2020 - 3rd Quarter January - August 2020



DELAWARE CONNECTIONS



DELAWARE PUBLIC PURCHASING ASSOCIATION, INC.



QUARANTINE EDITION

www.dppa1.org

PROCUREMENT NEWSLETTER FOR THE FIRST STATE

NIGP CHAPTER #77

"A Word From The President"

Clifton Crawford, New Castle County Government

Dear DPPA Members,

Our third quarter meeting was held using Zoom and we finally got the chance to welcome our two newest members, Susan Smith and Robin Allen, both from New Castle County Government. In addition, I would like to give a special thanks to one of our Chapter Sponsors, Mr. Patrick Crawford who is the Senior Account Manager of *Safeware Inc.* Safeware Inc. has been a long time supporter of our Chapter, therefore we invited Patrick to join in on our recent Zoom meeting. We were fortunate to also have Steve Havelka, representative from *Equity Hub* contact us regarding sponsorship opportunities, therefore we are pleased to announce *Bid Locker by Equity Hub* was our 3QTR meeting sponsor.

As you all know we had to postpone our Mid Atlantic Reverse Trade Show (MARTS) due to the pandemic. Since the conditions did not allow us to have the event this year we decided to issue full refunds to all vendors and attendees who registered and paid. Our hopes are to schedule the MART sometime next spring. Fingers Crossed!

2021 is Delaware's turn to host the Area conference. Plans are being made in hopes of COVID-19 is under control . There will be several volunteer positions available for all Chapter members to participate. I would strongly suggest to our new members to get involved by volunteering and taking on a committee chair position. We all have different experiences, ideas and talents and by getting involved we can become a even better chapter.



Cliff



If you have any questions regarding COVID-19, please visit the Department of Health and Social Services website at

www.dhss.delaware.gov



In This Issue Page
Chapter Sponsor2 Safeware Inc- Patrick Crawford
Meeting Sponsor
NIGP Education Opportunities4
And Finally5 Coping with Stress
NIGP THE INSTITUTE for PUBLIC PROCUREMENT

2020 3rd Quarter January—August 2020



3QRT Chapter Zoom Meeting

Thursday, August 27, 2020 @2:00 pm

Patrick Crawford, Sr. Account Manager from *Safeware Inc*. had the opportunity to inform the chapter about some of the COVID related items offered by *Safeware Inc*. The chapter would like to thank *Safeware Inc*. for their continuous support. Since the start of the COVID pandemic, Patrick announced they are selling nationally and have \$8 million in inventory at the main warehouse in Columbia, Maryland.

If your agency is in need of any gear, such as PPE, protective eyewear or any other COVID related item, please call Patrick Crawford at **301-683-1234** or send him an email at **pcrawford@safewareinc.com**.











Safeware Inc. Flyers

The original flyers were sent to you on August 27th and can also be found on the **Members Only** page on the Chapter website





2020 - 3rd Quarter January - August 2020



Third Quarter Meeting Sponsor

Steve Havelka Equity Hub



Mr. Steve Havelka, representative from *Equity Hub*, reached out to the chapter via our website inquiring about our sponsorship opportunities. We would like to thank *Equity Hub* for sponsoring our third quarter meeting and we look forward to developing partnerships in the future.

Bid Locker by Equity Hub is a online bid submission platform where vendors can download your bid documents and submit proposals back to you in a quick and easy manner. As part of the sponsorship agreement copies of these flyers were sent to all members on August 27th, to review and print.







For more information or to schedule a demo, please contact

Steve Havelka at 267-225-1407 ~ Website: http://equityhub.us

2020 3rd Quarter January—August 2020

NIGP Education Opportunities



JULY 2020 - JUNE 2021

NIGP is here to support the educational needs of our members. Your health, well-being and safety are our highest priority. These virtual instructor-led offerings are designed to keep your professional development moving forward and to help you be successful in today's ever-evolving workplace. Learning experiences range from 1/2 day to 3 days. In addition, our 2, 4 & 8 week courses allow you to study on your own and then come together with peers and an NIGP instructor to discuss concepts in detail. With virtual instructor-led training, you get the benefit of interacting and collaborating with a live instructor while maintaining the ease and flexibility of a virtual online course.

We understand your budget constraints and are doing everything we can to keep training costs to a minimum while providing maximum impact and value. We hope you can take advantage of these savings as we continue to create innovative, cost-effective virtual training experiences for our Members.

Note: This Virtual Learning Calendar includes NIGP-hosted offerings only and does not reflect the complete schedule of learning. opportunities. Please contact our Events team (events@nigp.org) for more information or to discuss scheduling agency and chapter training.

Schedule subject to change. Check the website for updates and descriptions.

Member Exclusive Savings through September 30, 2020

On-Demand* Savings

Core Certificate: Foundations of Planning & Analysis

includes these modules:

- Requirements Planning & Understanding
- Standardization
- Cost, Price & Value Analysis

Contact Hours: 7.0 | CEUs: .7

Special Price: \$270 Member

Regular Price: \$300 Member Regular Price: \$350 Non-Member (Competency Modules \$115 each)

*On-Demand Learning is 100% self-paced that is accessible anytime, from anywhere with any device with lifetime access and no due dates.

11

2020 - 3rd Quarter January - August 2020

And Finally.....



Coping With Stress &

Anxiety During COVID-19

For many of us, COVID-19 has disrupted our routines and made every day activities, such as work and caring for loved ones challenging.

These changes, on top of the general uncertainty around this pandemic, can create feeling of stress, fear and nervousness. These feelings are normal and people usually bounce back after awhile.

Peoples reactions appear in many different ways. Their sleeping habits, how they go about daily living and the way they interact with others are the most common. According to the American Red Cross, here are a few suggestions to help us cope:

- ⇒ Connect with loved ones on video calls, phone calls, texts and on social media
- ⇒ Take time to unwind by doing activities YOU enjoy
- ⇒ Take breaks from watching, reading or listening to news stories. Over indulging in the news can cause added stress
- ⇒ Stay informed with accurate, reliable information from trusted sources
- ⇒ Take care of yourself and monitor the physical health needs of your loved ones
- ⇒ Eat healthy, drink plenty of water and get plenty of sleep
- ⇒ Don't forget to check on others



For more information on classes, events and membership, please visit the website at



ww.dppa1.org



2020 -2021



Officers & Committee Members

President

Clifton Crawford

First Vice President

Kimberly Cuffee

Second Vice President

Ruth Kowalski

Financial Treasurer

Deborah Dennis

Recording Secretary

Kimberly Jones

Membership Committee Chairperson

Barry Wolfgang

Website /Newsletter Chairperson

Kimberly Cuffee

Editor-in-Chief

Barry Wolfgang

Sponsorship Chairperson

Sussanne Jara

Budget Chairpersons

Lisa Tusick & Amy Cresto

Electronic Media Chairperson

Rhonda Figueroa

Education Chairperson

Travis Crawford