



Year: 2020 | Issue 4 | Date: August 2020

NIGP FORUM 2020

Connecting Procurement Communities

DATE: August 24 - August 28

Forum 2020 promises to be one of the most engaging and exciting virtual conference yet. Begin each day with a special coffee meet up.

Here's what you can expect:

Special Interest Coffee Meet-Ups

Every morning from 10:15AM to 11AM (ET) catch up with colleagues on topics you want to discuss or learn more about.

(Continued on pg. 2)

CREDIT HOURS

Engage with peers from across the country at these meet ups and enjoy procurement-focused sessions, networking activities, virtual happy hours and so much more during this five-day procurement-focused learning extravaganza. Plus, you earn 18 contact hours.

[Complete Session Schedule](#)



MESSAGE FROM THE PRESIDENT

I have always loved watches and clocks. There is something about them that drew me to them (maybe they are my siren... but I digress). I have loved finding unique watches (one of my favorites is an old, well-loved art deco watch that, after a good cleaning and repair



runs awesomely. Before the pandemic I found a cool mantle clock. It was on eBay for \$20 or something, but it didn't work. I took it in to be fixed and after a painful repair bill, it has been sitting on my bookshelf ticking happily away.

During the day, I rarely hear the clock, but when I stop and pay attention, I hear it: tick-tick-tick-tick-tick-tick. In the words of Andrew Marvell, "But at my back I always hear/ Time's winged chariot hurrying near". When my to-do list is overwhelming, or I watch my inbox grow exponentially it seems the clock is chastising me "so much to do, so much to do". I fear this has been most of us during this new now. There is always something to do, always something more we feel we should be doing. I have learned to stop, take a few breaths, and the ticking is no longer spurring me on, adding to an underlying anxiety of clearing out emails or crossing off to do list items, but instead, I have learned to hear it as my personal little cheerleader.

(Continued on page 3)

UPCOMING DATES

Date 1:
NIGP FORUM

August 22-26, 2020

More dates to come!

SAVE THE DATE

Chicago, IL
www.nigp.org

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FIND MORE INFORMATION HERE:

<https://www.nigputah.org/>

NIGP FORUM 2020 SCHEDULE (CONTINUED PAGE 1)

Monday, August 24

First Timers Meet-Up - Led by the NIGP Member Council

New NIGP-CPP's Meet-Up - Led by Diane Daly, NIGP's Director of Certification Programs

Leadership Coffee Meet-Up - Led by Lourdes Coss, MPA, CPPO

Tuesday, August 25

Port Authority Conversation - Led by Jacqueline R. Glass, CPPO, CPSM, CPPB, C.P.M., Jacksonville Port Authority

Understanding the NIGP-CPP - Led by Diane Daly, Director of Certification Programs, NIGP

Leaders Edge Graduates - Led by Laura Shelters, M.ED, Director Content Research and Development, NIGP

Wednesday, August 26

Understanding Pathways - Led by Todd Slater, PhD, Chief Content Officer, NIGP

You Are What You Buy: Tips for Values-Based Procurement - Led by Molly Riordon, Good Food Coordinator, City of Philadelphia

Airport Networking Conversation - Led by Danielle DiSanti, CPPO, CPPB, C.M., Airport Business Analyst, Horry County Office of Procurement

Thursday, August 27

Trends in Procurement - Led by Lisa Mehalko, CIA, CPPO, CPSM, CGAP, GCPM, Assistant Director of Procurement, Sourcing, Kennesaw State University

NIGP Instructors - Led by Laura Shelters, M.ED, Director Content Research and Development, NIGP

We Went Live with Electronic Solicitations, Now What? - Led by Suzanne B. Fulcher, CPPB, Purchasing Manager, Washington County - Oregon

Friday, August 28

The Procurement Office - The Greatest Acquisition of All - Led by Sarah Yeckley, Procurement Supervisor, Everett Public Schools, WA

Debriefing Suppliers - Led by Lynda Allair, CPPO, Retired

Qualifications Based Selection - Success Strategies from Cradle to Grave - Led by Matthew Sage, CPPB, Procurement Officer and Terri Spencer, C.P.M., Design & Construction Division Manager, Pima County Government, AZ

GUESS THE MOVIE...



I asked the board to describe their favorite movie as **boring** as possible. Can you guess the movie?

A kid gets sick and his grandpa reads him a story.

A girl whose father has died is not treated well by the rest of her new family. So, with the help of a famous artist she finds a good man to marry.

An arrogant TV personality gets lesson in humility - over and over and over again.

Kid gets a stick for his birthday and drives around town with his brother.

A young short man is sent to a fiery mountain to destroy a piece of jewelry his uncle found/stole years previously. He is helped by a number of friends to get him there.

Deadbeat mom drops kids off with bank robber uncles.

(Answers found on page 3)

PRESIDENT MESSAGE

(CONTINUED FROM PAGE 1)

Its metronome-like consistency reminds me that by focusing on my work on taking it one item at a time, I generally get through most of what I need to do. It spurs me forward!



I have realized that I am in a lot of ways like that clock. To work well, I need to be taken care of (a good cleaning every so often – I mean I just bathed at Christmas!), a little tension is good (you have to wind the clock for it to work), but I can't be too tightly wound: just like the clock that needs to let the springs unwind and let it function as it was designed, I too need those diversions to help me relax so I can work when I need to.

I hope that as we continue to work through these new norms and try to do more in the short, precious hours allotted to us, that we realize that we aren't alone, we have a wonderful community here and in public procurement in general. I appreciate what you do for our chapter and for the awesome citizens of our state.

