

CAROLINAS ASSOCIATION OF GOVERNMENTAL PURCHASING NEWSLETTER

Spring 2020 Issue



Organized in 1953

University of North Carolina Chapel
Hill School of Government

Inside this issue:

Scenes from CAGP Conference	2-4
Hall-Wicker & Billy D. Ray Purchaser of the Year Award	5
Retirements	6
CLGPO Certifications & SPPA Awards	7
Steven C. Graham Achievement Award & Procurement Month	8
Norma Houston & Conner Crews - SOG Liaisons	9-10
Note from New President	11
2021 CAGP Conference	12
NIGP New Membership Discount	13
UNC SOG Training	14
Sponsors	15



64th CAGP Conference & Vendor Expo.

by Linda Bassett & Craig Wilkie

The 64th Annual CAGP Conference and Vendor Show in Pinehurst, NC has come to an end, and we hope each one of you that participated came away with something that will make you a **"Master of Procurement"**.

It was a beautiful venue, surrounded with walking and biking paths, greenery, a village, and of course the golf courses. There is an abundance of history in the resort and it was awesome to hold an event where past presidents and celebrities have dined and danced before us.

We truly appreciated all the feedback, good and bad, and will use that for future conferences. We want to thank everyone for joining us at the conference and making it a memorable experience.

Both Craig and Linda would like to thank their committees for all their hard work and dedication. It was truly an honor for

them both to serve as co-chairs for the conference and an experience they will never forget.

The new ConnexMe App went over well with electronic agendas, surveys and being able to communicate with fellow conference attendees. Genetta Carothers and her team did an excellent job.

Our keynote violinist and speaker, Roddy Chong, had everyone on their feet, moving and motivated with his performance.

Our vendor show was sold out at 86 with a waiting list. We had 148 attendees this year which was an awesome turnout and we hope to see them all return for the 2021 conference in Raleigh, NC.

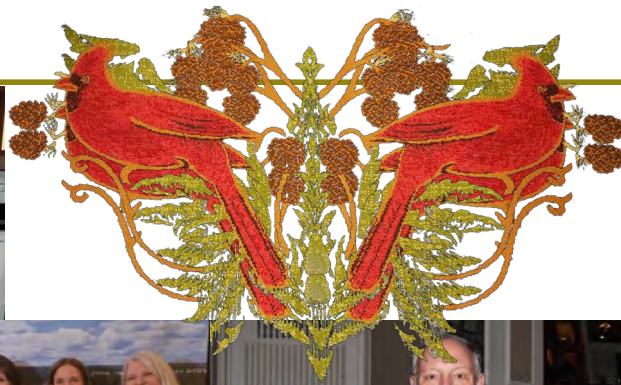
As your 2020 co-chairs Linda and Craig would like to thank everyone for their support and want to encourage each of you to get involved in some way with our CAGP family.



Scenes from CAGP Conference



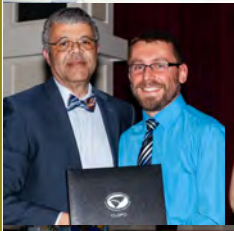
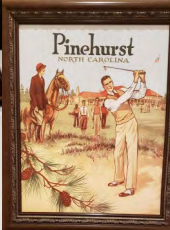




CAGP Awards Banquet Cardinal Ballroom



Thank you to our conference co-chairs



Hall-Wicker Award

Presented by Laura Jones



As the past recipient, I have the honor of presenting this years most prestigious award within our Association, the Hall Wicker Award.

The Hall-Wicker Award, which was established in 1996 by the Carolinas Association of Government Purchasing recognizes individuals for their outstanding contributions and service to the cause and to the advancement of the purchasing profession.

This year's recipient has many of the same qualities of both Jack Hall and Tom Wicker. This person is committed to CAGP and has demonstrated that in so many ways. They have served in many of the offices of CAGP as President, Past President, Conference Chair, and also serves on committees. Not only does this person have a passion for the CAGP but for public procurement in itself.

Just like Jake, he is known for both his "funny" sense of humor and high integrity. I say "funny" sense of humor because sometimes, I wonder "is he kidding or is he being serious?" and it takes me a minute to figure out that he is totally kidding... I think he does it on purpose, just to keep you going!

I wish I kept a call log to tell you how many phone calls I have received by this individual! Hey Laura, I was thinking.... Or, What do you think about this? Or, Listen, we need to do something... Continually looking for ways to improve things.

