 03/19, 2021 **VIRTUAL CLASS**
[Specialization Certificate: Construction Procurement](#) 03/29 - 03/31, 2021 **VIRTUAL CLASS**
[Specialization Certificate: Construction Procurement](#) 04/05 - 04/07, 2021 **VIRTUAL CLASS**

2 Days Virtual Courses

[CPPB Prep](#) 03/25 - 03/26, 2021 **VIRTUAL CLASS**
[CPPB Prep](#) 03/30 - 03/31, 2021 **VIRTUAL CLASS**
[CPPO Prep](#) 03/08 - 03/09, 2021 **VIRTUAL CLASS**
[Contracting with Federal Funds/Grants "Intermediate"](#) 03/01 - 03/02, 2021 **VIRTUAL CLASS**
[Core Certificate: Foundations of Strategy and Policy](#) 03/08 - 03/09, 2021 **VIRTUAL CLASS**

1 Day Virtual Courses

[Competency Module: Sourcing and Contracting Methods](#) 02/22, 2021 **VIRTUAL CLASS**
[Adding Value to the Procurement Process](#) 02/26, 2021 **VIRTUAL CLASS**
[Competency Module: Sourcing and Contracting Methods](#) 03/01, 2021 **VIRTUAL CLASS**
[Competency Module: Transformation & Vision Creation](#) 03/01, 2021 **VIRTUAL CLASS**
[Competency Module: Driving Change, Innovation & Agility](#) 03/09, 2021 **VIRTUAL CLASS**
[Competency Module: Technology Management](#) 03/12, 2021 **VIRTUAL CLASS**
[Competency Module: Cost, Price, and Value Analysis](#) 03/23, 2021 **VIRTUAL CLASS**

1/2 Day Virtual Courses

[Competency Module: Evaluation Methods](#) 02/12, 2021 **VIRTUAL CLASS**
[Competency Module: Specification Development](#) 02/18, 2021 **VIRTUAL CLASS**
[Competency Module: Negotiations](#) 02/25, 2021 **VIRTUAL CLASS**
[Competency Module: Spend Analysis](#) 03/4, 2021 **VIRTUAL CLASS**

If you have any questions, please contact Events@nigp.org

PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Certification

Upcoming Examination dates. For those that are looking to test, some important dates are mentioned below in the table that might be useful. For more details on certification, visit the Universal Public Procurement Certification Council (UPPCC) website at <https://uppcc.org/>.

Exam Dates	Apply by:	Apply w/ late fee by:	Register for exam by:
May 3, 2021 - May 15, 2021	February 16	March 1	April 5, 2021
October 18, 2021 - October 30, 2021	July 12	July 26	September 20, 2021

Hosting a Seminar

Interested in hosting a virtual class? Contact Lisa Kesecker at (407)870-4622 with any further questions or to begin the seminar scheduling process. With a variety of classes to choose from, visit the NIGP website for course information at: NIGP.ORG

Do you want to start earning your Pathway's badges and certificates? Go to the NIGP's website and lookup the various classes so you can start earning your badges!



VIRTUAL INSTRUCTOR-LED

Looking for CFCNIGP Sponsored Classes?

[Check out our Website CFCNIGP.ORG](http://CFCNIGP.ORG)

Contact: Lisa Kesecker, CPPB - Pro-D Chair
lisa.kesecker@osceolaschools.net

EDUCATIONAL OPPORTUNITIES



2021 Spring CPPB and CPPO Exam Prep Course

Course Duration: **March 1 - April 30, 2021**. These courses are designed as a self-study tool intended to assist any public procurement professional that is preparing to take the certification exams.

These web-based, instructor-led courses can be accessed through the Procurement U Learning Management System (LMS). Full course descriptions, including a detailed syllabus and schedule are available on the course page.

[Visit naspo.org/course/2021-spring-prep-courses/](http://naspo.org/course/2021-spring-prep-courses/) for more information



EVERYTHING PROCUREMENT. ANYTIME. ANYWHERE.



EDUCATIONAL OPPORTUNITIES

UPPCC CERTIFICATION

CPPB STUDY GROUP 2021



Spring Exams: May 3-15, 2021

Exam App Window Opens	Apply By	Apply w/ Late Fee By	Schedule Exam By*
Nov	Feb	Feb	Apr
1	11	16	5

Hello friends! A new group of professionals, including our very own Treasurer, Raman, have formed a new CPPB Study Group that meets every Sunday at 9:00 a.m. via GoTo Meeting for those preparing for the Spring exam. Anyone interested please reach out to me at chris.coghill@groveland-fl.gov. It's a great way to learn from each other!