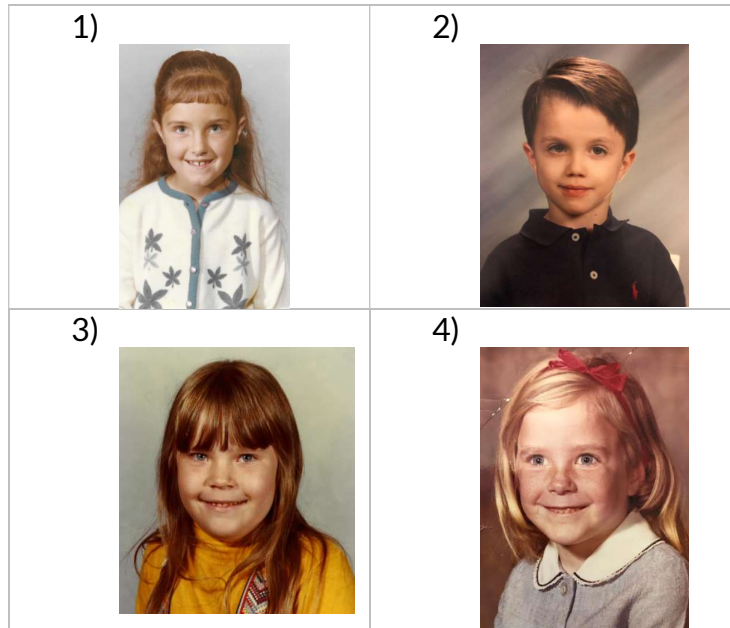
Keep plugging along!

Zachary Christensen, J.D., CPPB
NIGP UTAH CHAPTER PRESIDENT

BACK-TO-SCHOOL PICTURES

Whether you're buying supplies for a school district or buying supplies for your own children, this time of year always makes me want to take a stroll down memory lane. With that in mind, I asked the board to send me in some of their grade school photos.

Can you guess who-is-who?






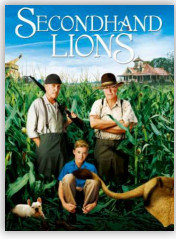


Answers 1) Gayle Christensen; 2) Solomon Kingston; 3) Tonya Hodges; 4) Vicki Woodward

GUESS THE MOVIE ANSWERS

(continued pg 2)

Did you guess the movie?

| | | |
|---|---|---|
|  |  |  |
| Brooke Smith The Princess Bride | Colette Brown Ever After | Gayle Christensen Groundhog Day |
|  |  |  |
| Solomon Kingston Onward | Tonya Hodges Lord of Rings | Vicki Woodward Secondhand Lions |

MEMBER SPOTLIGHT

Teresa Pickett



Teresa Pickett was born and raised in Pasadena, CA.

She moved to Utah in 2014 after receiving an offer to work for UTA.

She began her career in purchasing and contracts with Kaiser Permanente and spent 12 years working there. She's married to her husband, Jared, for 15 years and they have 3 kids and one very cute and chubby Chihuahua. Her most favorite thing in the world is quilting and would love to open her own fabric store one day.

Q. If you could star in a movie, what movie would it be?

A. For sure it would be National Lampoon's Christmas Vacation! It's my all-time favorite movie and I'd love to meet Clark W. Griswold!



Q. What's the last thing you watched on TV and why did you choose to watch it?

A. I decided to re-watch the series "The Middle." It's so funny and rings a little too close to home.

Q. What is the best and worst purchases you've ever made? Why?

A. I don't know if this is the best, but at UTA I got to purchase fake body parts for the Emergency Services Department for training in case there was a giant train wreck. I had fake body parts all over my office.

Q. Are you more of a hunter or a gatherer?

A. Gatherer of fabric... I may have a problem.



CONGRATS TO BRANDON THOMAS AND JOHN RICHARDS

NIGP: The Institute for Public Procurement recently announced that *Brandon Thomas* and *John Richards* have successfully attained the competency-based qualifications set forth by the NIGP Certificates Commission for public procurement leaders and have earned the prestigious NIGP Certified Procurement Professional certificate (NIGP-CPP).

Brandon and John are one of the first of 56 professional leaders that earned this distinguished certificate.



Way to go, Brandon and John!



CONGRATS TO DAVID BUNDY

David recently completed the Spring 2020 UPPCC certification examinations. The highly coveted Certified Professional Public Buyer (CPPB) credentials, are recognized throughout the public procurement profession and demonstrate an individual's comprehensive mastery of public procurement. The CPPB are widely recognized as the industry standard.



Way to go, David!

BOOKS WORTH READING

Getting to Yes: Negotiating Agreement Without Giving In

By: Roger Fisher and William Ury

Since its original publication nearly thirty years ago, *Getting to Yes* has helped millions of people learn a better way to negotiate. One of the primary business texts of the modern era, it is based on the work of the Harvard Negotiation Project, a group that deals with all levels of negotiation and conflict resolution. *Getting to Yes* offers a proven, step-by-step strategy for coming to mutually acceptable agreements in every sort of conflict. Thoroughly updated and revised, it offers readers a straight-forward, universally applicable method for negotiating personal and professional disputes without getting angry-or getting taken.

THE INTERNATIONAL BESTSELLER

**GETTING
TO
YES**

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WITHOUT GIVING IN**

ROGER FISHER AND WILLIAM URY
AND FOR THE REVISED EDITIONS BRUCE PATTON
OF THE HARVARD NEGOTIATION PROJECT

For newsletter submissions, book recommendations, or comments, please contact
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