He is always available to offer guidance, and is someone who is trusted. He has become a friend to many of us and has kept us all calm when things got stormy. Those who have worked with him have the highest respect for his work and contribution to the purchasing profession.

Outside of work, he contributes his time for charitable organizations and worthy causes. His fund raising efforts consist of Hospice, the Wounded Warriors, and the Rotary Club. Local law enforcement agencies have also benefitted from his fund raising efforts. As you can tell, he is loyal in all areas of his life and brags (with good reason) about his wife and children who adore him as much as he adores all of them.

He earned his CLGPO in 2016 and was also awarded the Billy D. Ray Purchaser of the Year in 2016. He has written Procurement skits to use in videos for us to enjoy at conference, as well as ethics based videos for submission to the NIGP. CAGP was recognized by one of his ethics videos as the winner at the 2018 NIGP national conference in Austin Texas.

Being a musician himself, he has been largely responsible for securing entertainment and photography for us all to enjoy. He is professional, organized, and always looking to make a unique "pitch" about why you should be involved in the CAGP organization.

With that being said, it is my privilege to announce this prestigious award, the Hall Wicker Award, to my friend and colleague Cleve Haddock.

Billy D. Ray Purchaser of the Year Award

Presented by Lori Colon

This year's Recipient has contributed to purchasing in the past two years: by being a one-man show for their unit of government. This person does all the purchasing and bidding activities, while taking a leadership role within the organization. This person develops all specification to meet federal & state laws and local policy. This person strives to implement new ideas, technologies, while staying well connected with CAGP and the School of Government.

This year's Recipient has contributed to professional development: by obtaining a bachelor degree in business administration from the University Of Mount Olive, obtained CLGPO certification in 2012. This year's Recipient has contributed to their entity in many ways. A recent example of such is when the Uniform Guidance Regulation was introduced to local governments; this person immersed themselves in webinars, training and then developed resource materials for others to use.

This year's Recipient has contributed to CAGP and or NIGP by teaching classes at CAGP conferences, the School of Government and MBE meetings held at Winston Salem NC. This person is one of the first face new comers will meet. This person has served as co-chair of the 2011 conference; conference chair in 2016, participated in the CAGP ethics skits, served on the education committee, served on the board of directors, and on the team for the NIGP Chapter Excellence Award that did earn national recognition.

This year's Recipient is very active with their church and youth group, loves the beach, boating and spending time with family and friends. This person lights up a room and has been described as a free spirit and peacemaker.

Please join me in welcoming this year's Billy D. Ray Award to Noelle Woods.



CAGP ANNUAL CHARITY

CAGP collected 336 pounds of items as well as \$190 in monetary donations. The monetary donations include several attendees who made them online via our website.

Thanks again for your support of the Coalition! If I can ever be of assistance, don't hesitate to contact me.

Barrett W. Walker, Executive Director
Sandhills/Moore Coalition for Human Care
tel (910) 693.1600 ext. 204 fax: (910) 693.1051

www.sandhillscoalition.org



Thank you from all of us to each of you!!
All of you showed exemplary work while serving CAGP and your agency! We pray retirement is a little less rushed and you can enjoy life in the slow lane! We will miss each and everyone of you!

Happy Retirement



**Mary
Waller**

**Robin
James**

**Hal
Hayes**

CLGPO Certifications

New Certification Board Members

Sherri Barnhardt, Onslow County Schools
 Karen Ewing, City of Charlotte
 Laura Jones, Onslow County
 Noelle Woods, County of Wayne*
 Cleve Haddock, Greenville Utilities Commission*
 Norma Houston, UNC School of Government

* Noelle and Cleve replace Mary Waller and Hal Hayes. Thank you to Mary and Hal for serving on this board until your retirement.



New Certifications

Bobbie Jo Bollinger, Burke County
 Amanda Bullard, Cumberland Co.
 Amanda Crumpler, Rockingham Co.
 Nancy Denis, City of Charlotte
 Rebekah East, Town of Knersville
 Shannon Fonville, Town of Garner
 Heather Grissett, Onslow Co. Schools
 Candy Harmon, Durham Co.
 Michael High, City of Charlotte
 Rachel Kaplan, City of High Point
 David Tate, City of Charlotte
 Ashley Wages, Raleigh-Durham Airport Auth.
 Vicky Watts, Union Co.
 Susan Westbrook, City of Marion
 Anita White, City of Charlotte
 Shelia Reaves-Willett, Guilford Co.