EDUCATIONAL OPPORTUNITIES

UPPCC CERTIFICATION

CERTIFICATION STUDY GROUP 2021

CFC-NIGP



New Exams for October 2021

The Universal Public Procurement Certification Council (UPPCC), the recognized leader in universal public procurement certification, announced new examinations for both the Certified Public Procurement Officer® (CPPO®) and Certified Professional Public Buyer® (CPPB®) effective with the October 18 – 30, 2021, examination window.

The change to the examinations comes after the completion of the most recent universal [Job Analysis](#) in June 2020. The examinations are based on the competencies that underpin the profession of public procurement.

The CPPO exam focuses on all competencies needed to demonstrate leadership in the six domain areas, while the CPPB exam focuses on the practice-level knowledge required to be proficient in this important work.

The six new major domain headings and associated weightings for each examination are provided in the UPPCC Body of Knowledge & Competency (BoK-C) summary table below.



2021 UPPCC BoK-C: CPPO	2021 UPPCC BoK-C: CPPB	
UPPCC Body of Knowledge & Competency (BoK-C) Domain Areas	CPPO Exam	CPPB Exam
Legal Framework	15%	14%
Procurement Planning and Analysis	17%	18%
Sourcing and Solicitation	20%	23%
Contract Development and Management	17%	21%
Leadership	18%	11%
Business Principles	13%	13%

If you are interested in pursuing the NIGP-CPP but have questions, please feel free to contact me at chris.ooghill@groveland-fl.gov. A study group is being held and is led by Denise Finn, Procurement Manager for the City of Ft. Myers.

Log on here for more information: <https://www.nigp.org/certification/nigp-cpp-and-cppo-cppb>



INVEST IN YOUR LONG-TERM CAREER GROWTH

NIGP Certified Procurement Professional (NIGP-CPP)

FOCUS AREAS:

Strategy

Policy & Legislation

Planning & Analysis

Contract Administration

Sourcing & Solicitation

Leadership

Business Principles

The NIGP-CPP is quickly becoming the certification to get if you're a mid to executive level leader in public procurement. Since launching this program in March of 2020, we've already had hundreds of people apply and take the exam. Join them and invest in the growth and longevity of your career.

INVEST IN YOUR LONG-TERM CAREER GROWTH

NIGP-CPP and the CPPO and CPPB

NIGP-CPP Complements the CPPO and CPPB

The differences that distinguish the NIGP-CPP from the current CPPO and CPPB programs should guide potential candidates as they consider their pathway to attaining the NIGP certification. Understand the [differences in exam content](#) and learn more about the [UPPCC Body of Knowledge Alignment](#).

NIGP launched a brand new procurement certification in 2020, NIGP-CPP. Several of our members have achieved this and, with March being Procurement Month, we celebrate their achievement! If you are interested in the NIGP-CPP, please send me an email at chris.coohill@groveland-fl.gov. I'll be glad to answer questions and try to help plan your NIGP-CPP certification route.

Log on here for more information: <https://www.nigp.org/certification/nigp-cpp-and-cppo-cppb>

EDUCATIONAL OPPORTUNITIES



Eligibility Requirements

Choose your path...

* Pathway A *

- Graduate degree related to public administration, public policy, supply chain, procurement, or economics
- 2 years (24 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway D *

- Two-year post-secondary diploma (or) associate degree (any discipline) (or) a [NIGP "Public Procurement Associate" Designation](#)
- 6 years (72 months) relevant work experience involved with procurement (public or private. Purchaser or seller) within the past 10 years

* Pathway B *

- Bachelors or higher degree (any discipline) and a graduate level certificate in public administration, public policy, supply chain, or procurement
- 3 years (36 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway E *

- No Post Secondary Diploma
- 8 years (96 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway C *

- Bachelors or higher degree (any discipline)
- 4 years (48 months) relevant work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

* Pathway F *

- Current CPPO or CPPB or lapsed within one year of expiration date of certification
- Proof of formal education or relevant work experience is not required

NIGP's "[Public Procurement Associate](#)" Designation is achieved by obtaining the following Core Certificates:

- Foundations of Strategy & Policy
- Foundations of Planning & Analysis
- Foundations of Sourcing & Contracting

NIGP's Certification Program is comprised of four (4) components: Three (3) Tiers and NIGP's Certification

Tier 1 – Competency Badges

There are 33 competency modules that are laser focused on a specific topic.

Tier 2 – Core Certificates

Specific badges when bundled together will earn you a Core Certificate.

Tier 3 – Designations

The First Designation available is the "[Public Procurement Associate](#)" which consists of three (3) Core Certificates.

