

April 2020

<https://www.cgccnigp.org/>

Editor: Tonia Lawson

14th ANNUAL REVERSE
TRADE SHOW
CANCELLED until
further notice.
Everyone stay safe.



VIRTUAL: When Bad
Things Happen to
Bids: Strategies for
Ensuring a Successful
Public Construction
Project



Thu, Apr 30, 2020
8:00 AM - 5:00 PM
VIRTUAL CLASS

CGCC members receive a full reimbursement after attending the class.

Upon successful completion of this course participants will be able to:

- Recognize why bidders make mistakes in last minute bid preparation
- Distinguish the difference between responsiveness and responsibility
- Identify tools available to address bid price errors
- Assess agency bid documents to reduce risks
- Recognize when a bid guaranty should be forfeited
- Evaluate whether a bid is materially unbalanced to the agency's potential detriment
- Identify bid protection strategies for preventing bids in excess

Standard pricing:

Institute Members - \$310 **

Non-Members - \$410 **

** Receive a \$25 early registration discount by registering 60 or more days in advance of the course. A late fee of \$50 will be assessed for those registrations received within 30 days of the course.

COVID-19 Resources

Following are links to information we feel may be helpful to members:

PPE EQUIPMENT AND SUPPLY RESOURCES

- [CDC Personal Protective Equipment \(PPE\) Burn Rate Calculator](#)
- [Duke Decontamination and Reuse of N95 Respirators](#)

FEDERAL AND GLOBAL ORGANIZATION RESOURCES

- [US Coronavirus \(COVID-19\) Task Force Public Information Portal](#)
- [World Health Organization \(WHO\) Daily Update](#)

FEDERAL EMERGENCY MANAGEMENT RESOURCES

- [FEMA Coronavirus FAQ](#)

NON-PROFIT RELIEF UNDER THE CARES ACT

- [Small Business Owner's Guide to the CARES Act-US Senate Committee on Small Business](#)
- [Video-US Chamber of Commerce-CARES Act Relief on Non-Profits](#)

HIGHER EDUCATION UNDER THE CARES ACT

- [Video-American Association of Community Colleges-Community Colleges and the CARES Act](#)
 - [NACUBO-What the Coronavirus Stimulus Means for Higher Education Funding](#)
 - [NACUBO What the Coronavirus Stimulus Means for Higher Education-Tax-Compliance](#)
 - [EdSource article](#)
 - [New York Times article](#)
- (Requires user to set up a free subscription account)

CONTRACTS AND COOPERATIVES

- [E&I Cooperative Services](#)
- [US General Services Administration Pandemic-Flu Emergency Response](#)
- [OMNIA Partners COVID-19 Planning, Preparation & Response](#)
- [MMCAP Infuse Resources](#)
- [NCPD Resources](#)
- [NASPO ValuePoint Resources](#)
- [Sourcewell Resources](#)

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PROCUREMENT AND COVID-19

[DOJ Communication: Criminals Exploiting COVID-19 Outbreak for Financial Gain through Procurement and Consumer Fraud Counterfeit Supplies and Fraud Price Gouging](#)

[Article: N95 Mask Alternative](#)

**See also State by State Resources below.*

SUPPLY CHAIN IMPACT

[A Range of Approaches to Procurement for COVID-19](#)

CAMPUS EMERGENCY PREPAREDNESS

[Department of Education Resource Page](#)

[NACUBO Coronavirus Resources for Colleges](#)

HIGHER EDUCATION ADVOCACY

[Council on Governmental Relations \(COGR\) COVID-19 Resources](#)

[NACUBO Seeks Pandemic-Related Tax Relief](#)

[NACUBO Coronavirus Relief Advocacy](#)

HIGHER EDUCATION NEWS

[The Chronicle of Higher Education](#)

(Requires user to sign up for free newsletters. Full subscription is a paid fee.)

[Inside Higher Ed](#)

STATE BY STATE RESOURCES

[National Governor's Association State Resources](#)

[National Conference of State Legislatures COVID-19 Resources](#)

[National Association of State Chief Administrators COVID-19 Resources](#)



Eric Englmeyer,
C.P.M., FCCM
Senior Buyer
University of West
Florida



1. What year did you join the chapter? **2010**
2. How long have you worked in the procurement profession. **20 years**
3. What organization do you work for? **I work**

The University of West Florida, also known as West Florida and UWF as Director, Procurement and Contracts, University of West Florida. UWF is a mid-sized public university located in Pensacola, Florida. Established in 1963 as a member institution of the State University System of Florida, the University is a comprehensive research university without faculties of law or medicine, a designated space-grant institution, and sits on the third largest campus in the State University System, at 1,600 acres.