Re-certifications

Michael Chapman, City of Morganton
 Jonathan Hawley, City of Durham
 Penny Helms, Union Co. Public Schools
 Cacie Langle, Chatham Co.
 Stephen Lindsay, City of Greensboro
 Velicia Moore, Guilford County Schools
 Carol Pyrtle, City of Greensboro
 Brent Quick, Knightdale Town of Holly Springs
 Christina Russell, Onslow County

Lifetime Certifications

Shauna Allen, New Hanover Co. Schools
 Tamara Matthews, New Hanover Co.
 Shaun Mizell, Town of Cary
 Nancy Moore, Union Co. Public Schools
 Shawn Williams, Charlotte-Mecklenburg Schools
 Robin James - Retired
 Hal Hayes - Retired



17 members passed the exam and will continue to work towards their education points required for certification.

4 of these members have met the requirements and were presented with their CLGPO certifications at the Banquet.

SUSTAINED PROFESSIONAL PURCHASING AWARD

The Sustained Professional Purchasing Award was introduced to CAGP in 2000. The award is presented annually and recognizes all members agencies that have demonstrated the use of technology, minority outreach, staff certifications, customer training, vendor training and the use of recycled products. Please note that the agency in ***bold text*** received the award for the first time.

The winners for the year 2020 are as follows:

Catawba County
City of Burlington
 City of Charlotte
 City of Durham
 City of Greensboro
 City of Greenville
 City of High Point
 Durham County
 Greenville Utilities Commission
 Guilford County Schools
 Onslow County
 Union County
 Wake County



*Your hard work has paid off and you are bringing home the gold!
 Thank you for being a role model agency for others.*

STEVEN C. GRAHAM ACHIEVEMENT AWARD

by Chris Payne & Norma Houston

This year marked Steven's 17th year of teaching the CLGPO exam review session. Steven's review sessions have become a "must-do" among those who sit for the exam. He manages to convey a vast amount of law and practice in a day-long session in a way that keeps the attendees engaged and, at times, even laughing. To recognize Steven's ongoing contributions to the strength of the CLGPO program and the success of many examination candidates, the CLGPO Committee established the "Steven C. Graham Achievement Award" to be given annually to the examination candidate who achieves the highest passing score on the CLGPO Certification Examination.



M. Anita Brown Steven Graham Robin Spencer

And now it is my pleasure to announce the winner of the Steven C. Graham Achievement Award. For the first time in the history of the award, I am pleased to announce two winners who both missed one question on the exam. This year's winners are:

Anita Brown & Robin Spencer
both with the City of Greensboro



State of North Carolina

ROY COOPER
GOVERNOR

PROCUREMENT MONTH
2020

BY THE GOVERNOR OF THE STATE OF NORTH CAROLINA
A PROCLAMATION

WHEREAS, the purchasing, acquisition, procurement, and materials management professions have a significant role in the quality and efficiency of business and government throughout the United States; and

WHEREAS, professionals in the purchasing, acquisitions, procurement, and materials management fields are employed in private and public sectors as well as in profit and non-profit organizations; and

WHEREAS, purchasing professionals engage in or have direct responsibility for purchasing goods and services; executing and implementing contracts; developing forecasts and procurement strategies; supervising and monitoring storage of materials; and developing working relationships with suppliers and departments within organizations; and

WHEREAS, procurement professionals make important contributions to assure the responsible use of taxpayer dollars by providing efficient service while maintaining the highest ethical standards; and

WHEREAS, local, state, and federal purchasing professionals are responsible for managing and monitoring billions of dollars of goods and services every year, which directly influence the national and international economy; and

WHEREAS, purchasing and procurement operations range from departments of one to several thousand employees; and

WHEREAS, the Carolinas Association of Governmental Purchasing, the National Institute of Governmental Purchasing, the North Carolina Division of Purchase and Contract, and other associations around the globe are sponsoring activities and other special events to further educate and inform the general public regarding the role of purchasing;

NOW, THEREFORE, I, ROY COOPER, Governor of the State of North Carolina, do hereby proclaim March, 2020, as "PROCUREMENT MONTH" in North Carolina, and commend its observance to all citizens.



Roy Cooper
Roy Cooper
Governor

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of the State of North Carolina at the Capitol in Raleigh this twenty-fifth day of February in the year of our Lord two thousand and twenty and of the Independence of the United States of America the two hundred and forty-fourth.