NIGP's "CPP" Certified Procurement Professional Certification

Interested in scheduling a Virtual class so you can start earning your Badges? Contact Lisa Kesecker, Pro-D Chair for more information by phone at (407) 870-4622 or by email at lisa.kesecker@osceolaschools.net

SCHOLARSHIP UPDATES

Hello Chapter Members,

The current Scholarship Log is posted on our website. Chapter members that have current scholarship funds are welcome to use them this year. All completed deferment requests from our 2020 deferment survey have been taken into account for the 2021 Scholarship Log. At this time, there is not a 2020 Scholarship Application available for members.

All [redemption](#) requests must be submitted by December 1st annually. **The [Scholarship Redemption Form](#)** is located on our website, Documents and Files, Scholarships.

The Board of Directors appreciate all our Chapter members and welcome you to actively participate in the Central Florida Chapter of NIGP! Please feel free to reach out to me if you have any questions.

Thank you,

Tabatha Freedman

Tabatha Freedman, MBA, NIGP-CPP, CPPO, CPPB
CFC NIGP Vice President
Vicepresident@cfcnigp.org
407-840-3348 Cell

MENTORING OPPORTUNITIES

Take advantage of the Mentoring Program!

Some of the Benefits:

- ⇒ Guidance to the Mentee.
- ⇒ Share knowledge and experience
- ⇒ Customize plan to meet Mentee's goals.
- ⇒ Assist Mentee thru certification process
- ⇒ Scholarship points
- ⇒ Mentee Learns the NIGP nuances
- ⇒ Mentor gives feedback for progress and assessment
- ⇒ Mentor feels sense of achievement by "giving back"



Mentors needed.

Contact Info: Kristine Rodriguez, Director
Rodriguez.Kristine@Brevardschools.org

NIGP Mentorship Program

Inspiring the next generation of
public procurement leaders

Email mentorship@nigp.org



VISIT THE NIGP MENTORSHIP FACEBOOK GROUP

NIGP Mentorship Program

It takes intentional effort and strong strategic relationships to advance in your career.

Lifelong learning should be supported by intentional relationships established to guide your professional development and career growth. The NIGP Mentoring Facebook page is designed to help you by connecting junior members with more experienced practitioners who can offer mentoring advice to help you progress in your career. Mentors can be a neutral sounding board, they can help you handle difficult or unusual situations you may face in your role or in your career, and they can provide feedback regarding growth opportunities to support your long-term career development.

The NIGP Mentorship Program is designed to support the needs of NIGP Members and other public sector public procurement professionals by:

- Creating strong professional networks built on trust and respect to facilitate life-long learning
- Promoting diversity of thought and critical thinking skills
- Providing supplemental learning channels to enhance brainstorming
- Providing access to more experienced professionals who can offer encouragement and career guidance
- Promoting an environment where the participant feels empowered and confident

Question of the Day by David Nash

<http://www.qoftheday.net/>



David Nash

October 27 at 10:15 AM · 🧑🏻



As the creator and operator of the Question of the Day online study assistance for public procurement certification exams, I had intended to add a session for the new NIGP-CPP certification in January. However, I now have a list of appropriate questions and a separate list for those sitting for the exam this November and through August of next year. If anyone fits that time frame and wishes to join, please go to [qoftheday.net](http://www.qoftheday.net) and submit a contact form. I would appreciate the widest dissemination of this message by my procurement colleagues out there. Thank you.



QOFTHEDAY.NET

Home

General overview of the Question of the Day; Online study assistance for public procurement professional...

COMMUNITY SERVICES



Happy Spring to our Chapter Members!

As we continue in these new COVID times, please reach out to your co-workers, neighbors, family, and friends, to say hi and check up on others in your life. We often do not share how difficult times are and maybe you will bring a well needed smile.

The Chapter is always looking for innovative ways to give back to the community. Please reach out if you have a community service event for consideration for 2021. Remember to include a Community Donation form in order to receive credit for your donation to Chapter sponsored community service events. Thank you for your continue support to our Central Florida families and community.

Any questions, contact Chris Coghill at chris.coghill@groveland-fl.gov.

DONATION RECEIPT

DONATION RECEIPT		(Please print clearly so form can be returned to you timely)
Donated by:		
Agency:		
Email:		
Donated to: (list charity)		
Type of donation:		
Value:		
** AREA BELOW FOR COMMITTEE CHAIRS USE ONLY **		
COMMUNITY SERVICES CHAIR		
Approved by / Date		
SCHOLARSHIP CHAIR		
Accepted by / Logged / Date:		
<i>Not eligible for scholarship points unless signed by Community Services & Scholarship Chairs</i>		
Thank you for your generosity. We appreciate your support!		