4. What is the most interesting, unusual or challenging purchase in which you have been involved? **A request for proposal (RFP) for a Nuclear Mass Spectrometer.**

5. What professional certifications do you hold? **I currently hold a Certified Purchasing Manager (C.P.M.) through the Institute of Supply Management and a**



6. What is your number one goal (career or personal)? **To stay healthy and happy.**
7. What is your favorite past-time or hobby? **Riding my motorcycle with my spouse Rachel.**
8. Share a little know fact about yourself. **I started my procurement career in the private sector working for a manufacturing company. Previously, I worked as a Materials Planner and Production Supervisor.**

BRAND ON THE RUN



More Americans trust the U.S. Postal Service (USPS) than any other brand, but they trust tech giant Amazon and Google more than teachers, the police, and even Oprah Winfrey.

That's according to a new study from research company Morning Consult, which ranks America's 25 most trusted brands. USPS tops the rankings, with 42% of Americans trusting the postal service "a lot." When asked why they trust USPS, the most common responses are the postal service is "reliable" and "they always deliver the mail no matter the weather."

Overall, the second-most-trusted brand is Amazon, which 38.8% of respondents trust "a lot," while 37.9% say the same about Alphabet-owned Google.

*SOURCE: Morning Consult
February 2020 Inbound Logistics*

Webinars

NIGP webinars focus on a wide variety of topics facing the procurement professions. Attend regularly to learn about the latest changes in policy & legislations impacting public procurement, technology trends, and overall trending topics in the profession. NIGP is proud to offer sessions in partnership with ASPA and the Public Spend Forum.

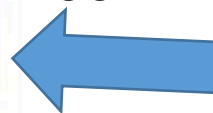


Webinars are 90 Minutes (60-70 minutes of content followed by a Q&A session) and attendees receive 1 contact hour. Sign up for a webinar today! Visit <https://www.nigp.org/home/your-learning-journey/education/webinars>.

Currently Scheduled NIGP Webinars:

- [Apr09 Webinar - NIGP Certification: Introducing the NIGP-CPP](#)
- [Apr16 Webinar - Contract Life Cycle Management for the Public Sector](#)
- [Apr21 Webinar - A Focus on Impacts in the IT Supply Chain](#)
- [Apr29 Webinar - Technology Impacts in Procurement & Supply Chain](#)
- [May07 Webinar - NIGP Certification: Introducing the NIGP-CPP](#)
- [Jun09 Webinar - Developing a Sustainable Purchasing Program: Embedding Sustainable Considerations and Best Practices into Procurement](#)

COVID-19 Humor



14 Business Travel Tips

Packing:

- **Use only carry on bags.** Lugging a large suitcase through a foreign city or having your luggage lost before your destination is no way to start a business trip. Pack light to keep all your belongings in your allotted carry on bags.
- **Keep essentials packed between trips.** Having extra toiletries, chargers, office supplies and business cards already in your bag can save you time each time you travel.
- **Pack dress shirts in plastic garment bags.** The plastic bags your dry cleaning is delivered in can help keep shirts from wrinkling in your suitcase.



- **Include casual clothes, not just suits.** Having business-appropriate clothing is important. However, you'll likely have time to explore your surroundings

on foot and have a casual dinner one night.

Packing gym clothes is also important.

- **Pack with security checkpoints in mind.** Depending on where you're traveling to, you will have to follow various security protocols. Your liquids and electronics should be easily accessible.
- **Invest in good luggage and accessories.** A suitcase that is easy to pack and maneuver is worth the investment. A small digital scale that fits in a side pocket can help you avoid costly charges for a suitcase over the airline's weight limit.
- **Pack items that help you sleep.** Prioritize a pillow, headphones or eye mask to help you sleep while at a hotel or on the plane. A good night of sleep is more important than a fourth pair of shoes.

Tips for Smooth Travel:

- **Join rewards programs.** Take advantage of your corporate travel to gain points or miles on your airline, hotel or travel credit card of choice. You should also choose a credit card without foreign transaction fees.
- **Charge electronics before you fly.** Your phone, laptop and tablet should all have plenty of battery to help you pass time productively in the airport and on your flight. You won't need to fight for an outlet at your gate either.

- **Use programs that speed up your travel.** Check in to your flights online and print your boarding pass before heading to the airport. Apply for TSA Pre-Check and Global Entry to gain access to faster-moving security and customs around the world.



- **Book non-stop flights.** Layovers lengthen trips. A two or three hour stop mid-trip can mean spending an extra day on the road, waking up earlier than necessary or having a suitcase that didn't make the same transfer you did.
- **Pay for an airport lounge membership.** Most airlines provide lounges with plenty of food, outlets and quiet space for a reasonable cost. Spend your time waiting for your flight away the hustle and bustle of everyone waiting for your flight.
- **Print important confirmation numbers.** While no one likes to think about losing their phone, it is possible to run out of battery just as you need your boarding pass or confirmation number. Print your itinerary and keep a copy in each of your bags.
- **Find (or pack) healthy food.** Travel is hard on your body, and you need to continue to do your job well on the road. Packing or buying healthy snacks will help you stay well while traveling.

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Hello, Procurement? There appears to have been a mix up with my request for a new computer.