Linda Bassett & Craig Wilkie
2020 Annual Conference Co-chairs





Sending you thoughtful wishes in all life's endeavors. Good luck to you now and always.



Is Norma Thankful? For once, the answer is not "It Depends!"

THANK YOU

Dear AGP Family:

I am overwhelmed by the outpouring of love you showed me at the AGP Conference. Although entirely undeserved, I am both humbled and grateful beyond measure. You managed to achieve what few ever have, and that was to render me speechless! Working with you individually and as an Association has been one of the greatest privileges of my professional career. Each and every day I am awed by your incredible dedication and professionalism. With little thanks and often a great deal of difficulty, you persevere in guarding taxpayers' dollars while also serving your clients' needs. You have taught me what it truly means to be a public servant. Thank you for the opportunity to serve you.

I will always treasure the friendships you have blessed me with, the fond memories we have made together (with more still to come), and the camaraderie we have enjoyed. I am more grateful that I can express. You will always be my extended family!

Purchasers Rock!

Norma



Connor Crews



Assistant Professor of Public Law and Government

Connor Crews joined the School of Government in February 2020 and his work focuses on local government contracting, procurement, and ethics. Immediately prior to joining the School, he worked as an associate at McGuireWoods LLP in Raleigh, where he served as bond counsel, borrower's counsel, and underwriter's counsel in a wide range of tax-exempt and tax-advantaged financings for public entities and nonprofit organizations.

Crews received his J.D. from the University of Virginia School of Law, where he served as an Articles Editor for the *Journal of Law & Politics*. He earned a B.A. with highest distinction from the University of North Carolina at Chapel Hill. He is a member of the North Carolina State Bar and the District of Columbia Bar.

Assistant Professor of Public Law and Government
919.962.1575
c crews@sog.unc.edu

CAGP BOARD OF DIRECTORS & COMMITTEE CHAIRS

ELECTIVE OFFICERS

President	Shaun Mizell, CLGPO
Vice President	Noelle Woods, CLGPO
Secretary	Karl Beil, CLGPO
Past President	Deborah Taylor, CPPO, MBA

ELECTIVE BOARD OF DIRECTORS

1st Year Director	Brent Quick, CLGPO
2nd Year Director	Craig Wilkie, CLGPO
3rd Year Director	Julia Faircloth, CLGPO, MBA

APPOINTIVE OFFICERS

Conference Site Selection	Laura Jones, CLGPO, CPPO
Membership Chair	Candy Harmon, CPPB
Nominating Chair	Deborah Taylor, CPPO, MBA
Registrar	Sonjia Cross, CLGPO
Treasurer	Sherri Barnhardt, CLGPO, CPPB
Vendor Relations Chair	Steve Maynard, CLGPO
Webmaster	Chris Bernat, CLGPO

COMMITTEE CHAIRS

Bylaws	Christina Russell, CLGPO
Social Media Coordinator	Cleve Haddock, CLGPO
CLGPO Certification	Chris S. Payne, CPM, CLGPO
Future Directions	Genetta Carothers, APP, CLGPO
Historian	Lori Colon, CLGPO, MBA
Legislative	Anna Bumgarner, CLGPO
Newsletter	Mia Brown, CLGPO
NC State Purchaser	Todd Self
Professional Development	Brent Quick, CLGPO
South Carolinas Liaison	Vacant
2021 Conference Co-Chair	Terra Vuncannon, CLGPO
2020 Conference Co-Chair	Julia Faircloth, CLGPO, MBA
UNC SOG Liaison	Conner Crews

Note from President...



I would like to thank everyone for allowing me the opportunity to serve as the 2020 - 2021 president for the Carolinas Association of Governmental Purchasing (CAGP). I am grateful to be

able to serve you in this capacity. The CAGP is an exciting and rising organization providing opportunities for professional development through education and volunteering with the organization.

This organization offers a great chance to network and share information with colleagues about challenges we all face day to day in our profession. If you are struggling with questions relating to procurement, there is the likelihood someone in this organization has experienced something similar and can offer advice or provide an answer. The CAGP has a wealth of knowledge in the Procurement field. Your peers are always there to assist you. Whether you are seasoned professional or a newcomer to our profession, you now have the opportunity to work with a group of knowledgeable professionals who will always support you.