Central Florida Chapter of NIGP

WWW.CFCNIGP.ORG | WWW.NIGP.ORG



Membership Meeting Minutes January 29, 2021

Start: 12:02 PM

Ended: 12:30 PM

Welcome – Damaris Nazario, President

- Introductions and Recognition of Guests
 - Karen Main, NIGP Chapter Ambassador
- Recognition of New Members
 - Heidee Santiago-Rullan, The School District of Osceola County, FL

Old Business

- Secretary's Report and Approval of Previous Minutes – Katrina Ponzini
 - Motion to approve by Silvia Coste, Seconded by Janice Hughes
 - No Discussion
 - Motion Passed
- Treasurer's Report and Approval – Ramandeep Nijjer
Reconciled Statement for December 2020
 - Motion to approve by Kristy Rodriguez, Seconded by Chris Coghill
 - No Discussion
 - Motion Passed
- Vice President's Report – Tabatha Freedman
 - Programming Updates
 1. 2021 – Virtual until further notice
 2. January 29, 2021 Chapter Meeting
Cooperative Purchasing Panel Discussion: A Practitioner's Practical Guide IN OUR NEW REALITY
 3. March 5, 2021, Workshop
TBD, Carrie Mathes/Zulay Millan Presenting
 4. May 14, 2021 Chapter Meeting
NIGP Chapter Ambassador Joe Benjamin
 5. July 16, 2021 Chapter Meeting
TBD
 6. September 24, 2021 Workshop
David Nash – 4-hour Specification course
 - Scholarship Updates
 1. Scholarship Log as of 01/20/2021
 2. Scholarship Deferment Form
Deferment form sent as a survey, always due by 12/15 of each calendar year, please make sure your contact information is up to date as multiple emails were sent and information is included in the newsletter.

3. Scholarship Program Policy

- President's Report – Damaris Nazario
 - Budget
 - 2021 Proposed Budget sent out to membership on 01/29/2021
 - Motion to approve by Will Henzmen, Seconded by Chris Coghill
 - No Discussion
 - Motion Passed
 - RTS
 1. November 10, 2021 at the Maitland Civic Center
 2. Hybrid Model to allow for both in-person and virtual attendance

New Business

- Committee/Task Force(s) – Updates from Chairs
- Pro-D
 - No classes scheduled at this time
 - Virtual class platforms available to host, contact Lisa Kesecker for more information
- Study Groups
 - 2 members passed the CPPB and 1 member passed the CPPO in 2020
 - 2021 study group is held virtually on Sundays at 9:00 AM, currently 6 participants
 - Facebook page has been created, please hit the "Like" button
- Mentoring
 - If you would like to continue serving as a mentor or mentee, please submit an updated agreement to Kristy
 - If interested in the mentorship program, please reach out to Kristy Rodriguez
- Recognition of New Certifications
 - Nick Canjar, CPPB, City of Palm Bay
 - Ann-Marie Fraser, NIGP-CPP, City of Sebastian
 - Sean Hynes, CPPB, Brevard County Public Schools
 - Roberta Stanton, CPPB, Seminole County Sheriff's Office
- Announcements
 - Retired, Melissa Bomwell, Osceola County BOCC
 - Retired, Denise Schneider, GOAA
 - Retired, Karen Elzy, City of Orlando

Chapter Meeting Is Adjourned, 12:30 PM

- Motion to approve by Tabitha Freedman, Seconded by Cheryl Olson



Central Florida Chapter of NIGP

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Membership Meeting Agenda

March 5, 2021

9: 30 AM, Chapter Business Meeting

10:00 AM, Spring Procurement Interaction Workshop – Virtual

Welcome – Damaris Nazario, President

Introductions, Welcome Guests & Recognition of New Members

Old Business

Secretary's Report and Approval of Previous Minutes – Katrina Ponzini

Treasurer's Report and Approval – Ramandeep Nijjer

Vice President's Report – Tabatha Freedman

Programming Updates

President's Report – Damaris Nazario

Committee Chairman Appointments & Volunteer Opportunities

Awards

New Business

Committee/Task Force(s) – Updates from Chairs

Legislative

Pro-D

Study Groups

Internship/Externship/Mentoring

Community Services

Open Floor

Recognition of New Certifications

Job Postings, Announcements, New Positions, Purchasing News

Other New Business

Chapter Meeting Is Adjourned

2021 CHAPTER MEETING DATES

March 5th

May 14th

July 16th

September 24th

December 10th

2021 DATES TO REMEMBER

Reverse Trade Show

November 10th

The Central Florida Chapter of NIGP works to promote and support the professional development of its diverse membership and strives to maintain the highest standard of ethics, integrity, public trust and awareness in the public procurement profession.