



The Institute for  
Public Procurement



# Special “WIN-WIN” Incentive for Chapters & Our Members

Don't let budget cuts stop your professional development. Continue on your path towards growth, save big and help your chapter earn money!

Our partnership with NIGP and their support of our chapter is stronger than ever. To ease the financial impact of COVID, NIGP is offering a special “WIN-WIN” incentive for chapters and our members.

## How it Works

It's simple. **You win** by getting **exclusive savings of 30%** on select virtual offerings. NIGP has reduced prices on numerous virtual classes so you can keep learning and growing. See full list of offerings below.

Our **chapter wins** by getting a **10% rebate** for every member who registers before December 31, 2020.

**Be sure to use the code FORUS02 to get your savings.** Let's make this program a “WIN-WIN” for you and for your chapter.

## Virtual Instructor-Led Competency Modules Save 30% On These Select Offerings:

Register Now through December 31, 2020 to receive your savings. **Use Code: FORUS02**

### Competency Module: Social Responsibility Alignment

**Date:** October 20  
**Date:** February 9  
**Date:** April 16  
**Special Price:** \$217  
Regular Price: \$310

### Competency Module: Spend Analysis

**Date:** October 29  
**Date:** January 28  
**Date:** March 11  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Cost, Price & Value Analysis

**Date:** November 3  
**Special Price:** \$217  
Regular Price: \$310

### Competency Module: Legislation & Legal Environment

**Date:** November 10  
**Date:** April 6  
**Special Price:** \$109  
Regular Price: \$155



## Virtual Instructor-Led Competency Modules Continued:

### Competency Module: Driving Change, Innovation & Agility

**Date:** November 17  
**Special Price:** \$217  
Regular Price: \$310

### Competency Module: Quality Assurance, Inspection & Acceptance

**Date:** December 2  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Risk Analysis

**Date:** December 3  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Contract Management & Performance

**Date:** December 10  
**Special Price:** \$217  
Regular Price: \$310

### Competency Module: Communication Strategies

**Date:** December 15  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Mission & Public Benefit

**Date:** January 14  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Critical Thinking & Problem Solving

**Date:** January 20  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Protests & Appeals

**Date:** January 28  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Talent Recruitment & Development, Succession Planning

**Date:** February 16  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Program Implementation & Management

**Date:** February 25  
**Special Price:** \$277  
Regular Price: \$395

### Competency Module: Specification Development

**Date:** March 23  
**Date:** May 20  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Relationship Management

**Date:** April 13  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Market Analysis & Forecasting

**Date:** April 20  
**Special Price:** \$217  
Regular Price: \$310

### Competency Module: Business Management & Continuity

**Date:** April 27  
**Special Price:** \$277  
Regular Price: \$395

### Competency Module: Logistics & Transportation

**Date:** June 15  
**Special Price:** \$109  
Regular Price: \$155

### Competency Module: Economics, Budget, Financial Management & Accounting

**Date:** June 24  
**Special Price:** \$217  
Regular Price: \$310