I encourage each of you to explore the certification, educational, and volunteer opportunities with the CAGP. Become familiar with the Listserv, CAGP and School of Government websites and stay well-informed on all the resources available to you.

As an active CAGP member, I can't express how much I have learned from my peers and want to encourage you to get involved in the organization.

I am here to help you navigate through any of your procurement needs! If you have any questions or concerns, feel free to call or email me.

I look forward to leading the CAGP into the Procurement of the Future.

I wish each of you the best in your Procurement career!

Shaun Mizell
CAGP President

BOARD OF DIRECTORS MEETINGS

July 9, 2020 – Board Meeting 10:00 am until 12:00 pm; Board Retreat with lunch provided hosted by Connor Crews 12:00 pm until 2:00 pm at SOG

October 15, 2020 – 10:00 am until 12:00 pm - Call in

December 3, 2020 – 10:00 am until 12:00 pm - Call in

January 21, 2021 – 10:00 am until 12:00 pm - Call in

Save the Date 2021

CAGP's 65th Annual Conference & Vendor Exhibition

Raleigh, NC

Exam Date

March 7, 2021

Conference Dates

March 8-11, 2021

Conference

Raleigh Convention Center
500 S. Salisbury St.
165 steps across the street!

Hotel

Sheraton Raleigh Hotel
(919) 834-9900
421 S. Salisbury St.



Raleigh
Convention
Center



Sheraton Hotel



Hospitality Room

We are excited and honored to be co-chairs for the 2021 CAGP Conference in Raleigh next year.

There is still room on the conference committee for anyone who would like to volunteer. Complete a volunteer form that's on the front page of CAGP website.

Our kick-off meeting will be held via conference call in early May.

Thanks!

Terra and Julia

Conference Co-Chairs

Terra Vuncannon, CLGPO
County of Moore
Phone: (910) 947-7118
Fax: (910) 947-6311
tvuncannon@moorecountync.gov



Julia Faircloth, CLGPO, MBA
Cape Fear Public Utility
Phone: (910) 332-6589
Fax: (910) 799-6066
julia.faircloth@cfpu.org

CAGP has contracted with the Sheraton Raleigh Hotel

Discounted Hotel of Choice: \$149.00 per night. Conference Center is 165 steps across the street.

Sheraton Raleigh Hotel

421 South Salisbury St., Raleigh N.C. 27601

Marriott.com/RDUSI sheratonraleigh.com ~ Virtual Tour - <http://bit.ly/2VapnI0>

Stay Tuned... More information to come in the months ahead!

Transportation

R-Line - Free downtown bus service

Mon-Wed (7 am-11 pm), Thurs-Sat (7 am-2:15 am), Sun (1 pm-8 pm)

<https://www.downtownraleigh.org/getting-around/r-line>





Your Professional Growth

As a Member of your local chapter, you recognize the importance of connecting with like-minded professionals and the need for professional growth.

At NIGP, your networking and professional growth is incredibly important to us!

CHAPTER MEMBERSHIP + NIGP MEMBERSHIP

Whether you need career support, access to research, mentorship, or professional development training and tools, NIGP is here for you. By becoming a member of NIGP, you expand your reach and relevance.

Here's what NIGP membership can do for you:

- Connect with thousands of procurement peers from across the country
- Get answers and advice to your pressing questions from colleagues who have been there, done that in different states, cities, counties, municipalities
- Search procurement-specific document libraries featuring real-world solicitations, RFPs, templates, Statements of Work, etc.
- Save on professional development opportunities including Forum

A WORLD OF POSSIBILITIES

As a Chapter Member and Member of NIGP you double, triple, quadruple your exposure to the public procurement profession. The networking is priceless as is the knowledge and growth you gain from a dual membership.

GET STARTED TODAY

For new members only!

Take advantage of special limited-time NIGP pricing created just for you.

Only \$90

through June 30, 2020

Join online at nigp.org as a new agency or individual member and **enter the discount code Chapter2020 at checkout to receive special pricing.**
Don't forget to indicate your chapter affiliation.

Questions? Contact customercare@nigp.org to assist with setting up your NIGP membership.



Interested in volunteering your expertise and talents to CAGP?

We're always looking for individuals who want to work together to develop, support, and promote the public procurement profession within our State.

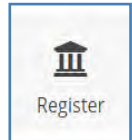
There are several ways to volunteer your time, expertise and talents to the mission and success of CAGP. Some commitments extend for multiple years while others are brief, project-focused engagements. Some committees require travel to a meeting or event while other committees are project teams allow you to participate via teleconferencing.

