



Procurement.  
It's everywhere.



NIGP: The Institute for Public Procurement

Annual  
*Report*  
2013

# FY2013 NIGP Board of Directors

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## BOARD OF DIRECTORS



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**Region 13**  
Gord J. Sears, CPPB, CPPO

# NIGP Statement of Financial Position

## June 30, 2013 and 2012

	2013	2012
<b>Assets</b>		
Cash and cash equivalents	\$325,254	\$554,159
Investments	\$2,703,122	\$1,984,544
Accounts receivable, net	\$232,819	\$217,957
Due from UPPCC	\$47,368	\$53,433
Prepaid expenses and other assets	\$218,310	\$184,444
Inventory	\$43,330	\$39,059
Property and equipment, net	\$1,749,912	\$1,864,413
<b>Total Assets</b>	<b>\$5,320,115</b>	<b>\$4,898,413</b>
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued expenses	\$557,291	\$583,671
Notes payable	\$711,401	\$743,463
Deferred revenue	\$1,920,471	\$1,821,880
<b>Total Liabilities</b>	<b>\$3,189,163</b>	<b>\$3,149,014</b>
Net assets:		
Unrestricted	\$1,976,937	\$1,591,896
Temporarily restricted	\$154,015	\$157,503
<b>Total net assets</b>	<b>\$2,130,952</b>	<b>\$1,749,399</b>
<b>Total Liabilities and Net Assets</b>	<b>\$5,320,115</b>	<b>\$4,898,413</b>

## Develop

### 6,710 students

- 2,887 classroom
- 3,823 Distance Learning

### Over 235 educational events

### 404 New CPPBs

### 184 New CPPOs

## Support

### NEW in the NIGP Resource Center

- eVendorCheck – online supplier reference checking
- ProPurchaser – commodity price indexes

### NEW NIGP Position Papers

- *Best Value in Government Procurement*
- *Negotiation: Lost Art or Core Competency?*

### NEW NIGP Reports

- 2013 Characteristics and Contract Type
- 2012 NIGP Compensation Report
- 2012 Public Procurement Benchmark Survey Report
- 2012 Sustainable Public Procurement Survey Report
- CPO-CIO Relationship Survey Report

### NEW NIGP Business Council White Paper

- *We “No Bid,” and I’ll tell you why.*

### Website launch:

#### [www.GlobalPublicProcurement.org](http://www.GlobalPublicProcurement.org)

- Launched in partnership with CIPS
- **Public Procurement Profiler** online agency assessment resources
- Public Procurement Practices
- Global procurement news and opportunities



## Promote

### NEW “Procurement. It’s everywhere.” advertising

- American City & County Magazine
- Government Procurement Magazine
- Municipal World

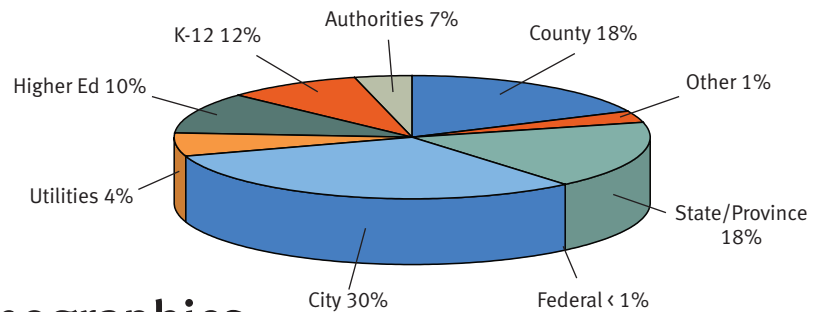
### IPPC5 Sponsor and host

International Public Procurement Conference 5  
Seattle, WA USA

Ongoing leadership and engagement with  
the National Council for Public Procurement  
and Contracting (NCPPC)

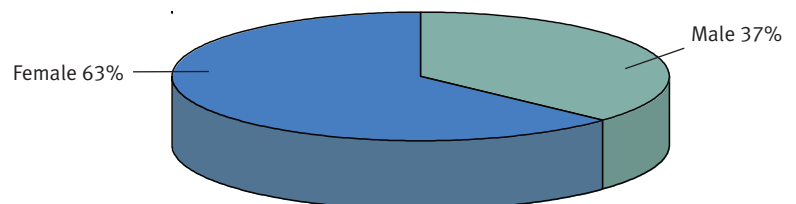
## Member Agency Demographics

City	858	30%
County	514	18%
State/Province	513	18%
K-12	342	12%
Higher Ed	285	10%
Authorities	200	7%
Utilities	114	4%
Other	28	1%
Federal	7	< 1%
<b>TOTAL</b>	<b>2,862</b>	<b>100%</b>



## Individual Member Demographics

	TOTAL	Percentage of Membership
<b>Total member individuals</b>	<b>14,870</b>	<b>100%</b>
Female	9,368	63%
Male	5,502	37%
<b>Ethnicity</b>		
Caucasian/White	10,558	71%
African American/Black	2,528	17%
Hispanic/Latino	744	5%
Other	595	4%
Asian/Asian American/ Pacific Islander	297	2%
Native American	149	1%





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