Please see the attached information and let us know, we'd love to have you!

The 2019 volunteer application is available at www.CAGPonline.org

BASIC PRINCIPLES OF LOCAL GOVERNMENT PURCHASING

Dates: April 28 - May 1, 2020
Location: UNC School of Government
 400 South Rd., Knapp-Sanders Building
 Chapel Hill, NC 27514
CEU: 23.75 hrs.



This course is designed for new local government purchasing officials and covers basic principles and legal requirements for local government purchasing.

Topics include the following:

- Competitive bidding requirements for purchasing and construction contracting
- Purchasing ethics and conflicts of interest
- Practical skills such as vendor relations, developing specifications, and bid solicitations
- Purchasing policies and electronic bidding
- Decision analysis, motivational strategies, and effective communication
- Local government law overview, including open meetings and public records laws
- Budgeting and fiscal control
- Surplus property disposal
- Tips for success from experienced local government purchasing professionals



<https://www.sog.unc.edu/courses/basic-principles-local-government-purchasing>

This course is sponsored by
Carolinass Association of Governmental Purchasing.

IMPORTANT LINKS...



UNC / SOG - Local Government Purchasing & Contracting Program
<https://www.sog.unc.edu/resources/microsites/local-government-purchasing-and-contracting>



Coates-Cannon Law Blog
<http://canons.sog.unc.edu/>



NC Finance Connect
<https://www.sog.unc.edu/about/news/nc-finance-connect-new-one-stop-resource-local-government-finance-north-carolina>



Purchasing Listserv
<https://www.sog.unc.edu/resources/microsites/local-government-purchasing-and-contracting/listserv>



CAGP Website
<https://www.cagponline.org>



CAGP Facebook
<https://www.facebook.com/groups/910595738984927/>



CAGP Twitter
[@ncagp](https://twitter.com/ncagp) or [www.twitter.com/NCAGP](https://twitter.com/NCAGP)



NIGP
<http://www.nigp.org/>



Retention Schedules
<https://archives.ncdcr.gov/government/retention-schedules/local-government-schedules#localschedules>

THANK YOU

to our 2020 Sponsors



WEBSITE SPONSORS

Advanced Drainage Systems, Inc.
Atlantic Emergency Solutions
Bank of America
Brame
Brewer Company Inc.
Churchich Recreation & Design
Civic Initiatives
Cooper Ford
DEX Imaging, LLC



GameTime
Greenville Auto Auction
Hills Machinery Company LLC
OMNIA Partners
Ricoh USA
RoofConnect
Sprint
USETPA
VS America

*Thank you for participating in our
CACP Vendor Expo*

Allied Universal Security Services
Anza Mailing Systems
Bender-Burkot School Supply
BidNet Direct
Bonfire
Brooks Network Services
Capital Chevrolet
Capital Chrysler Jeep Dodge, LLC
Capital Ford Inc.
Carolina Cat
Carolina Furnishing + Design
CCPA
Cintas Corporation
Curtis Construction Roofing & Metal
DISYS Solutions Inc. (DSI)
eBridge Business Solutions, LLC
Enterprise Fleet Management

Fastenal Company
Ferguson Waterworks
Fortiline, Inc.
FSI Office
General Motors
GovDeals
Grasshopper Company
Graybar
Gregory Poole Equipment Co.
Integra Seating
Ion Wave Technologies, Inc.
J & E Uniforms
JJ Kane Auctioneers
Kamstrup Water Metering LLC
KI (Krueger Int'l)
Knoll, Inc
KONE Elevators
Krueger International
Med-Express, Inc.
MSC Industrial Supply Co.
NCDPS/Correction Enterprises
NCSA Cooperative Purchasing
NC eProcurement

Nixon Power Services
OFS
Pitney Bowes Inc
PMC Commercial Interiors
Powerhouse Recycling Inc.
PPG
Premier Alternate Site
Purologix Water Services, Inc.
REI Engineers, Inc.
Safeware Inc.
SealMaster
Shaw Contract
Snap-On Industrial
Specialty Underwriters
Standard Graphics
Staples Business Advantage
Stephens Office Systems Inc.
Sunbelt Rentals
The Garland Company, Inc.
Tidewater Power Equipment Co.
Turf Equipment & Supply Co.
UniFirst
White's International Trucks



Thank you Pinehurst Resort